



UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

- QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED APRIL 30, 2006
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM TO

Commission file number: 1-8929

**ABM INDUSTRIES INCORPORATED**

(Exact name of registrant as specified in its charter)

Delaware  
(State of Incorporation)

94-1369354  
(I.R.S. Employer Identification No.)

160 Pacific Avenue, Suite 222, San Francisco, California 94111  
(Address of principal executive offices)(Zip Code)

415/733-4000  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to the filing requirements for at least the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of common stock outstanding as of May 31, 2006: 48,751,582.

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ABM INDUSTRIES INCORPORATED  
FORM 10-Q  
For the three and six months ended April 30, 2006

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements (Unaudited)**

## ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

**CONSOLIDATED BALANCE SHEETS**

(in thousands, except share amounts)	April 30, 2006	October 31, 2005
<b>ASSETS</b>		
Current assets		
Cash and cash equivalents	\$ 25,006	\$ 56,793
Trade accounts receivable	373,521	353,036
Less: Allowances	(8,372)	(7,932)
Accounts receivable, net	365,149	345,104
Inventories	21,421	21,280
Deferred income taxes	45,984	46,795
Prepaid expenses and other current assets	51,546	44,690
Prepaid income taxes	1,645	6,791
Total current assets	510,751	521,453
Investments and long-term receivables	13,799	12,955
Property, plant and equipment, at cost		
Land and buildings	4,025	4,624
Transportation equipment	14,561	14,119
Machinery and other equipment	84,978	79,406
Leasehold improvements	17,446	16,491
	121,010	114,640
Less accumulated depreciation and amortization	(86,307)	(80,370)
Property, plant and equipment, net	34,703	34,270
Goodwill, net of accumulated amortization	246,874	243,559
Other intangibles, at cost	39,371	37,941
Less accumulated amortization	(13,256)	(13,478)
Other intangibles, net	26,115	24,463
Deferred income taxes	46,288	46,426
Other assets	20,720	20,584
Total assets	\$899,250	\$ 903,710

(Continued)

## ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)	April 30, 2006	October 31, 2005
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current liabilities</b>		
Trade accounts payable	\$ 53,657	\$ 47,605
Income taxes payable	2,329	2,349
Accrued liabilities:		
Compensation	64,778	72,034
Taxes — other than income	20,973	18,832
Insurance claims	75,137	71,455
Other	51,490	62,799
Total current liabilities	268,364	275,074
Retirement plans and other non-current liabilities	24,562	25,596
Insurance claims	132,363	127,114
Total liabilities	425,289	427,784
<b>Stockholders' equity</b>		
Preferred stock, \$0.01 par value; 500,000 shares authorized; none issued	—	—
Common stock, \$0.01 par value; 100,000,000 shares authorized; 54,963,000 and 54,651,000 shares issued at April 30, 2006 and October 31, 2005, respectively	551	547
Additional paid-in capital	214,477	206,369
Accumulated other comprehensive income (loss)	245	(68)
Retained earnings	369,007	365,455
Cost of treasury stock (6,400,000 and 5,600,000 shares at April 30, 2006 and October 31, 2005, respectively)	(110,319)	(96,377)
Total stockholders' equity	473,961	475,926
Total liabilities and stockholders' equity	\$ 899,250	\$ 903,710

The accompanying notes are an integral part of the consolidated financial statements.

## ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)	Three Months Ended April 30,		Six Months Ended April 30,	
	2006	2005 As Restated	2006	2005 As Restated
<b>Revenues</b>				
Sales and other income	\$660,108	\$639,555	\$1,326,709	\$1,277,720
Gain on insurance claim	—	1,195	—	1,195
Total revenues	660,108	640,750	1,326,709	1,278,915
<b>Expenses</b>				
Operating expenses and cost of goods sold	592,322	578,826	1,198,498	1,158,283
Selling, general and administrative	49,530	50,331	102,423	98,438
Intangible amortization	1,493	1,478	3,071	2,834
Interest	121	241	244	493
Total expenses	643,466	630,876	1,304,236	1,260,048
Income from continuing operations before income taxes	16,642	9,874	22,473	18,867
Income taxes	6,250	1,031	8,091	4,401
Income from continuing operations	10,392	8,843	14,382	14,466
Income from discontinued operations, net of income taxes	—	387	—	248
<b>Net income</b>	<b>\$ 10,392</b>	<b>\$ 9,230</b>	<b>\$ 14,382</b>	<b>\$ 14,714</b>
<b>Net income per common share — Basic</b>				
Income from continuing operations	\$ 0.21	\$ 0.18	\$ 0.29	\$ 0.29
Income from discontinued operations	—	0.01	—	0.01
	\$ 0.21	\$ 0.19	\$ 0.29	\$ 0.30
<b>Net income per common share — Diluted</b>				
Income from continuing operations	\$ 0.21	\$ 0.17	\$ 0.29	\$ 0.28
Income from discontinued operations	—	0.01	—	0.01
	\$ 0.21	\$ 0.18	\$ 0.29	\$ 0.29
<b>Average common and common equivalent shares</b>				
Basic	49,226	49,730	49,205	49,461
Diluted	49,812	50,702	49,949	50,552
<b>Dividends declared per common share</b>	<b>\$ 0.11</b>	<b>\$ 0.105</b>	<b>\$ 0.22</b>	<b>\$ 0.21</b>

The accompanying notes are an integral part of the consolidated financial statements.

## ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE SIX MONTHS ENDED APRIL 30, 2006 AND 2005**

(in thousands)	2006	2005 As Restated
<b>Cash flows from operating activities:</b>		
Net income	\$ 14,382	\$ 14,714
Less income from discontinued operations	—	(248)
Income from continuing operations	14,382	14,466
<b>Adjustments to reconcile income from continuing operations to net cash provided by operating activities:</b>		
Depreciation and intangible amortization	10,488	9,763
Share-based compensation expense	2,055	—
Provision for bad debt	852	504
Gain on sale of assets	(635)	(66)
Decrease (increase) in deferred income taxes	949	(2,740)
Increase in trade accounts receivable	(20,605)	(12,279)
(Increase) decrease in inventories	(141)	171
Increase in prepaid expenses and other current assets	(6,766)	(7,222)
(Increase) decrease in other assets and long-term receivables	(1,007)	306
Decrease (increase) in net prepaid income taxes	5,126	(8,694)
Decrease in retirement plans and other non-current liabilities	(1,034)	(652)
Increase in insurance claims	8,931	11,239
(Decrease) increase in trade accounts payable and other accrued liabilities	(10,143)	4,915
Total adjustments to income from continuing operations	(11,930)	(4,755)
Net cash provided by continuing operating activities	2,452	9,711
Net operational cash flows from discontinued operations	—	1,062
Net cash provided by operating activities	2,452	10,773
<b>Cash flows from investing activities:</b>		
Additions to property, plant and equipment	(8,354)	(9,368)
Proceeds from sale of assets	1,394	1,204
Purchase of businesses	(8,564)	(16,558)
Other	—	924
Net cash used in investing activities	(15,524)	(23,798)
<b>Cash flows from financing activities:</b>		
Common stock issued	6,057	13,725
Common stock purchases	(13,942)	(4,158)
Dividends paid	(10,830)	(10,398)
Net cash used in financing activities	(18,715)	(831)
Net decrease in cash and cash equivalents	(31,787)	(13,856)
Cash and cash equivalents beginning of period	56,793	63,369
<b>Cash and cash equivalents end of period</b>	<b>\$ 25,006</b>	<b>\$ 49,513</b>
<b>Supplemental Data:</b>		
Cash paid for income taxes	\$ 1,526	\$ 15,835
Tax benefit from exercise of options	\$ 477	\$ 1,201
Cash received from exercise of options	\$ 5,580	\$ 13,725
<b>Non-cash investing activities:</b>		
Common stock issued for business acquired	\$ —	\$ 3,490

The accompanying notes are an integral part of the consolidated financial statements.

ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**1. General**

In the opinion of management, the accompanying unaudited consolidated financial statements contain all material adjustments necessary to present fairly ABM Industries Incorporated (ABM) and subsidiaries' (the Company) financial position as of April 30, 2006 and the results of operations for the three and six months then ended, and cash flows for the six months then ended. These adjustments are of a normal, recurring nature, except as otherwise noted.

The information included in this Form 10-Q should be read in conjunction with the Management's Discussion and Analysis and the consolidated financial statements and the notes thereto included in the Company's Form 10-K Annual Report for the fiscal year ended October 31, 2005, as filed with the Securities and Exchange Commission.

On June 2, 2005, the Company sold substantially all of the operating assets of its wholly owned subsidiary, CommAir Mechanical Services (Mechanical). The remaining assets, consisting of the assets of the water treatment business, were sold to another buyer on July 31, 2005. As a result of these events, the assets and liabilities of Mechanical have been segregated and its operating results and cash flows have been reported as a discontinued operation in the accompanying consolidated financial statements of the Company. (See Note 10.)

**2. Previous Restatement of Prior Periods**

The financial statements for the first two quarters of 2005 included herein have been restated to correct accounting errors associated with the operations acquired from Security Services of America, LLC (SSA LLC) in 2004 in the Security segment of the Company. These errors primarily involved the understatement of cost of goods sold, selling, general and administrative expenses, accrued compensation, and an overstatement of cash and cash equivalents during the first two quarters of 2005 and errors in accounting for the subcontracting arrangement with SSA LLC while certain state operating licenses were being obtained by the Company. Correcting these errors reduced the Company's income from continuing operations before income taxes and the operating profits of the Security segment by \$2.1 million (\$1.3 million after-tax) and \$6.1 million (\$3.7 million after-tax) in the three and six months ended April 30, 2005, respectively. Of the \$6.1 million for the six months ended April 30, 2005, \$2.0 million was attributable to correction of 2004 errors, (i.e., a \$2.8 million charge to selling, general and administrative expenses for a reserve provided for the amount the Company believes it overpaid SSA LLC in 2004 in connection with the subcontracting arrangement with SSA LLC and a \$0.3 million charge to cost of goods sold to correct the understatement of payroll and payroll-related expenses in 2004, that were partially offset by a \$1.1 million benefit in cost of goods sold from correcting the overstatement of insurance expense in 2004).

Detailed information on the restatement is included in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2005, as filed with the Securities and Exchange Commission.

**3. Net Income per Common Share**

The Company has reported its earnings in accordance with Statement of Financial Accounting Standard (SFAS) No. 128, "Earnings per Share." Basic net income per common share is based on the weighted average number of shares outstanding during the period. Diluted net income per common share is based on the weighted average number of shares outstanding during the period, including common stock equivalents. Stock options account for the entire difference between basic average common shares outstanding and diluted average common shares outstanding. The calculation of net income per common share is as follows:



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(in thousands, except per share data)	Three Months Ended April 30,		Six Months Ended April 30,	
	2006	2005 As Restated	2006	2005 As Restated
Net income available to common stockholders	\$ 10,392	\$ 9,230	\$ 14,382	\$ 14,714
Average common shares outstanding — Basic	49,226	49,730	49,205	49,461
Effect of dilutive securities:				
Stock options	586	972	744	1,091
Average common shares outstanding — Diluted	49,812	50,702	49,949	50,552
Net income per common share — Basic	\$ 0.21	\$ 0.19	\$ 0.29	\$ 0.30
Net income per common share — Diluted	\$ 0.21	\$ 0.18	\$ 0.29	\$ 0.29

For purposes of computing diluted net income per common share for the three months ended April 30, 2006 and 2005, options to purchase common shares of 2.5 million and 0.4 million, respectively, at weighted average exercise prices of \$18.64 and \$21.32, respectively, were excluded from the computation as they had an anti-dilutive effect.

#### 4. Share-Based Compensation

The Company has five stock incentive plans, which are described below. The Company also has an employee stock purchase plan.

##### *2006 Equity Incentive Plan*

On May 2, 2006, the shareholders of ABM approved the 2006 Equity Incentive Plan (the 2006 Equity Plan), which replaced the Time-Vested Incentive Stock Option Plan (the Time-Vested Plan), the 1996 Price-Vested Performance Stock Option Plan (the 1996 Plan) and the 2002 Price-Vested Performance Stock Option Plan (the 2002 Plan and collectively with the Time-Vested Plan and the 1996 Plan, the Prior Plans), all in advance of their expirations. The purpose of the 2006 Equity Plan is to provide stock-based compensation to employees and directors to promote close alignment among the interests of employees, directors and shareholders. The 2006 Equity Plan provides for the issuance of 2.5 million shares of the Company's common stock plus the remaining shares authorized under the Prior Plans as of May 2, 2006, plus forfeitures under the Prior Plans after that date. The terms and conditions governing existing grants under the Time-Vested Plan, the 1996 Plan and the 2002 Plan will continue to apply to the outstanding grants made under those plans. The 2006 Equity Plan is an "omnibus" plan that provides for a variety of equity and equity-based award vehicles, including stock options, stock appreciation rights, restricted stock, restricted stock unit awards, performance shares, and other share-based awards. Shares subject to awards that terminate without vesting or exercise may be reissued. Certain of the awards available under the 2006 Equity Plan will qualify as "performance-based" compensation under Internal Revenue Code Section 162(m) (Section 162(m)).

##### *"Time-Vested" Incentive Stock Option Plan*

Under the Time-Vested Plan, the options become exercisable at a rate of 20% of the shares per year beginning one year after date of grant and terminate no later than 10 years plus one month after date of grant. At April 30, 2006, 0.3 million shares remained available for grant. On May 2, 2006, the remaining shares authorized under this plan became available for grant under the 2006 Equity Plan, as will forfeitures after that date.

##### *"Price-Vested" Performance Stock Option Plans*

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ABM has two Price-Vested Plans, the 1996 Plan and the 2002 Plan. The two plans are substantially similar. Each option has pre-defined vesting prices which provide for accelerated vesting, which were established by ABM's Compensation Committee. Under each form of option agreement, if, at the end of four years, any of the stock price performance targets are not achieved, then the remaining options would vest at the end of eight years from the date the options were granted. Options vesting during the first year following grant do not become exercisable until after the first anniversary of grant. The options expire ten years after the date of grant. At April 30, 2006, 0.3 million and 2.1 million shares remained available for grant under the 1996 Plan and the 2002 Plan, respectively. On May 2, 2006, the remaining shares authorized under these plans became available for grant under the 2006 Equity Plan, as will forfeitures after this date.

### *Executive Stock Option Plan (aka "Age-Vested" Career Stock Option Plan)*

Under the Age-Vested Plan, options are exercisable for 50% of the shares when the option holders reach their 61<sup>st</sup> birthdays and the remaining 50% become exercisable on their 64<sup>th</sup> birthdays. To the extent vested, the options may be exercised at any time prior to one year after termination of employment. Effective as of December 9, 2003, no further grants may be made under the Plan.

### *Employee Stock Purchase Plan*

Under the 2004 Employee Stock Purchase Plan, through April 30, 2006, the participants' purchase price was 85% of the lower of the fair market value of ABM's common stock on the first day of each six-month period in the fiscal year (*i.e.*, May and November, or in the case of the first offering period, the price on August 1, 2004) or the last trading day of each month. Effective May 1, 2006, the purchase price became 95% of the fair market value of ABM's common stock on the last trading day of each month. Accordingly, this plan is no longer considered compensatory and the value of the awards will no longer be treated as share-based compensation expense. Employees may designate up to 10% of their compensation for the purchase of stock, subject to a \$25,000 annual limit. Employees are required to hold their shares for a minimum of six months from the date of purchase. At April 30, 2006, 1.0 million shares remained unissued under the plan.

### *Share-Based Compensation Expense*

Effective November 1, 2005, the Company began recording compensation expense associated with stock options in accordance with Statement of Financial Accounting Standards (SFAS) No. 123R, "Share-Based Payment," as interpreted by SEC Staff Accounting Bulletin No. 107. Prior to November 1, 2005, the Company accounted for stock options according to the provisions of Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations, and therefore no related compensation expense was recorded for awards granted with no intrinsic value. The Company adopted the modified prospective transition method provided for under SFAS No. 123R, and, consequently, has not retroactively adjusted results from prior periods. Under this transition method, compensation cost associated with stock options recognized in the three and six months ended April 30, 2006 includes: 1) amortization related to the remaining unvested portion of all stock option awards granted for the fiscal years beginning November 1, 1995 and ending October 31, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, "Accounting for Stock-Based Compensation;" and 2) amortization related to all stock option awards granted November 1, 2005 or after, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123R. The compensation cost is included in selling, general and administrative expenses and is not allocated to the segments.

The compensation expense and related income tax benefit recognized in the Company's consolidated financial statement for the three and six months ended April 30, 2006 were as follows.

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(in thousands)	Three Months Ended April 30, 2006	Six Months Ended April 30, 2006
Share-based compensation expense recognized in SG&A before income taxes	\$895	\$2,055
Income tax benefit	159	325
<b>Total share-based compensation expense after income taxes</b>	<b>\$736</b>	<b>\$1,730</b>

As of April 30, 2006, there was \$7.9 million of total unrecognized compensation cost (net of estimated forfeitures) related to unvested options which is expected to be recognized over a weighted-average vesting period of 3.1 years. The Company elected to treat each award granted under the Time-Vested Plan as a single award and recognize the compensation cost on a straight-line basis over the requisite service period of the entire award. At any point in time, the compensation cost recognized will equal or exceed the portion of the grant-date fair value of the award that has vested at that date.

The following table illustrates the effect on net income and net income per common share as if the Company had applied the fair value recognition provisions of SFAS No. 123 to share-based compensation during the three- and six-month periods ended April 30, 2005:

(in thousands, except per share data)	Three Months Ended April 30, 2005 As Restated	Six Months Ended April 30, 2005 As Restated
Net income, as reported	\$9,230	\$14,714
Deduct: Stock-based employee compensation cost, net of tax effect, that would have been included in net income if the fair value method had been applied	713	1,579
<b>Net income, pro forma</b>	<b>\$8,517</b>	<b>\$13,135</b>

<b>Net income per common share — Basic</b>		
As reported	\$ 0.19	\$ 0.30
Pro forma	\$ 0.17	\$ 0.27

<b>Net income per common share — Diluted</b>		
As reported	\$ 0.18	\$ 0.29
Pro forma	\$ 0.17	\$ 0.26

The Company estimates the fair value of each option award on the date of grant using the Black-Scholes option valuation model. The Company uses an outside expert to determine the assumptions used in the option valuation model. The Company estimates option forfeitures based on historical data and adjusts the forfeiture rate periodically or as needed. The adjustment of the forfeiture rate may result in a cumulative catch-up adjustment in any period the forfeiture rate estimate is changed. During the three and six months ended April 30, 2006, no adjustment was necessary.

The assumptions used in the option valuation model for the three and six months ended April 30, 2006 and 2005 are shown in the table below:

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	Three Months Ended April 30,		Six Months Ended April 30,	
	2006 *	2005	2006	2005
Expected term from the date of grant		7.9 years	6.7 years	6.7 years
Expected stock price volatility average		20.1%	26.3%	21.8%
Expected dividend yield		1.9%	2.1%	2.0%
Risk-free interest rate		4.5%	4.4%	4.0%
Weighted average fair value of grants		\$5.62	\$5.67	\$5.21

\* No options were granted in the three months ended April 30, 2006.

The expected term for options granted under the Time-Vested Plan is based on observed historical exercise patterns. The expected term for options granted under the 1996 Plan and the 2002 Plan was calculated using the simplified method in accordance with SEC Staff Accounting Bulletin No. 107. The simplified method was calculated as the vesting term plus the contractual term divided by two. The vesting term of the 1996 Plan and the 2002 Plan options was derived using a Monte Carlo Simulation due to the market condition affecting the exercisability of these options. The expected volatility is based on considerations of implied volatility from publicly traded and quoted options on the Company's stock and the Company's historical volatility. The risk-free interest rate is based on the continuous compounded yield on U.S. Treasury Constant Maturity Rates with a remaining term equal to the expected term of the option. The dividend yield is based on the historical dividend yield over the expected term of the options granted.

The status of the Company's stock option plans at April 30, 2006, is summarized below:

	Number of shares (in thousands)	Weighted- average exercise price per share	Weighted- average remaining contractual term (in years)	Aggregate intrinsic value (in thousands)
Outstanding at October 31, 2005	6,078	\$15.30		
Granted	286	20.09		
Exercised	140	10.44		
Forfeited or expired	143	15.18		
Outstanding at April 30, 2006	6,081	\$15.64	6.48	\$13,371
Exercisable at April 30, 2006	2,816	\$14.07	3.77	\$ 9,286

Additionally, 127,000 shares of common stock were issued to employees under the Employee Stock Purchase Plan at a price of \$14.79 during the three months ended April 30, 2006 and 261,000 shares at an average price of \$15.65 during the six months ended April 30, 2006. The compensation cost recognized during the three and six months ended April 30, 2006 associated with these shares was \$0.3 million and \$0.8 million, respectively.

The total intrinsic value of the options for 50,000 shares exercised during the three months ended April 30, 2006 was \$0.3 million and for 140,000 shares exercised during the six months ended April 30, 2006 was \$1.2 million. The fair value of options that vested during the three and six months ended April 30, 2006 was \$0.1 million and \$1.8 million, respectively.

## 5. Parking Revenue Presentation

The Company's Parking segment reports both revenues and expenses recognized, in equal amounts, for costs directly reimbursed from its managed parking lot clients in accordance with Emerging Issues Task Force (EITF) Issue No. 01-14, "Income Statement Characterization of Reimbursements"

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Received for Out-of-Pocket Expenses Incurred." Parking sales related solely to the reimbursement of expenses totaled \$62.8 million and \$56.1 million for the three months ended April 30, 2006 and 2005, respectively, and \$126.9 million and \$114.5 million for the six months ended April 30, 2006 and 2005, respectively.

### **6. Insurance**

The Company self-insures certain insurable risks such as general liability, automobile, property damage, and workers' compensation. Commercial policies are obtained to provide for \$150.0 million of coverage for certain risk exposures above the self-insured retention limits (*i.e.*, deductibles). For claims incurred after November 1, 2002, substantially all of the self-insured retentions increased from \$0.5 million per occurrence (inclusive of legal fees) to \$1.0 million per occurrence (exclusive of legal fees) except for California workers' compensation insurance which increased to \$2.0 million per occurrence from April 14, 2003 to April 14, 2005, when it returned to \$1.0 million per occurrence, plus an additional \$1.0 million annually in the aggregate.

The Company uses an independent actuary to evaluate the Company's estimated claim costs and liabilities annually and accrues self-insurance reserves in an amount that is equal to the actuarial point estimate. Using the annual actuarial report, management develops annual insurance costs for each operation, expressed as a rate per \$100 of exposure (labor and revenue) to estimate insurance costs on a quarterly basis. Additionally, management monitors new claims and claim development to assess the adequacy of the insurance reserves. The estimated future charge is intended to reflect the recent experience and trends. Trend analysis is complex and highly subjective. The interpretation of trends requires the knowledge of all factors affecting the trends that may or may not be reflective of adverse developments (*e.g.*, changes in regulatory requirements and changes in reserving methodology). If the trends suggest that the frequency or severity of claims incurred has increased, the Company might be required to record additional expenses for self-insurance liabilities. Additionally, the Company uses third party service providers to administer its claims and the performance of the service providers and transfers between administrators can impact the cost of claims and accordingly the amounts reflected in insurance reserves.

The total estimated liability for claims incurred but unpaid at April 30, 2006 and October 31, 2005 was \$207.5 million and \$198.6 million, respectively.

In connection with certain self-insurance programs, the Company had standby letters of credit at April 30, 2006 and October 31, 2005 supporting estimated unpaid liabilities in the amounts of \$93.4 million and \$82.1million, respectively.

### **7. Variable Interest Entities**

The Company has investments in two low income housing tax credit partnerships. Purchased in 1995 and 1998, these limited partnerships, organized by independent third parties and sold as investments, are variable interest entities as defined by Financial Accounting Standards Board (FASB) Financial Interpretation (FIN) No. 46R, "Consolidation of Variable Interest Entities." In accordance with FIN 46R, these partnerships are not consolidated in the Company's consolidated financial statements because the Company is not the primary beneficiary of the partnerships. At April 30, 2006 and October 31, 2005, the at-risk book value of these investments totaled \$2.7 million and \$2.9 million, respectively.

### **8. Goodwill and Other Intangibles**

**Goodwill.** The changes in the carrying amount of goodwill for the six months ended April 30, 2006 were as follows (acquisitions are discussed in Note 9):

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(in thousands)

Segment	Balance as of October 31, 2005	Initial Payments for Acquisitions	Contingent Amounts and Other	Balance as of April 30, 2006
Janitorial	\$151,307	\$575	\$2,107	\$153,989
Parking	29,535	—	395	29,930
Security	42,541	238	—	42,779
Engineering	2,174	—	—	2,174
Lighting	18,002	—	—	18,002
<b>Total</b>	<b>\$243,559</b>	<b>\$813</b>	<b>\$2,502</b>	<b>\$246,874</b>

Of the \$246.9 million carrying amount of goodwill as of April 30, 2006, \$44.8 million is not amortizable for income tax purposes because of being acquired prior to 1991 or through stock acquisitions.

**Other Intangibles.** The changes in the gross carrying amount and accumulated amortization of intangibles other than goodwill for the six months ended April 30, 2006 were as follows (acquisitions are discussed in Note 9):

(in thousands)	Gross Carrying Amount				Accumulated Amortization			
	October 31, 2005	Additions	Retirements and Other	April 30, 2006	October 31, 2005	Additions	Retirements and Other	April 30, 2006
Customer contracts and related relationships	\$28,267	\$4,988	\$ —	\$33,255	\$ (7,540)	\$(2,406)	\$ —	\$ (9,946)
Trademarks and trade names	3,050	—	—	3,050	(1,227)	(270)	—	(1,497)
Other (contract rights, etc.)	6,624	27	(3,585)	3,066	(4,711)	(395)	3,293	(1,813)
<b>Total</b>	<b>\$37,941</b>	<b>\$5,015</b>	<b>\$(3,585)</b>	<b>\$39,371</b>	<b>\$(13,478)</b>	<b>\$(3,071)</b>	<b>\$3,293</b>	<b>\$(13,256)</b>

Of the \$5.0 million additions to other intangibles, \$0.5 million is for contingent amounts paid for earlier acquisitions and the remaining \$4.5 million is for initial payments for acquisitions during the six months ended April 30, 2006.

The weighted average remaining lives as of April 30, 2006 and the amortization expense for the three and six months ended April 30, 2006 and 2005 of intangibles other than goodwill, as well as the estimated amortization expense for such intangibles for each of the five succeeding fiscal years are as follows:

(\$ in thousands)	Weighted Average Remaining Life (Years)	Amortization Expense				Estimated Amortization Expense				
		Three Months Ended April 30,		Six Months Ended April 30,		Years Ending October 31,				
		2006	2005	2006	2005	2007	2008	2009	2010	2011
Customer contracts and related relationships	9.9	\$1,221	\$1,032	\$2,406	\$1,939	\$4,275	\$3,737	\$3,199	\$2,661	\$2,124
Trademarks and trade names	2.9	135	200	270	387	540	540	202	—	—
Other (contract rights, etc.)	8.8	137	246	395	508	190	181	165	135	135
<b>Total</b>	<b>9.4</b>	<b>\$1,493</b>	<b>\$1,478</b>	<b>\$3,071</b>	<b>\$2,834</b>	<b>\$5,005</b>	<b>\$4,458</b>	<b>\$3,566</b>	<b>\$2,796</b>	<b>\$2,259</b>

The customer relationship intangible assets are being amortized using the sum-of-the-years-digits method over their useful lives consistent with the estimated useful life considerations used in the determination of their fair values. The accelerated method of amortization reflects the pattern in which the economic benefits of the customer relationship intangible assets are expected to be realized. Trademarks and trade names are being amortized over their useful lives using the straight-line method. Other intangible assets, consisting principally of contract rights, are being amortized over the contract periods using the straight-line method.

## 9. Acquisitions

Acquisitions have been accounted for using the purchase method of accounting. The operating results generated by the companies and businesses acquired have been included in the accompanying consolidated financial statements from their respective dates of acquisition. The excess of the purchase price (including contingent amounts) over fair value of the net tangible and intangible assets acquired is included in goodwill. Most purchase agreements provide for initial payments and contingent payments based on the annual pre-tax income or other financial parameters for subsequent periods ranging generally from two to five years.

Cash paid for acquisitions, including initial payments and contingent amounts based on subsequent performance, was \$8.6 million and \$16.6 million in the six months ended April 30, 2006 and 2005, respectively. Of those payment amounts, \$3.1 million and \$1.8 million were the contingent amounts paid in the six months ended April 30, 2006 and 2005, respectively, on earlier acquisitions as provided by the respective purchase agreements. In addition, shares of ABM's common stock with a fair market value of \$3.5 million at the date of issuance were issued in the six months ended April 30, 2005 as payment for business acquired.

The Company made the following acquisitions during the six months ended April 30, 2006:

On November 1, 2005, the Company acquired substantially all of the operating assets of Brandywine Building Services, Inc., a facility services company based in Wilmington, Delaware, for approximately \$3.6 million in cash. Additional cash consideration of approximately \$2.4 million is expected to be paid based on the financial performance of the acquired business over the next four years. With annual revenues in excess of \$9.0 million, Brandywine Building Services, Inc. was a provider of commercial office cleaning and specialty cleaning services throughout Delaware, southeast Pennsylvania and south New Jersey. Of the total initial payment, \$2.9 million was allocated to customer relationship intangible assets, \$0.6 million to goodwill and \$0.1 million to other assets.

On November 27, 2005, the Company acquired substantially all of the operating assets of Fargo Security, Inc., a security guard services company based in Miami, Florida, for approximately \$1.2 million in cash. Additional cash consideration of approximately \$0.5 million is expected to be paid based on the revenue retained by the acquired business over the 90 days following the date of acquisition. With annual revenues in excess of \$6.5 million, Fargo Security, Inc. was a provider of contract security guard services throughout the Miami metropolitan area. Of the total initial payment, \$1.0 million was allocated to customer relationship intangible assets and \$0.2 million to goodwill.

On December 11, 2005, the Company acquired substantially all of the operating assets of MWS Management, Inc., dba Protector Security Services, a security guard services company based in St. Louis, Missouri, for approximately \$0.6 million in cash. Additional cash consideration of approximately \$0.3 million is expected to be paid based on the revenue retained by the acquired business over the 90 days following the date of acquisition. With annual revenues in excess of \$2.6 million, Protector Security Services was a provider of contract security guard services throughout the St. Louis metropolitan area. Of the total initial payment, \$0.6 million was allocated to customer relationship intangible assets.

The Company made the following acquisitions during the six months ended April 30, 2005:

On November 1, 2004, the Company acquired substantially all of the operating assets of Sentinel Guard Systems (Sentinel), a Los Angeles-based company, from Tracerton Enterprises, Inc. Sentinel, with annual revenues in excess of \$13.0 million, was a provider of security officer services primarily to high-rise, commercial and residential structures. In addition to its Los Angeles business, Sentinel also operated an office in San Francisco. The initial purchase price was \$5.3 million, which included a payment of \$3.5 million in shares of ABM's common stock, the assumption of liabilities totaling approximately \$1.7 million and \$0.1 million of professional fees. Of the initial purchase price, \$2.4 million was allocated to customer relationship intangible assets, \$0.1 million to trademarks and trade names, \$1.3 million to

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customer accounts receivable and other assets and \$1.5 million to goodwill. Additionally, because of the tax-free nature of this transaction to the seller, the Company recorded a \$1.0 million deferred tax liability on the difference between the recorded fair market value and the seller's tax basis of the net assets acquired. Goodwill was increased by the same amount. Additional consideration includes contingent payments, based on achieving certain revenue and profitability targets over a three-year period, estimated to be between \$0.5 million and \$0.75 million per year, payable in shares of ABM's common stock.

On December 22, 2004, the Company acquired the operating assets of Colin Service Systems, Inc. (Colin), a facility services company based in New York, for an initial payment of \$13.6 million in cash. Under certain conditions, additional consideration may include an estimated \$1.9 million payment upon the collection of the acquired receivables and three annual contingent cash payments each for approximately \$1.1 million, which are based on achieving annual revenue targets over a three-year period. With annual revenues in excess of \$70 million, Colin was a provider of professional onsite management, commercial office cleaning, specialty cleaning, snow removal and engineering services. Of the total initial payment, \$3.6 million was allocated to customer relationship intangible assets, \$6.4 million to customer accounts receivable and other assets and \$3.6 million to goodwill.

On March 4, 2005, the Company acquired the operating assets of Amguard Security and Patrol Services (Amguard), based in Germantown, Maryland, for \$1.1 million in cash. Additional consideration includes a contingent payment in the amount of \$0.45 million, subject to reduction in the event certain revenue targets are not achieved. With annual revenues in excess of \$4.5 million, Amguard was a provider of security officer services, primarily to high-rise, commercial and residential structures. Of the total initial payment, \$0.9 million was allocated to customer relationship intangible assets, \$0.1 million to goodwill and \$0.1 million to other assets.

### 10. Discontinued Operations

On June 2, 2005, the Company sold substantially all of the operating assets of CommAir Mechanical Services, which represented the Company's Mechanical segment, to Carrier Corporation (Carrier). The operating assets sold included customer contracts, accounts receivable, inventories, facility leases and other assets, as well as rights to the name "CommAir Mechanical Services." The consideration paid was \$32.0 million in cash, subject to certain adjustments, and Carrier's assumption of trade payables and accrued liabilities. The Company realized a pre-tax gain of \$21.4 million (\$13.1 million after tax) on the sale of these assets in 2005.

On July 31, 2005, the Company sold the remaining operating assets of Mechanical, consisting of its water treatment business, to San Joaquin Chemicals, Incorporated for \$0.5 million, of which \$0.25 million was in the form of a note and \$0.25 million in cash. The operating assets sold included customer contracts and inventories. The Company realized a pre-tax gain of \$0.3 million (\$0.2 million after tax) on the sale of these assets in 2005.

The operating results of Mechanical for the three and six months ended April 30, 2005 are shown below.

(In thousands)	Three Months Ended April 30, 2005	Six Months Ended April 30, 2005
Revenues	\$11,105	\$20,303
Income before income taxes	\$ 400	\$ 171
Income taxes	157	67
Income from discontinued operations, net of income taxes	\$ 243	\$ 104

On August 15, 2003, the Company sold substantially all of the operating assets of Amtech Elevator Services, Inc., which represented the Company's Elevator segment, to Otis Elevator Company. In June 2005, the Company settled litigation that arose from and was directly related to the operations of Elevator prior to its disposal. An estimated liability had been recorded on the date of disposal. The



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settlement amount was less than the estimated liability by \$0.2 million, pre-tax. This difference was recorded as income from discontinued operations in the second quarter of 2005 as shown below.

(In thousands)	Three Months Ended April 30, 2005	Six Months Ended April 30, 2005
Income before income taxes	\$233	\$233
Income taxes	89	89
Income from discontinued operations, net of income taxes	\$144	\$144

### 11. Line of Credit Facility

In May 2005, ABM entered into a \$300 million syndicated line of credit scheduled to expire in May 2010. No compensating balances are required under the facility and the interest rate is determined at the time of borrowing based on the London Interbank Offered Rate (LIBOR) plus a spread of 0.375% to 1.125% or, for overnight borrowings, at the prime rate or, for overnight to one week, at the Interbank Offered Rate (IBOR) plus a spread of 0.375% to 1.125%. The spreads for LIBOR and IBOR borrowings are based on the Company's leverage ratio. The facility calls for a non-use fee payable quarterly, in arrears, of 0.125%, based on the average daily unused portion. For purposes of this calculation, irrevocable standby letters of credit issued primarily in conjunction with the Company's self-insurance program plus cash borrowings are considered to be outstanding amounts. As of April 30, 2006 and October 31, 2005, the total outstanding amounts under the facility were \$97.8 million and \$84.4 million in the form of standby letters of credit, respectively.

The facility includes usual and customary covenants for a credit facility of this type, including covenants limiting liens, dispositions, fundamental changes, investments, indebtedness, and certain transactions and payments. In addition, the facility also requires that the Company satisfy three financial covenants: (1) a fixed charge coverage ratio greater than or equal to 1.50 to 1.0 at fiscal quarter-end; (2) a leverage ratio of less than or equal to 3.25 to 1.0 at fiscal quarter-end; and (3) consolidated net worth greater than or equal to the sum of (i) \$341.9 million, (ii) an amount equal to 50% of the consolidated net income earned in each full fiscal quarter ending after May 25, 2005 (with no deduction for a net loss in any such fiscal quarter) and (iii) an amount equal to 100% of the aggregate increases in stockholders' equity of ABM after the effective time by reason of the issuance and sale of capital stock or other equity interests of ABM, including upon any conversion of debt securities of ABM into such capital stock or other equity interests, but excluding by reason of the issuance and sale of capital stock pursuant to ABM's employee stock purchase plans, employee stock option plans and similar programs. The Company is currently in compliance with all covenants.

### 12. Comprehensive Income

Comprehensive income consists of net income and other related gains and losses affecting stockholders' equity that, under generally accepted accounting principles, are excluded from net income. For the Company, such other comprehensive income items consist of unrealized foreign currency translation gains and losses. The Company's other comprehensive income was \$0.3 million for the six months ended April 30, 2006 and a loss of \$0.1 million for the six months ended April 30, 2005.

### 13. Treasury Stock

On March 7, 2005, ABM's Board of Directors authorized the purchase of up to 2.0 million shares of ABM's outstanding common stock at any time through October 31, 2005. The Company repurchased 1.6 million shares under this authorization during the year ended October 31, 2005 at a cost of \$31.3 million (an average price of \$19.57 per share), of which 0.2 million were repurchased during the first six months of 2005 at a cost of \$4.2 million (an average price of \$19.64 per share). At October 31, 2005, the authorization for the remaining 0.4 million shares expired.

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On March 29, 2006, the Board of Directors authorized the purchase of up to 2.0 million shares of ABM's outstanding common stock at any time through October 31, 2006. The Company repurchased 0.8 million shares under this authorization during the first six months of 2006 at a cost of \$13.9 million (an average price of \$17.43 per share).

### 14. Employee Benefit Plans

The Company offers various employee benefit plans to its employees. Detailed descriptions of these plans are included in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2005, as filed with the Securities and Exchange Commission.

#### Executive Officer Incentive Plan

On May 2, 2006, the shareholders of ABM approved the Executive Officer Incentive Plan (Incentive Plan). The purpose of the Incentive Plan is to provide annual performance-based cash incentives to certain employees of the Company and to motivate those employees to set and achieve above-average financial and non-financial goals. The Incentive Plan will give the Compensation Committee of the Board of Directors of the Company the ability to award cash bonuses that qualify as "performance-based compensation" under Section 162(m), and the Company's ability to deduct cash bonuses will be preserved. The aggregate funds available for bonuses under the Incentive Plan are three percent of pre-tax operating income for the award year. The plan sets forth certain limits on the awards to each of the covered employees eligible for bonuses under the Incentive Plan.

#### Retirement and Post-Retirement Plans

The Company has three unfunded defined benefit plans. The Supplemental Executive Retirement Plan represents retirement agreements for current and former senior executives including two non-employee directors who are former employees. The Non-Employee Director Retirement Plan represents retirement agreements for non-employee directors including two former senior executives who began to accrue benefits under the non-employee director plan after termination of employment. The Service Award Benefit Plan represents an unfunded severance pay plan covering certain qualified employees. The Supplemental Executive Retirement Plan was amended effective December 31, 2002 to preclude new participants and the Service Award Benefit Plan was frozen effective January 1, 2002. The post-retirement benefit plan is the Company's unfunded Death Benefit Plan.

The net expense of the defined benefit retirement plans and the post-retirement benefit plan for the three and six months ended April 30, 2006 and 2005 was as follows:

(in thousands)	Three Months Ended April 30,		Six Months Ended April 30,	
	2006	2005	2006	2005
<b>Defined Benefit Plans</b>				
Service cost	\$ 54	\$ 48	\$144	\$ 98
Interest	123	136	234	280
Net expense	\$177	\$184	\$378	\$378
<b>Post-Retirement Benefit Plan</b>				
Service cost	\$ 7	\$ 10	\$ 15	\$ 20
Interest	61	67	123	135
Net expense	\$ 68	\$ 77	\$138	\$155

#### 401(k) Plans

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The Company made matching contributions required by the 401(k) plans for the three months ended April 30, 2006 and 2005 in the amounts of \$1.4 million and \$1.3 million, respectively, and for the six months ended April 30, 2006 and 2005 in the amount of \$2.8 million each.

### Deferred Compensation Plan

The Company has an unfunded deferred compensation plan available to executive, management, administrative or sales employees whose annualized base salary exceeds \$100,000. The plan allows employees to defer from 1% to 20% of their pre-tax compensation. The deferred amount earns interest equal to the prime interest rate on the last day of the calendar quarter up to 6%. If the prime rate exceeds 6%, the deferred compensation interest rate is equal to 6% plus one half of the excess over 6%. The average interest rates credited to the deferred compensation amounts for the three months ended April 30, 2006 and 2005 were 6.92% and 5.83%, respectively, and for the six months ended April 30, 2006 and 2005 were 6.82% and 5.63%, respectively. At April 30, 2006, there were 65 active participants and 35 retired or terminated employees participating in the plan.

(in thousands)	Three Months Ended April 30,		Six Months Ended April 30,	
	2006	2005	2006	2005
Employee contributions	\$ 190	\$ 257	\$ 397	\$ 637
Interest accrued	\$ 155	\$ 142	\$ 322	\$ 283
Payments	\$(926)	\$(276)	\$(1,672)	\$(2,391)

### Pension Plan Under Collective Bargaining

Certain qualified employees of the Company are covered under union-sponsored multi-employer defined benefit plans. Contributions into these plans were \$8.1 million and \$8.7 million in the three months ended April 30, 2006 and 2005, respectively, and \$16.8 million and \$16.7 million in the six months ended April 30, 2006 and 2005, respectively. These plans are not administered by the Company and contributions are determined in accordance with provisions of negotiated labor contracts.

### 15. Segment Information

Under the criteria of SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," Janitorial, Parking, Security, Engineering, and Lighting are reportable segments. Corporate expenses, including the Company's share-based compensation costs, are not allocated.

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(in thousands)	Three Months Ended April 30,		Six Months Ended April 30,	
	2006	2005	2006	2005
		As Restated		As Restated
<b>Sales and other income</b>				
Janitorial	\$382,604	\$381,457	\$ 768,958	\$ 757,580
Parking	106,063	99,180	211,784	200,306
Security	75,278	72,652	153,574	145,763
Engineering	68,101	57,127	135,040	115,175
Lighting	27,248	28,787	56,144	58,203
Corporate	814	352	1,209	693
	\$660,108	\$639,555	\$1,326,709	\$1,277,720
<b>Operating profit</b>				
Janitorial	\$ 20,959	\$ 10,198	\$ 35,655	\$ 22,630
Parking	3,011	2,448	4,650	4,836
Security	287	267	462	(646)
Engineering	3,762	3,180	6,950	6,181
Lighting	249	813	584	1,494
Corporate	(11,505)	(7,986)	(25,584)	(16,330)
<b>Operating profit</b>	16,763	8,920	22,717	18,165
Gain on insurance claim	—	1,195	—	1,195
Interest expense	(121)	(241)	(244)	(493)
Income from continuing operations before income taxes	\$ 16,642	\$ 9,874	\$ 22,473	\$ 18,867

**16. Contingencies**

The Company accrues amounts it believes are adequate to address any liabilities related to litigation or other proceedings that the Company believes will result in a probable loss. However, the ultimate resolution of such matters is always uncertain. It is possible that litigation or other proceedings brought against the Company could have a material adverse impact on its financial condition and results of operations. The total amount accrued for probable losses at April 30, 2006 was not material.

**17. Income Taxes**

The effective tax rates were 37.6% and 10.4% for the three months ended April 30, 2006 and 2005, respectively, and 36.0% and 23.3% for the six months ended April 30, 2006 and 2005, respectively. A \$2.7 million income tax benefit was recorded in the second quarter of 2005 resulting from the favorable settlement of the audit of prior years' state tax returns (tax years 2000 to 2003) in May 2005. The effective tax rate for the first six months of 2006 of 36.0% was lower than the estimated annual effective tax rate for fiscal year 2006 of 37.5%, primarily due to a \$0.3 million benefit from the increase in deferred tax assets recorded in the first quarter of 2006, related to an increase in the estimated overall state income tax rate.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion should be read in conjunction with the consolidated financial statements of the Company included in this Quarterly Report on Form 10-Q and to the consolidated financial statements and notes thereto and Management's Discussion and Analysis included in the Company's Annual Report on Form 10-K for the year ended October 31, 2005. All information in the discussion and references to the years are based on the Company's fiscal year which ends on October 31 and the three and six month periods which end on April 30.

## Overview

ABM Industries Incorporated (“ABM”) and its subsidiaries (the “Company”) provide janitorial, parking, security, engineering and lighting services for thousands of commercial, industrial, institutional and retail facilities in hundreds of cities throughout the United States as well as in certain cities in British Columbia, Canada. The largest segment of the Company’s business is Janitorial which generated over 57% of the Company’s sales and other income (hereinafter called “Sales”) and over 73% of its operating profit before corporate expenses for the first six months of 2006. The Company also previously provided mechanical services. It sold substantially all of the operating assets of its Mechanical segment on June 2, 2005 and the remaining assets on July 31, 2005. (See “Results from Discontinued Operations.”)

The Company’s Sales are substantially based on the performance of labor-intensive services at contractually specified prices. Janitorial and other maintenance service contracts are either fixed-price or “cost-plus” (*i.e.*, the customer agrees to reimburse the agreed upon amount of wages and benefits, payroll taxes, insurance charges and other expenses plus a profit percentage), or are time- and materials-based. In addition to services defined within the scope of the contract, the Company also generates Sales from extra services (or “tags”), such as additional cleaning requirements or emergency repair services, with extra services frequently providing higher margins. The quarterly profitability of fixed-price contracts is impacted by the variability of the number of work days in the quarter.

The majority of the Company’s contracts are for one-year periods, but are subject to termination by either party after 30 to 90 days’ written notice. Upon renewal of the contract, the Company may renegotiate the price although competitive pressures and customers’ price sensitivity could inhibit the Company’s ability to pass on cost increases. Such cost increases include, but are not limited to, labor costs, workers’ compensation and other insurance costs, any applicable payroll taxes and fuel costs. However, for some renewals the Company is able to restructure the scope and terms of the contract to maintain profit margin.

Sales have historically been the major source of cash for the Company, while payroll expenses, which are substantially related to Sales, have been the largest use of cash. Hence, operating cash flows significantly depend on the Sales level and timing of collections, as well as the quality of the customer accounts receivable. The timing and level of the payments to suppliers and other vendors, as well as the magnitude of self-insured claims, also affect operating cash flows. The Company’s management views operating cash flows as a good indicator of financial strength. Strong operating cash flows provide opportunities for growth, both internally and through acquisitions.

The Company’s recent acquisitions significantly contributed to the growth in Sales in the first six months of 2006 from the same period in 2005. The Company also experienced internal growth in Sales in the first six months of 2006. Internal growth in Sales represents not only Sales from new customers, but also expanded services or increases in the scope of work for existing customers. In the long run, achieving the desired levels of Sales and profitability will depend on the Company’s ability to gain and retain, at acceptable profit margins, more customers than it loses, pass on cost increases to customers, and keep overall costs down to remain competitive, particularly against privately owned companies that typically have the lower cost advantage.

In the short-term, management is focused on pursuing new business and integrating its most recent acquisitions. In the long-term, management continues to focus the Company’s financial and management resources on those businesses it can grow to be a leading national service provider.

**Liquidity and Capital Resources**

(in thousands)	April 30, 2006	October 31, 2005	Change
Cash and cash equivalents	\$ 25,006	\$ 56,793	\$(31,787)
Working capital	242,387	246,379	(3,992)

(in thousands)	Six Months Ended April 30,		Change
	2006	2005	
		As Restated	
Net cash provided by operating activities from continuing operations	\$ 2,452	\$ 9,711	\$ (7,259)
Net cash used in investing activities	(15,524)	(23,798)	8,274
Net cash used in financing activities	(18,715)	(831)	(17,884)

Funds provided from operations and bank borrowings have historically been the sources for meeting working capital requirements, financing capital expenditures and acquisitions, and paying cash dividends. As of April 30, 2006 and October 31, 2005, the Company's cash and cash equivalents totaled \$25.0 million and \$56.8 million, respectively. The cash balance at April 30, 2006 declined from October 31, 2005 primarily due to the use of \$13.9 million for the purchase of ABM common stock, \$8.6 million for acquisitions, including \$5.4 million of initial payments for the purchase of operations of Brandywine Building Services, Inc. ("Brandywine") acquired on November 1, 2005, Fargo Security, Inc. ("Fargo") acquired on November 27, 2005 and Protector Security Services ("Protector") acquired on December 11, 2005, and \$8.4 million for capital expenditures, of which \$2.9 million was associated with the Voice over Internet Protocol ("VoIP") implementation which was substantially completed in the second quarter of 2006.

**Working Capital.** Working capital decreased by \$4.0 million to \$242.4 million at April 30, 2006 from \$246.4 million at October 31, 2005 primarily due to the common stock purchases, partially offset by cash flow from common stock issuance and continuing operations. The largest component of working capital consists of trade accounts receivable, which totaled \$365.1 million at April 30, 2006, compared to \$345.1 million at October 31, 2005. These amounts were net of allowances for doubtful accounts of \$6.5 million and sales allowance of \$1.9 million at April 30, 2006 and allowance for doubtful accounts of \$6.1 million and sales allowance of \$1.8 million at October 31, 2005. At April 30, 2006, accounts receivable that were over 90 days past due had increased by \$4.7 million to \$31.9 million (8.5% of the total outstanding) from \$27.2 million (7.7% of the total outstanding) at October 31, 2005. Some large customers were slower in making payments.

**Cash Flows from Operating Activities.** Operating activities provided net cash of \$2.5 million from continuing operations in the first six months of 2006, compared to \$9.7 million in the first six months of 2005. Operating cash from continuing operations decreased in the first six months of 2006 from the first six months of 2005 primarily due to the payments in the second quarter of 2006 of litigation settlements that were pending at October 31, 2005, slower payments by some large customers in the first six months of 2006 and the effect of the timing of other recurring payments, partially offset by lower income tax payments in the first six months of 2006.

**Cash Flows from Investing Activities.** Net cash used in investing activities in the first six months of 2006 was \$15.5 million, compared to \$23.8 million in the first six months of 2005. The decrease was primarily due to the \$8.0 million decrease in the cash used in the purchase of businesses in the first six months of 2006 compared to the first six months of 2005.

**Cash Flows from Financing Activities.** Net cash used in financing activities was \$18.7 million in the first six months of 2006, compared to \$0.8 million in the first six months of 2005. This was primarily because the Company repurchased \$9.8 million more in common stock in the first six months of 2006 and because \$7.7 million less in common stock was issued in the first six months of 2006 through the Company's stock option and employee stock purchase plans.

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**Line of Credit.** In May 2005, ABM entered into a \$300 million syndicated line of credit scheduled to expire in May 2010. No compensating balances are required under the facility and the interest rate is determined at the time of borrowing based on the London Interbank Offered Rate (LIBOR) plus a spread of 0.375% to 1.125% or, for overnight borrowings, at the prime rate or, for overnight to one week, at the Interbank Offered Rate (IBOR) plus a spread of 0.375% to 1.125%. The spreads for LIBOR and IBOR borrowings are based on the Company's leverage ratio. The facility calls for a non-use fee payable quarterly, in arrears, of 0.125%, based on the average daily unused portion. For purposes of this calculation, irrevocable standby letters of credit issued primarily in conjunction with the Company's self-insurance program plus cash borrowings are considered to be outstanding amounts. As of April 30, 2006 and October 31, 2005, the total outstanding amounts under the facility were \$97.8 million and \$84.4 million in the form of standby letters of credit, respectively.

The facility includes usual and customary covenants for a credit facility of this type, including covenants limiting liens, dispositions, fundamental changes, investments, indebtedness, and certain transactions and payments. In addition, the facility also requires that the Company satisfy three financial covenants: (1) a fixed charge coverage ratio greater than or equal to 1.50 to 1.0 at fiscal quarter-end; (2) a leverage ratio of less than or equal to 3.25 to 1.0 at fiscal quarter-end; and (3) consolidated net worth greater than or equal to the sum of (i) \$341.9 million, (ii) an amount equal to 50% of the consolidated net income earned in each full fiscal quarter ending after May 25, 2005 (with no deduction for a net loss in any such fiscal quarter) and (iii) an amount equal to 100% of the aggregate increases in stockholders' equity of ABM after the effective time by reason of the issuance and sale of capital stock or other equity interests of ABM, including upon any conversion of debt securities of ABM into such capital stock or other equity interests, but excluding by reason of the issuance and sale of capital stock pursuant to ABM's employee stock purchase plans, employee stock option plans and similar programs. The Company is currently in compliance with all covenants.

### Cash Requirements

The Company is contractually obligated to make future payments under non-cancelable operating lease agreements for various facilities, vehicles and other equipment. As of April 30, 2006, future contractual payments were as follows:

(in thousands)		Payments Due By Period			
Contractual Obligations	Total	Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Operating Leases	\$134,343	\$36,774	\$46,045	\$23,251	\$28,273

Additionally, the Company has the following commercial commitments and other long-term liabilities:

(in thousands)		Amounts of Commitment Expiration Per Period			
Commercial Commitments	Total	Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Standby Letters of Credit	\$ 97,825	\$ 97,825	—	—	—
Surety Bonds	51,596	50,828	\$747	\$21	—
Total	\$149,421	\$148,653	\$747	\$21	—

(in thousands)		Payments Due By Period			
Other Long-Term Liabilities	Total	Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Retirement Plans	\$34,450	\$2,454	\$4,142	\$4,292	\$23,562

The Company uses surety bonds, principally performance and payment bonds, to guarantee performance under various customer contracts in the normal course of business. These bonds typically remain in force for one to five years and may include optional renewal periods. At April 30, 2006,

outstanding surety bonds totaled approximately \$51.6 million. The Company does not believe these bonds will be required to be drawn upon.

The Company has three unfunded defined benefit plans, an unfunded post-retirement benefit plan and an unfunded deferred compensation plan that are described in Note 14 of the Notes to Consolidated Financial Statements contained in Item 1 of this Quarterly Report on Form 10-Q. At April 30, 2006, the liability reflected on the Company's consolidated balance sheet for these five plans totaled \$21.8 million, with the amount expected to be paid over the next 20 years estimated at \$34.5 million. With the exception of the deferred compensation plan, the liability for which is reflected on the Company's consolidated balance sheet at the amount of compensation deferred plus accrued interest, the plan liabilities at that date assume future annual compensation increases of 3.0% (for those plans affected by compensation changes) and have been discounted at 5.75%, a rate based on Moody's Investor Services AA-rated long-term corporate bonds (*i.e.*, 20 years). Because the deferred compensation plan liability reflects the actual obligation of the Company and the post-retirement benefit plan and two of the three defined benefit plans have been frozen, variations in assumptions would be unlikely to have a material effect on the Company's financial condition and operating performance. The Company expects to fund payments required under the five plans from operating cash as payments are due to participants.

Not included in the unfunded employee benefit plans in the table above are union-sponsored multi-employer defined benefit plans under which certain union employees of the Company are covered. These plans are not administered by the Company and contributions are determined in accordance with provisions of negotiated labor contracts. Contributions paid for these plans were \$16.8 million and \$16.7 million in the six months ended April 30, 2006 and 2005, respectively.

The Company self-insures certain insurable risks such as general liability, automobile, property damage, and workers' compensation. Commercial policies are obtained to provide for \$150.0 million of coverage for certain risk exposures above the self-insured retention limits (*i.e.*, deductibles). For claims incurred after November 1, 2002, substantially all of the self-insured retentions increased from \$0.5 million per occurrence (inclusive of legal fees) to \$1.0 million per occurrence (exclusive of legal fees) except for California workers' compensation insurance which increased to \$2.0 million per occurrence from April 14, 2003 to April 14, 2005, when it returned to \$1.0 million per occurrence, plus an additional \$1.0 million annually in the aggregate. The estimated liability for claims incurred but unpaid at April 30, 2006 and October 31, 2005 was \$207.5 million and \$198.6 million, respectively. The Company retains an outside actuary to provide an actuarial estimate of its insurance reserves annually.

The self-insurance claims paid in the first six months of 2006 and 2005 were \$30.1 million and \$30.9 million, respectively. Claim payments vary based on the frequency and/or severity of claims incurred and timing of the settlements and therefore may have an uneven impact on the Company's cash balances.

The Company is engaged in an evaluation of its legacy payroll system that could result in its replacement in the early part of fiscal 2007. The implementation costs associated with a replacement system would be approximately \$3.5 million, a major portion of which could be incurred in the last half of fiscal 2006.

The Company believes that the current cash and cash equivalents, cash generated from operations and the line of credit will be sufficient to meet the Company's cash requirements for the long term including cash required for acquisitions.

#### **Insurance Claims Related to the Destruction of the World Trade Center in New York City on September 11, 2001**

The Company had commercial insurance policies covering business interruption, property damage and other losses related to the World Trade Center complex in New York, which was the Company's largest single job-site at the time of its destruction on September 11, 2001 with annual Sales of approximately \$75.0 million. The Company is engaged in protracted litigation with Zurich Insurance



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Company, its business interruption insurance carrier, to recover its losses of business profits, which is described in Part II, Item 1. The Company believes its losses exceed the policy limits of \$127.4 million, of which it has been paid \$15.2 million. In addition, the Company will seek to recover its attorneys' fees and interest as permitted under New York law. On May 10, 2006, the judge ruled in motions for partial summary judgment as to the method for determining the appropriate period for recovery of business interruption losses, finding that the period of recovery will be a question of fact for the jury, which will evaluate the period of time it would take to rebuild the WTC and the likely duration of the Company's contract to provide services in the WTC. The Company's contract to provide Janitorial services at the WTC would have ended in January 2004 unless extended or renewed. The Company believes that the contract would have been renewed and that it will prevail in this argument. The judge also ruled that the jury will find as to whether the Company's additional expenses after the destruction, such as increased unemployment claims and costs associated with the redeployment of WTC personnel, were caused by the destruction of the WTC and whether the Company's losses related to its inability to provide services in areas around the WTC following its destruction were caused by a civil authority order.

Under Emerging Issues Task Force ("EITF") Issue No. 01-10, "Accounting for the Impact of the Terrorist Attacks of September 11, 2001," the Company has not recognized future amounts it expects to recover from its business interruption insurance as income. Any gain from insurance proceeds is considered a contingent gain and, under Statement of Financial Accounting Standard ("SFAS") No. 5, "Accounting for Contingencies," can only be recognized as income in the period when any and all contingencies for that portion of the insurance claim have been resolved.

### **Environmental Matters**

The Company's operations are subject to various federal, state and/or local laws regulating the discharge of materials into the environment or otherwise relating to the protection of the environment, such as discharge into soil, water and air, and the generation, handling, storage, transportation and disposal of waste and hazardous substances. These laws generally have the effect of increasing costs and potential liabilities associated with the conduct of the Company's operations, although historically they have not had a material adverse effect on the Company's financial position, results of operations, or cash flows. In addition, from time to time the Company is involved in environmental issues at certain of its locations or in connection with its operations. While it is difficult to predict the ultimate outcome of any of these matters, based on information currently available, management believes that none of these matters, individually or in the aggregate, are reasonably likely to have a material adverse effect on the Company's financial position, results of operations, or cash flows.

### **Off-Balance Sheet Arrangements**

The Company is party to a variety of agreements under which it may be obligated to indemnify the other party for certain matters. Primarily, these agreements are standard indemnification arrangements in its ordinary course of business. Pursuant to these arrangements, the Company may agree to indemnify, hold harmless and reimburse the indemnified parties for losses suffered or incurred by the indemnified party, generally its customers, in connection with any claims arising out of the services that the Company provides. The Company also incurs costs to defend lawsuits or settle claims related to these indemnification arrangements and in most cases these costs are paid from its insurance program. The term of these indemnification arrangements is generally perpetual. Although the Company attempts to place limits on this indemnification reasonably related to the size of the contract, the maximum obligation is not always explicitly stated and, as a result, the maximum potential amount of future payments the Company could be required to make under these arrangements is not determinable.

ABM's certificate of incorporation and bylaws may require it to indemnify Company directors and officers against liabilities that may arise by reason of their status as such and to advance their expenses incurred as a result of any legal proceeding against them as to which they could be indemnified. ABM has also entered into indemnification agreements with its directors to this effect. The overall amount of these obligations cannot be reasonably estimated, however, the Company believes that any loss under these obligations would not have a material adverse effect on the Company's financial position, results of

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operations or cash flows. The Company currently has directors' and officers' insurance, which has a deductible of up to \$1.0 million.

### Acquisitions

The operating results of businesses acquired have been included in the accompanying consolidated financial statements from their respective dates of acquisition. Acquisitions made during the six months ended April 30, 2006 and 2005 are discussed in Note 9 of Notes to Consolidated Financial Statements.

### Results of Continuing Operations

Three Months Ended April 30, 2006 vs. Three Months Ended April 30, 2005

(\$ in thousands)	Three Months Ended April 30,		As Restated		Increase (Decrease)
	2006	% of Sales	2005	% of Sales	
<b>Revenues</b>					
Sales and other income	\$660,108	100.0%	\$639,555	100.0%	3.2%
Gain on insurance claim	—	—	1,195	—	—
<b>Total revenues</b>	<b>660,108</b>	<b>—</b>	<b>640,750</b>	<b>—</b>	<b>3.0%</b>
<b>Expenses</b>					
Operating expenses and cost of goods sold	592,322	89.7%	578,826	90.5%	2.3%
Selling, general and administrative	49,530	7.5%	50,331	7.9%	(1.6)%
Intangible amortization	1,493	0.2%	1,478	0.2%	1.0%
Interest	121	—	241	—	(49.8)%
<b>Total expenses</b>	<b>643,466</b>	<b>97.5%</b>	<b>630,876</b>	<b>98.6%</b>	<b>2.0%</b>
Income from continuing operations before income taxes	16,642	2.5%	9,874	1.5%	68.5%
Income taxes	6,250	0.9%	1,031	0.2%	506.2%
<b>Income from continuing operations</b>	<b>\$ 10,392</b>	<b>1.6%</b>	<b>\$ 8,843</b>	<b>1.4%</b>	<b>17.5%</b>

**Income from continuing operations.** Income from continuing operations for the second quarter of 2006 increased 17.5% to \$10.4 million (\$0.21 per diluted share) from \$8.8 million (\$0.17 per diluted share) for the second quarter of 2005. All operating segments, except Lighting, showed improvement in operating income with Janitorial's fixed-price contracts also benefiting from one fewer work day in the second quarter of 2006 compared to the same period in 2005. The improvements were partially offset by \$2.4 million of professional fees associated with the Audit Committee's independent investigation of prior year accounting at Security Services of America, LLC ("SSA LLC") completed in the second quarter of 2006. Second quarter 2005 income from continuing operations included a \$6.3 million pre-tax litigation loss but it also included \$2.7 million of income tax benefit from a state tax audit settlement and \$1.2 million pre-tax gain from the World Trade Center indemnity payment.

**Sales and Other Income.** Sales for the second quarter of 2006 of \$660.1 million increased by \$20.5 million or 3.2% from \$639.6 million for the second quarter of 2005. Parking's reimbursements for out-of-pocket expenses from managed parking lot clients were \$6.7 million higher in the second quarter of 2006 than the second quarter of 2005. Additionally, acquisitions completed in fiscal year 2005 and the six months ended April 30, 2006 contributed \$4.6 million to the Sales increase. The remainder of the Sales increase was primarily due to new business in Engineering and Security.

**Operating Expenses and Cost of Goods Sold.** As a percentage of Sales, gross profit (Sales minus operating expenses and cost of goods sold) was 10.3% and 9.5% for the second quarter of 2006

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and 2005, respectively. The increase in margins was primarily due to one fewer work day in the second quarter of 2006 compared to the same period in 2005 which favorably impacted the fixed-price contracts in Janitorial by approximately \$2.4 million, as well as lower insurance expense and higher margin contributions from Janitorial, Engineering and Parking. The improvements were partially offset by the \$6.7 million of higher reimbursements in 2006 for out-of-pocket expenses from managed parking lot clients for which Parking had no margin benefit.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses for the second quarter of 2006 were \$49.5 million, compared to \$50.3 million for the second quarter of 2005. The second quarter of 2005 included a \$6.3 million litigation loss, while the second quarter of 2006 was impacted by \$2.4 million of professional fees associated with the Audit Committee's independent investigation of prior year accounting at SSA LLC completed in the second quarter of 2006, \$0.9 million of share-based compensation costs with the adoption of SFAS No. 123R, annual salary increases and costs associated with increased staff.

**Interest Expense.** Interest expense, which includes loan amortization and commitment fees for the revolving credit facility, was lower for the second quarter of 2006 compared to the second quarter of 2005 because the amortization of the initiation costs of the new line of credit, which are being amortized over its term of five years, is lower than the amortization of the initiation costs incurred for the old line of credit, which had a three-year term.

**Income Taxes.** The effective tax rate was 37.6% for the second quarter of 2006 compared to 10.4% for the second quarter of 2005. A \$2.7 million income tax benefit was recorded in the second quarter of 2005 resulting from the favorable settlement of the audit of prior years' state tax returns (tax years 2000 to 2003) in May 2005.

**Segment Information.** Under the criteria of SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," Janitorial, Parking, Security, Engineering, and Lighting are reportable segments. Corporate expenses, including the Company's share-based compensation costs, are not allocated.

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(\$ in thousands)	Three Months Ended April 30,		Better (Worse)
	2006	2005	
	As Restated		
<b>Sales and other income</b>			
Janitorial	\$382,604	\$381,457	0.3%
Parking	106,063	99,180	6.9%
Security	75,278	72,652	3.6%
Engineering	68,101	57,127	19.2%
Lighting	27,248	28,787	(5.3)%
Corporate	814	352	131.3%
	\$660,108	\$639,555	3.2%
<b>Operating profit</b>			
Janitorial	\$ 20,959	\$ 10,198	105.5%
Parking	3,011	2,448	23.0%
Security	287	267	7.5%
Engineering	3,762	3,180	18.3%
Lighting	249	813	(69.4)%
Corporate	(11,505)	(7,986)	(44.1)%
<b>Operating profit</b>	16,763	8,920	87.9%
Gain on insurance claim	—	1,195	—
Interest expense	(121)	(241)	49.8%
<b>Income from continuing operations before income taxes</b>	\$16,642	\$ 9,874	68.5%

The results of operations from the Company's segments for the quarter ended April 30, 2006, compared to the same period in 2005, are more fully described below.

**Janitorial.** Sales for Janitorial increased by \$1.1 million, or 0.3%, for the second quarter of 2006 compared to the second quarter of 2005. The acquisitions of Brandywine on November 1, 2005, Initial Contract Services, Inc., Baltimore ("Initial Baltimore") on August 3, 2005, and Colin Service Systems, Inc. ("Colin") on December 22, 2004, contributed \$3.0 million to the increase in Sales. Additionally, Sales in the Northern California, Northwest, South Central, Southwest and North Central regions increased due to new business, expansion of services to existing customers and price adjustments to pass through a portion of union cost increases. The increases were partially offset by reductions in Sales from lost accounts in the Midwest and Northeast regions.

Operating profit increased by \$10.8 million, or 105.5%, during the second quarter of 2006 compared to the second quarter of 2005, \$6.3 million of which was attributable to a litigation loss in the second quarter of 2005. In addition, one fewer work day in the second quarter of 2006 compared to the same period in 2005 favorably impacted fixed-price contracts by approximately \$2.4 million. The remaining improvement is due to lower insurance expense and higher margin contributions resulting from lower labor costs.

**Parking.** Parking Sales increased by \$6.9 million or 6.9% while operating profit increased \$0.6 million or 23.0% during the second quarter of 2006 as compared to the same period of 2005. The increase in Sales was primarily due to \$6.7 million of higher reimbursements for out-of-pocket expenses from managed parking lot clients and new contracts. The increase in operating profit is due to higher margin contributions from new contracts and lower lease expenses, partially offset by higher legal expenses and operating costs associated with implementation of a new revenue collection and reporting system.

**Security.** Security Sales increased \$2.6 million, or 3.6%, during the second quarter of 2006 compared to the second quarter of 2005 primarily due to the acquisitions of Amguard Security and Patrol

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Services (“Amguard”), Fargo and Protector, which contributed \$1.5 million to the Sales increase, and new business. Operating profit of Security for the second quarter of 2006 increased \$20,000, or 7.5%, during the second quarter of 2006 compared to the second quarter of 2005, as a \$0.4 million bad debt provision for a customer which declared bankruptcy in April 2005 roughly equaled an increase in legal fees in 2006.

**Engineering.** Sales for Engineering increased \$11.0 million, or 19.2%, during the second quarter of 2006 compared to the second quarter of 2005 due to successful sales initiatives resulting in new business and the expansion of services to existing customers across the country, most significantly in the Mid-Atlantic and Eastern regions. Operating profits increased \$0.6 million, or 18.3%, during the second quarter of 2006 compared to the second quarter of 2005 primarily due to higher Sales, partially offset by higher selling, general and administrative expenses associated with the increased management staff necessary to support the growth in business.

**Lighting.** Lighting sales decreased \$1.5 million or 5.3%, and operating profit decreased \$0.6 million or 69.4% during the second quarter of 2006. The Sales decrease was primarily due to decreased project business. The decrease in operating profit was primarily due to the decrease in Sales.

**Corporate.** Corporate expenses for the second quarter of 2006 increased by \$3.5 million or 44.1% compared to the same period of 2005 mainly due to \$2.4 million of professional fees associated with the Audit Committee’s independent investigation of prior year accounting at SSA LLC completed in the second quarter of 2006, \$0.9 million of share-based compensation costs with the adoption of SFAS No. 123R, and annual salary increases.

*Six Months Ended April 30, 2006 vs. Six Months Ended April 30, 2005*

(\$ in thousands)	Six Months Ended April 30,		2005	% of Sales	Increase (Decrease)
	2006	% of Sales			
			As Restated		
<b>Revenues</b>					
Sales and other income	\$1,326,709	100.0%	\$1,277,720	100.0%	3.8%
Gain on insurance claim	—	—	1,195	—	—
Total revenues	1,326,709	—	1,278,915	—	3.7%
<b>Expenses</b>					
Operating expenses and cost of goods sold	1,198,498	90.3%	1,158,283	90.7%	3.5%
Selling, general and administrative	102,423	7.7%	98,438	7.7%	4.0%
Intangible amortization	3,071	0.2%	2,834	0.2%	8.4%
Interest	244	—	493	—	(50.5)%
Total expenses	1,304,236	98.3%	1,260,048	98.6%	3.5%
Income from continuing operations before income taxes	22,473	1.7%	18,867	1.5%	19.1%
Income taxes	8,091	0.6%	4,401	0.3%	83.8%
<b>Income from continuing operations</b>	<b>\$ 14,382</b>	<b>1.1%</b>	<b>\$ 14,466</b>	<b>1.1%</b>	<b>(0.6)%</b>

**Income from continuing operations.** Income from continuing operations for the first six months of 2006 decreased 0.6% to \$14.4 million from \$14.5 million for the first six months of 2005. The decrease was primarily due to \$3.7 million of higher professional fees related to the Sarbanes-Oxley internal controls certification requirement, \$2.4 million of professional fees associated with the Audit Committee’s independent investigation of prior year accounting at SSA LLC completed in the second quarter of 2006 and \$2.1 million of share-based compensation costs with the adoption of SFAS No. 123R effective November 1, 2005. In addition, the operating profit of Lighting and Parking declined between the six months ended April 30, 2005 and 2006, however, these declines were more than offset by increases in

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the operating profit of Janitorial, Security and Engineering, with Janitorial specifically benefiting from one fewer work day in the first six months of 2006 compared to same period in 2005.

Income from continuing operations in 2005 included a \$6.3 million pre-tax litigation loss and a \$3.4 million charge for a reserve provided for the amount the Company believes it overpaid SSA LLC in connection with a subcontracting agreement that ended on June 30, 2005. Also included in 2005 was \$2.7 million of income tax benefit resulting from a state tax audit settlement and \$1.2 million pre-tax gain on the World Trade Center indemnity payment.

Despite the decrease in income from continuing operations, income from continuing operations per diluted share increased to \$0.29 for the first six months of 2006 from \$0.28 for the first six months of 2005 as a result of a 0.6 million decrease in average common shares outstanding — diluted between the periods.

**Sales and Other Income.** Sales for the first six months of 2006 of \$1,326.7 million increased by \$49.0 million or 3.8% from \$1,277.7 million for the first six months of 2005. Acquisitions completed in fiscal year 2005 and the six months ended April 30, 2006 contributed \$20.7 million to the Sales increase. Additionally, Parking's reimbursements for out-of-pocket expenses from managed parking lot clients were \$12.4 million higher. The remainder of the Sales increase was primarily due to new business in Engineering and Security.

**Operating Expenses and Cost of Goods Sold.** As a percentage of Sales, gross profit was 9.7% and 9.3% for the first six months of 2006 and 2005, respectively. The increase in margins was primarily due to one fewer work day in the first six months of 2006 compared to the same period in 2005 which favorably impacted the fixed-price contracts in Janitorial, lower insurance expense and higher margin contributions from Janitorial, Engineering and Parking. The increases were partially offset by higher overtime expenses and lower margins on new contracts in Security and the \$12.4 million higher reimbursements in 2006 for out-of-pocket expenses from managed parking lot clients for which Parking had no margin benefit.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses for the first six months of 2006 were \$102.4 million, compared to \$98.4 million for the first six months of 2005. The increase was primarily due to the \$3.7 million of higher professional fees related to the Sarbanes-Oxley internal controls certification requirement, \$2.4 million of professional fees associated with the Audit Committee's independent investigation of prior year accounting at SSA LLC completed in the second quarter of 2006, \$2.1 million of share-based compensation costs, annual salary increases and costs associated with increased staff. The first six months of 2005 included a \$6.3 million litigation loss and a \$3.4 million charge for a reserve provided for the amount the Company believes it overpaid SSA LLC. The Company is pursuing the collection of this overpayment.

**Interest Expense.** Interest expense, which includes loan amortization and commitment fees for the revolving credit facility, was 50.5% lower for the first six months of 2006 compared to the first six months of 2005 because the amortization of the initiation costs of the new line of credit, which are being amortized over its term of five years, is lower than the amortization of the initiation costs incurred for the old line of credit, which had a three-year term.

**Income Taxes.** The effective tax rate was 36.0% for the first six months of 2006 compared to 23.3% for the first six months of 2005. A \$2.7 million income tax benefit was recorded in the second quarter of 2005 resulting from the favorable settlement of the audit of prior years' state tax returns (tax years 2000 to 2003) in May 2005. The effective tax rate for the first six months of 2006 of 36.0% was lower than the estimated annual effective tax rate for fiscal year 2006 of 37.5%, primarily due to a \$0.3 million benefit from the increase in deferred tax assets recorded in the first quarter of 2006, related to an increase in the estimated overall state income tax rate.

**Segment Information.**

(\$ in thousands)	Six Months Ended April 30,		Better (Worse)
	2006	2005	
		As Restated	
<b>Sales and other income</b>			
Janitorial	\$ 768,958	\$ 757,580	1.5%
Parking	211,784	200,306	5.7%
Security	153,574	145,763	5.4%
Engineering	135,040	115,175	17.2%
Lighting	56,144	58,203	(3.5)%
Corporate	1,209	693	74.5%
	\$1,326,709	\$1,277,720	3.8%
<b>Operating profit</b>			
Janitorial	\$ 35,655	\$ 22,630	57.6%
Parking	4,650	4,836	(3.8)%
Security	462	(646)	(171.5)%
Engineering	6,950	6,181	12.4%
Lighting	584	1,494	(60.9)%
Corporate	(25,584)	(16,330)	(56.7)%
<b>Operating profit</b>	22,717	18,165	25.1%
Gain on insurance claim	—	1,195	—
Interest expense	(244)	(493)	50.5%
<b>Income from continuing operations before income taxes</b>	\$ 22,473	\$ 18,867	19.1%

The results of operations from the Company's segments for the six months ended April 30, 2006, compared to the same period in 2005, are more fully described below.

**Janitorial.** Sales for Janitorial increased by \$11.4 million, or 1.5%, for the first six months of 2006 compared to the first six months of 2005. The Brandywine, Initial Baltimore and the Colin acquisitions contributed \$16.5 million to the increase in Sales. Additionally, Sales in the Northern California, Northwest, North Central and Southwest regions increased due to new business, expansion of services to existing customers and price adjustments to pass through a portion of union cost increases. The increases were partially offset by reductions in Sales from lost accounts in the Midwest, Northeast and Southeast regions.

Operating profit increased by \$13.0 million, or 57.6%, during the first six months of 2006 compared to the first six months of 2005, \$6.3 million of which was attributable to a litigation loss in the second quarter of 2005. In addition, one fewer work day in the first six months of 2006 compared to the same period in 2005 favorably impacted fixed-price contracts by approximately \$2.4 million. Also, insurance expense was lower in the first six months of 2006 than in the first six months of 2005. The Brandywine, Initial Baltimore and the Colin acquisitions contributed \$0.3 million additional profit. The Northern California, the Northwest, South Central and Southwest regions all increased profit due to higher sales and improved margins. The improvements were offset by lower profit in the Midwest caused by loss of some accounts and scope reductions in some existing accounts.

**Parking.** Parking Sales increased by \$11.5 million or 5.7% while operating profit decreased \$0.2 million or 3.8% during the first six months of 2006 as compared to the same period of 2005. The increase in Sales was primarily due to \$12.4 million of higher reimbursements for out-of-pocket expenses from managed parking lot clients and new contracts, partially offset by a decrease in lease revenue. The reduction in lease revenue was principally due to the October 2005 sale of the leasehold interest in an off-airport parking facility that had contributed \$3.3 million in Sales in the first six months of 2005. The decrease in operating profit was due to higher legal expenses and operating costs associated with a new revenue collection and reporting system, more than offsetting the profit improvements from new contracts.

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**Security.** Security Sales increased \$7.8 million, or 5.4%, during the first six months of 2006 compared to the first six months of 2005 primarily due to the acquisitions of Amguard, Fargo and Protector, which contributed \$4.3 million to the Sales increase, and new business. Operating profit of Security for the first six months of 2006 was \$0.5 million compared to an operating loss of \$0.6 million for the first six months of 2005. The improvement in operating profit was primarily due to the inclusion in 2005 of a \$3.4 million charge for a reserve provided for the amount the Company believes it overpaid SSA LLC, of which \$2.8 million is attributable to overpayment in 2004. Also included in 2005 was a \$0.4 million bad debt provision for a customer which declared bankruptcy in April 2005 and a \$0.3 million charge to correct the understatement of payroll and payroll-related expenses in 2004. Partially offsetting these increases were higher overtime expenses in the operations acquired from SSA LLC, lower margins on new contracts, annual salary increases and increases in workers' compensation, legal fees and settlements. Additionally, included in 2005 was \$1.1 million of benefit from correcting the overstatement of insurance expense in 2004.

**Engineering.** Sales for Engineering increased \$19.9 million, or 17.2%, during the first six months of 2006 compared to the first six months of 2005 due to successful sales initiatives resulting in new business and the expansion of services to existing customers across the country, most significantly in the Mid-Atlantic and Eastern regions. Operating profits increased \$0.8 million, or 12.4%, during the first six months of 2006 compared to the first six months of 2005 primarily due to higher Sales, partially offset by higher selling, general and administrative expenses associated with increased management staff necessary to support the growth in business.

**Lighting.** Lighting sales decreased \$2.1 million or 3.5% and operating profit decreased \$0.9 million or 60.9% during the first six months of 2006. The Sales decrease was primarily due to decreased project business. The decrease in operating profit was primarily due to the decrease in Sales.

**Corporate.** Corporate expenses for the first six months of 2006 increased by \$9.3 million or 56.7% compared to the same period of 2005 mainly due to \$3.7 million of higher professional fees related to the Sarbanes-Oxley internal controls certification requirement, \$2.4 million of professional fees associated with the Audit Committee's independent investigation of prior year accounting at SSA LLC completed in the second quarter of 2006, \$2.1 million of share-based compensation costs, and annual salary increases.

### **Share-Based Compensation**

Effective November 1, 2005, the Company began recording compensation expense associated with stock options in accordance with Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payment," as interpreted by SEC Staff Accounting Bulletin No. 107. Prior to November 1, 2005, the Company accounted for stock options according to the provisions of Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations, and therefore no related compensation expense was recorded for awards granted with no intrinsic value. The Company adopted the modified prospective transition method provided for under SFAS No. 123R, and, consequently, has not retroactively adjusted results from prior periods. Under this transition method, compensation cost associated with stock options recognized in the first six months of 2006 included: 1) amortization related to the remaining unvested portion of all stock option awards granted for the fiscal years beginning November 1, 1995 and ending October 31, 2005, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, "Accounting for Stock-Based Compensation;" and 2) amortization related to all stock option awards granted November 1, 2005 or after, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123R. The compensation cost is included in selling, general and administrative expenses.

The compensation cost and related income tax benefit recognized in the Company's consolidated financial statements for the three months ended April 30, 2006 for stock options were \$0.9 million and \$0.1



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million, respectively, and for the six months ended April 30, 2006 were \$2.1 million and \$0.3 million, respectively. As of April 30, 2006, there was \$7.9 million of total unrecognized compensation cost (net of estimated forfeitures) related to unvested options which is expected to be recognized over a weighted-average vesting period of 3.1 years.

The Company estimates the fair value of each option award on the date of grant using the Black-Scholes option valuation model. The Company uses an outside expert to determine the assumptions used in the option valuation model. The Company estimates option forfeitures based on historical data and adjusts the forfeiture rate periodically. The adjustment of the forfeiture rate will result in a cumulative catch-up adjustment in any period the forfeiture rate estimate is changed. During the six months ended April 30, 2006, no adjustment was necessary.

On May 2, 2006, the shareholders of ABM approved the 2006 Equity Incentive Plan (the "2006 Equity Plan"), which replaced the Time-Vested Incentive Stock Option Plan, the 1996 Price-Vested Performance Stock Option Plan and the 2002 Price-Vested Performance Stock Option Plan (collectively, the Prior Plans), all in advance of their expirations. The purpose of the 2006 Equity Plan is to provide stock-based compensation to employees and directors to promote close alignment among the interests of employees, directors and shareholders. The 2006 Equity Plan provides for the issuance of 2.5 million shares of the Company's common stock plus the remaining shares authorized under the Prior Plans as of May 2, 2006, plus forfeitures, under the Prior Plans after that date. The terms and conditions governing existing grants under the Time-Vested Incentive Stock Option Plan, the 1996 Price-Vested Performance Stock Option Plan and the 2002 Price-Vested Performance Stock Option Plan will continue to apply to the outstanding grants made under those plans. The 2006 Equity Plan is an "omnibus" plan that provides for a variety of equity and equity-based award vehicles, including stock options, stock appreciation rights, restricted stock, restricted stock unit awards, performance shares, and other share-based awards. Shares subject to awards that terminate without vesting or exercise may be reissued. Certain of the awards available under the 2006 Equity Plan will qualify as "performance-based" compensation under Internal Revenue Code Section 162(m) (Section 162(m)).

On March 7, 2006, the Board of Directors of ABM amended the 2004 Employee Stock Purchase Plan, effective May 1, 2006. The plan had provided that the participant's purchase price would be 85% of the lower of the fair market value of ABM's common stock on the first day of each six-month period in the fiscal year or the last trading day of each month. Effective as of May 1, 2006, the purchase price is 95% of the fair market value of ABM's common stock on the last trading day of each month.

### **Results from Discontinued Operations**

On June 2, 2005, the Company sold substantially all of the operating assets of CommAir Mechanical Services, which represented the Company's Mechanical segment, to Carrier Corporation ("Carrier"). The operating assets sold included customer contracts, accounts receivable, inventories, facility leases and other assets, as well as rights to the name "CommAir Mechanical Services." The consideration paid was \$32.0 million in cash, subject to certain adjustments, and Carrier's assumption of trade payables and accrued liabilities. The Company realized a pre-tax gain of \$21.4 million (\$13.1 million after tax) on the sale of these assets in 2005.

On July 31, 2005, the Company sold the remaining operating assets of Mechanical, consisting of its water treatment business, to San Joaquin Chemicals, Incorporated for \$0.5 million, of which \$0.25 million was in the form of a note, which was paid off in October 2005, and \$0.25 million in cash. The operating assets sold included customer contracts and inventories. The Company realized a pre-tax gain of \$0.3 million (\$0.2 million after tax) on the sale of these assets in 2005.

The operating results of Mechanical for the three and six months ended April, 2005 are shown below.

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(In thousands)	Three Months Ended April 30, 2005	Six Months Ended April 30, 2005
Revenues	\$11,105	\$20,303
Income before income taxes	\$ 400	\$ 171
Income taxes	157	67
Income from discontinued operations, net of income taxes	\$ 243	\$ 104

On August 15, 2003, the Company sold substantially all of the operating assets of Amtech Elevator Services, Inc., which represented the Company's Elevator segment, to Otis Elevator Company. In June 2005, the Company settled litigation that arose from and was directly related to the operations of Elevator prior to its disposal. An estimated liability was recorded on the date of disposal. The settlement amount was less than the estimated liability by \$0.2 million, pre-tax. This difference was recorded as income from discontinued operations in the second quarter of 2005 as shown below.

(In thousands)	Three Months Ended April 30, 2005	Six Months Ended April 30, 2005
Income before income taxes	\$233	\$233
Income taxes	89	89
Income from discontinued operations, net of income taxes	\$144	\$144

### Adoption of Accounting Standards

Effective November 1, 2005, the Company began recording compensation expense associated with stock options in accordance with SFAS No. 123R, "Share-Based Payment," as interpreted by SEC Staff Accounting Bulletin No. 107. For more details, see "Share-Based Compensation" section above.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections." This Statement replaces APB Opinion No. 20, "Accounting Changes" ("Opinion No. 20") and SFAS No. 3, "Reporting Accounting Changes in Interim Financial Statements." SFAS No. 154 applies to all voluntary changes in accounting principles, and changes the requirements for accounting for and reporting of a change in accounting principles. SFAS No. 154 requires retrospective application to prior periods' financial statements of a voluntary change in accounting principles unless it is impracticable. Opinion No. 20 previously required that most voluntary changes in accounting principles be recognized by including in net income of the period of the change the cumulative effect of changing to the new accounting principle. SFAS No. 154 also requires that a change in method of depreciation, amortization or depletion for long-lived, nonfinancial assets be accounted for as a change in accounting estimate that is effected by a change in accounting principle. Opinion No. 20 previously required that such a change be reported as a change in accounting principle. SFAS 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. Earlier application is permitted for accounting changes and corrections of errors made in fiscal years beginning after June 1, 2005. The Company began to apply SFAS No. 154 effective November 1, 2005.

In October 2005, the FASB issued FASB Staff Position ("FSP") No. FAS 13-1, "Accounting for Rental Costs Incurred during a Construction Period." FSP No. FAS 13-1 provides guidance for the treatment of rental expense incurred during a construction period. The guidance in FSP No. FAS 13-1 prohibits the capitalization of rental expense as leasehold improvement costs. The Company adopted FSP No. FAS 13-1 effective February 1, 2006. The adoption did not have a material impact on the Company's financial position, results of operations or liquidity.

## Critical Accounting Policies and Estimates

The preparation of consolidated financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, sales and expenses. On an ongoing basis, the Company evaluates its estimates, including those related to self-insurance reserves, allowance for doubtful accounts, sales allowance, valuation allowance for the net deferred income tax asset, estimate of useful life of intangible assets, impairment of goodwill and other intangibles, and contingencies and litigation liabilities. The Company bases its estimates on historical experience, independent valuations and various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ materially from these estimates under different assumptions or conditions.

The Company believes the following critical accounting policies govern its more significant judgments and estimates used in the preparation of its consolidated financial statements.

**Self-Insurance Reserves.** Certain insurable risks such as general liability, automobile property damage and workers' compensation are self-insured by the Company. However, commercial policies are obtained to provide coverage for certain risk exposures subject to specified limits. Accruals for claims under the Company's self-insurance program are recorded on a claim-incurred basis. The Company uses an independent actuary to evaluate the Company's estimated claim costs and liabilities annually and accrues self-insurance reserves in an amount that is equal to the actuarial point estimate.

Using the annual actuarial report, management develops annual insurance costs for each operation, expressed as a rate per \$100 of exposure (labor and revenue) to estimate insurance costs. Additionally, management monitors new claims and claim development to assess the adequacy of the insurance reserves. The estimated future charge is intended to reflect the recent experience and trends. Trend analysis is complex and highly subjective. The interpretation of trends requires the knowledge of all factors affecting the trends that may or may not be reflective of adverse developments (e.g., changes in regulatory requirements and changes in reserving methodology). If the trends suggest that the frequency or severity of claims incurred increased, the Company might be required to record additional expenses for self-insurance liabilities. Additionally, the Company uses third party service providers to administer its claims and the performance of the service providers and transfers between administrators can impact the cost of claims and accordingly the amounts reflected in insurance reserves.

**Allowance for Doubtful Accounts.** Trade accounts receivable arise from services provided to its customers and are generally due and payable on terms varying from the receipt of invoice to net thirty days. The Company records an allowance for doubtful accounts to provide for losses on accounts receivable due to customers' inability to pay and other credit risks. The allowance is typically estimated based on an analysis of the historical rate of credit losses or write-offs (due to a customer bankruptcy or failure of a former customer to pay) and specific customer concerns. The accuracy of the estimate is dependent on the future rate of credit losses being consistent with the historical rate. Changes in the financial condition of customers or adverse developments in negotiations or legal proceedings to obtain payment could result in the actual loss exceeding the estimated allowance. If the rate of future credit losses is greater than the historical rate, then the allowance for doubtful accounts may not be sufficient to provide for actual credit losses. Alternatively, if the rate of future credit losses is less than the historical rate, then the allowance for doubtful accounts will be in excess of actual credit losses. The Company does not believe that it has any material exposure due to either industry or regional concentrations of credit risk.

**Sales Allowance.** Sales allowance is an estimate for losses on customer receivables resulting from customer credits (e.g., vacancy credits for fixed-price contracts, customer discounts, job cancellations, breakage cost, etc.). The sales allowance estimate is based on an analysis of the historical rate of sales adjustments (credit memos, net of re-bills). The accuracy of the estimate is dependent on the rate of future sales adjustments being consistent with the historical rate. If the rate of future sales adjustments is greater than the historical rate, then the sales allowance may not be sufficient to provide for actual sales adjustments. Alternatively, if the rate of future sales adjustments is less than the historical rate, then the sales allowance will be in excess of actual sales adjustments.

**Deferred Income Tax Asset and Valuation Allowance.** Deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes. These deferred taxes are measured using tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. If the enacted rates in future years differ from the rates expected to apply, an adjustment of the net deferred tax assets will be required. Additionally, if management determines it is more likely than not that a portion of the net deferred tax asset will not be realized, a valuation allowance is recorded. At April 30, 2006, the net deferred tax asset was \$92.3 million, net of a \$0.2 million valuation allowance related to state net operating loss carryforwards. Should future income be less than anticipated, the net deferred tax asset may not be fully recoverable.

**Other Intangible Assets Other Than Goodwill.** The Company engages a third party valuation firm to independently appraise the value of intangible assets acquired in larger sized business combinations. For smaller acquisitions, the Company performs an internal valuation of the intangible assets using the discounted cash flow technique. Acquired customer relationship intangible assets are being amortized using the sum-of-the-years-digits method over their useful lives consistent with the estimated useful life considerations used in the determination of their fair values. The accelerated method of amortization reflects the pattern in which the economic benefits of the customer relationship intangible asset are expected to be realized. Trademarks and trade names are being amortized over their useful lives using the straight-line method. Other intangible assets, consisting principally of contract rights, are being amortized over the contract periods using the straight-line method. At least annually, in the fourth quarter, the Company evaluates the remaining useful lives of its intangible assets to determine whether events and circumstances warrant a revision to the remaining period of amortization. If the estimate of an asset's remaining useful life changes, the remaining carrying amount of the intangible asset would be amortized over the revised remaining useful life. Furthermore, the remaining unamortized book value of intangibles will be reviewed for impairment in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-lived Assets." The first step of an impairment test under SFAS No. 144 is a comparison of the future cash flows, undiscounted, to the remaining book value of the intangible. If the future cash flows are insufficient to recover the remaining book value, a fair value of the asset, depending on its size, will be independently or internally determined and compared to the book value to determine if an impairment exists.

**Goodwill.** In accordance with SFAS No. 142, "Goodwill and Other Intangibles," goodwill is no longer amortized. Rather, the Company performs goodwill impairment tests on at least an annual basis, in the fourth quarter, using the two-step process prescribed in SFAS No. 142. The first step is to evaluate for potential impairment by comparing the reporting unit's fair value with its book value. If the first step indicates potential impairment, the required second step allocates the fair value of the reporting unit to its assets and liabilities, including recognized and unrecognized intangibles. If the implied fair value of the reporting unit's goodwill is lower than its carrying amount, goodwill is impaired and written down to its implied fair value. The fair value of the reporting unit, if required to be determined, will be independently appraised. As of April 30, 2006, no impairment of the Company's goodwill carrying value has been indicated.

**Contingencies and Litigation.** ABM and certain of its subsidiaries have been named defendants in certain proceedings arising in the ordinary course of business, including certain environmental matters. Litigation outcomes are often difficult to predict and often are resolved over long periods of time. Estimating probable losses requires the analysis of multiple possible outcomes that often depend on judgments about potential actions by third parties. Loss contingencies are recorded as liabilities in the consolidated financial statements when it is both: (1) probable or known that a liability has been incurred and (2) the amount of the loss is reasonably estimable. If the reasonable estimate of the loss is a range and no amount within the range is a better estimate, the minimum amount of the range is recorded as a liability. So long as the Company believes that a loss in litigation is not probable, then no liability will be recorded unless the parties agree upon a settlement, which may occur because the Company wishes to avoid the costs of litigation.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company does not issue or invest in financial instruments or their derivatives for trading or speculative purposes. Substantially all of the operations of the Company are conducted in the United States, and, as such, are not subject to material foreign currency exchange rate risk. At April 30, 2006, the Company had no outstanding long-term debt. Although the Company's assets included \$25.0 million in cash and cash equivalents at April 30, 2006, market rate risk associated with changing interest rates in the United States is not material.

### Item 4. Controls and Procedures

**a. Disclosure Controls and Procedures.** The Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities and Exchange Act of 1934 (the "Exchange Act") are designed to provide reasonable assurance that the information required to be disclosed in the reports the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. The Company's disclosure controls and procedures are also designed to ensure that such information is accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure. As disclosed in the Company's Annual Report on Form 10-K for 2005 and Quarterly Report on Form 10-Q for the first quarter of 2006, the Company's principal executive officer and principal financial officer concluded that, as a result of material weaknesses in its internal control over financial reporting pertaining to the operations acquired from SSA LLC in March 2004 in the Company's Security segment, the Company's disclosure controls and procedures were not effective at year end 2005 and the end of the first quarter of 2006.

The Company's principal executive officer and principal financial officer again evaluated the Company's disclosure controls and procedures as of April 30, 2006, the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, and reflecting that the Company has not been able to confirm the effectiveness of the internal control enhancements undertaken to remediate the material weaknesses as further described below, these officers concluded that the Company's disclosure controls and procedures were not effective as of April 30, 2006.

**b. Changes in Internal Control Over Financial Reporting.** In Item 9A of the Company's Annual Report on Form 10-K for the year ended October 31, 2005, the Company set forth a number of actions to remediate the material weaknesses associated with the operations acquired from SSA LLC. During the quarter ended April 30, 2006, the Company has taken the following remediation actions related to SSA LLC:

- Implemented procedures for secondary review and approval of journal entries and supporting documentation and account reconciliations and analyses.
- Implemented quarterly review of financial statements by internal audit.
- Used management personnel from the Company's other Security operations, to review financial closing, including the review of operational reports used by Regional and Branch personnel in determining customer profitability.
- Evaluated the accounting personnel requirements for headquarters for the operations acquired from SSA LLC in Morehead City, North Carolina and the Security segment headquarters in Houston, Texas. This evaluation led to the hiring of an Accounting Manager to join the accounting staff at SSA LLC in Morehead City, North Carolina who will begin in June 2006.

In addition to the remediation actions associated with the operations acquired from SSA LLC, the Company has put in place the following for future acquisitions:

- Established a plan to formalize integration policies and procedures for accounting, human resources and other administrative processes.

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- Adopted a new Company policy to require conversion of the acquired businesses' financial systems to the Company's enterprise-wide general ledger and payroll systems within three months from acquisition. Exceptions (current and prospective) will require formal risk assessment and approval.
- Adopted a new Company policy to require conversion of the acquired businesses' banking systems to the Company's centrally controlled banking platform within three months of acquisition. Exceptions (current and prospective) will require formal risk assessment and approval.

While the Company has taken these significant steps to remediate the material weaknesses in its internal control over reporting referred to above and described in detail in Item 9A of the Company's Annual Report on Form 10-K for 2005, the Company cannot confirm the effectiveness of the internal control enhancements until it has conducted sufficient testing. The Company will continue to monitor and test the effectiveness of these new processes, procedures and controls and will make any further changes that management deems appropriate.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

The Company is involved in various claims and legal proceedings of a nature considered normal to its business, as well as from time to time in additional matters. The Company records accruals for contingencies when it is probable that a liability has been incurred and the amount can be reasonably estimated. These accruals are adjusted periodically as assessments change or additional information becomes available.

On July 12, 2005, a purported class action lawsuit entitled Augustus v. American Commercial Security Services ("ACSS") was filed in the Superior Court of California, Los Angeles County. The potential class consists of all ACSS security guards in California. The plaintiff alleges that ACSS failed to provide meal breaks and rest breaks under California's wage and hour laws. On February 23, 2006, a second purported class action lawsuit was filed by the same named plaintiff in the same forum representing the same class and alleging violations of California's wage and hour laws and unfair business practices. ACSS and ABM are investigating these claims and will defend these lawsuits vigorously. It is too early to assess the amount of potential losses in these matters, if any.

The Company had commercial insurance policies covering business interruption, property damage and other losses related to the World Trade Center ("WTC") complex in New York, which was the Company's largest single job-site at the time of its destruction on September 11, 2001 with annual sales of approximately \$75.0 million. In December 2001, Zurich Insurance Company ("Zurich"), its business interruption carrier, filed a Declaratory Judgment Action in the Southern District of New York claiming all the Company's losses of business profits fell under the policy's contingent business interruption sub-limit of \$10.0 million. On June 2, 2003, the court ruled on certain summary judgment motions in favor of Zurich. Thereafter, the Company appealed the court's rulings. On February 9, 2005, the United States Court of Appeals for the Second Circuit granted summary judgment in favor of ABM on the Company's insurance claims for business interruption losses resulting from the WTC terrorist attack. The Court also ruled that ABM is entitled to recovery for the extra expenses the Company incurred after September 11, 2001, which includes expenses related to increased unemployment claims and costs associated with the redeployment of WTC personnel at other facilities. The Court rejected the arguments of Zurich to limit the Company's business interruption coverage to \$10.0 million. On February 24, 2005, Zurich filed a motion to have its appeal heard by the Second Circuit Court of Appeals sitting en banc. Zurich's motion was denied on June 27, 2005, and this matter has returned to the district court for a trial on the amount of ABM's losses. On March 31, 2006, the parties argued motions for partial summary judgment before the district court on different methods for determining the appropriate period for recovery of business interruption losses. No

rulings have yet been made. A trial date is currently set for August 14, 2006. The Company believes its losses exceed the policy limits of \$127.4 million, of which it has been paid \$15.2 million. In addition, the Company will seek to recover its attorneys' fees and interest as permitted under New York law.

The Company uses an independent actuary to evaluate the Company's estimated claim costs and liabilities at least annually. The 2004 actuarial report completed in November 2004 indicated that there were adverse developments in the Company's insurance reserves primarily related to workers' compensation claims in the State of California during the four-year period ended October 31, 2003, for which the Company recorded a charge of \$17.2 million in the fourth quarter of 2004. The Company believes a substantial portion of the \$17.2 million as well as other costs incurred by the Company in its insurance claims was related to poor claims management by a third party administrator that no longer performs these services for the Company. In addition, the Company believes that poor claims administration in certain other states, where it had insurance, led to higher insurance costs for the Company. The Company has filed a claim against its former third party administrator for its damages related to claims mismanagement. The Company is actively pursuing this claim, which is subject to arbitration in accordance with the rules of the American Arbitration Association. The three-person arbitration panel has been designated and a schedule for the discovery process established.

In August 2005, ABM filed an action for declaratory relief, breach of contract and breach of the implied covenant of good faith and fair dealing in U.S. District Court in The Northern District of California against its insurance carriers, Zurich American Insurance Company and National Union Fire Insurance Company relating to the carrier's failure to provide coverage for ABM and one of its Parking subsidiaries. All parties have filed motions for summary adjudication on the issue of the duty to defend, and those are to be heard in April, 2006. ABM is amending its claim to include "bad faith" allegations based upon the recent settlement of the underlying litigation with IAH-JFK Airport Parking Co., LLC in early 2006. ABM seeks to recover legal fees and \$6.3 million in its settlement costs in the underlying litigation.

While the Company accrues amounts it believes are adequate to address any liabilities related to litigation that the Company believes will result in a probable loss, the ultimate resolution of such matters is always uncertain. It is possible that litigation or other proceedings brought against the Company in the future could have a material adverse impact on its financial condition and results of operations.

## **Item 1A. Risk Factors**

### **Factors That May Affect Future Results**

(Cautionary Statements Under the Private Securities Litigation Reform Act of 1995)

The disclosure and analysis in this Quarterly Report on Form 10-Q contain some forward-looking statements that set forth anticipated results based on management's plans and assumptions. From time to time, the Company also provides forward-looking statements in other written materials released to the public, as well as oral forward-looking statements. Such statements give the Company's current expectations or forecasts of future events; they do not relate strictly to historical or current facts. In particular, these include statements relating to future actions, future performance or results of current and anticipated sales efforts, expenses, and the outcome of contingencies and other uncertainties, such as legal proceedings, and financial results. Management tries, wherever possible, to identify such statements by using words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "project" and similar expressions.

Set forth below are factors that the Company thinks, individually or in the aggregate, could cause the Company's actual results to differ materially from past results or those anticipated, estimated or projected. The Company notes these factors for investors as permitted by the Private Securities Litigation Reform Act of 1995. Investors should understand that it is not possible to predict or identify all such factors. Consequently, the following should not be considered to be a complete list of all potential risks or uncertainties.

**Timeliness of remediation of material weakness in the Company's internal control over financial reporting pursuant to Section 404 of the Sarbanes-Oxley Act of 2002 could affect the Company's results.** As disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2005, the principal executive officer and principal financial officer of the Company concluded that the Company's internal control over financial reporting was not effective as of October 31, 2005 because of material weaknesses related to the Company's controls over and at the operations the Company acquired in March 2004 from Security Services of America, LLC, included as a subsidiary within the Company's Security segment. While during the second quarter of fiscal year 2006 the Company implemented most of the remediation actions it has thus far determined to take to address the material weaknesses that caused the Company's internal control over financial reporting to be deemed not effective at October 31, 2005, they will not be considered fully remediated until the improved internal controls operate for a period of time and, through testing, are deemed to be operating effectively.

**A change in the frequency or severity of claims against the Company, a deterioration in claims management, or the cancellation or non-renewal of the Company's primary insurance policies could adversely affect the Company's results.** While the Company attempts to establish adequate self-insurance reserves using actuarial studies, unanticipated increases in the frequency or severity of claims against the Company would have an adverse financial impact. Also, where the Company self-insures, a deterioration in claims management, whether by the Company or by a third party claims administrator, could lead to delays in settling claims thereby increasing claim costs, particularly in the workers' compensation area. In addition, catastrophic uninsured claims against the Company or the inability or refusal of the Company's insurance carriers to pay otherwise insured claims would have a material adverse financial impact on the Company.

Furthermore, many customers, particularly institutional owners and large property management companies, prefer to do business with contractors, such as the Company, with significant financial resources, who can provide substantial insurance coverage. Should the Company be unable to renew its umbrella and other commercial insurance policies at competitive rates, this loss would have an adverse impact on the Company's business.

**A change in actuarial analysis could affect the Company's results.** The Company uses an independent actuary to evaluate estimated claim costs and liabilities at least annually to ensure that its self-insurance reserves are appropriate. Trend analysis is complex and highly subjective. The interpretation of trends requires the knowledge of all factors affecting the trends that may or may not be reflective of adverse developments (*e.g.*, changes in regulatory requirements and changes in reserving methodology). Actuaries may vary in the manner in which they derive their estimates and these differences could lead to variations in actuarial estimates that cause changes in the Company's insurance reserves not related to changes in its claims experience. Changes in insurance reserves as a result of an actuarial review can cause swings in operating results that are unrelated to the Company's ongoing business. In addition, because of the time required for the actuarial analysis, the Company may not learn of a deterioration in claims, particularly claims administered by a third party, until additional costs have been incurred or are projected. Because the Company bases its pricing in part on its estimated insurance costs, the Company's prices could be higher or lower than they otherwise might be if better information were available resulting in a competitive disadvantage in the former case and reduced margins or unprofitable contracts in the latter.

**The Company's technology environment may be inadequate to support growth.** Although the Company employs a centralized accounting system, the Company relies on a number of legacy information technology systems, as well as manual processes, to conduct its operations. These systems and processes may be unable to provide adequate support for the business and create additional reliance upon manual rather than system controls, particularly as the Company expands. This could result, for instance, in delays in meeting payroll obligations, in difficulty calculating and tracking appropriate withholding of governmental withholding and other payroll regulatory obligations, and in higher internal and external expenses to work around these systems. Additionally, the current technology environment may be unable to support the integration of acquired businesses and anticipated internal growth. The Company is engaged in an evaluation of its information technology systems, including its legacy payroll system, its



centralized information technology infrastructure and desktop environment, and its accounting and financial system.

**The Company could experience labor disputes that could lead to loss of sales or expense variations.** At April 30, 2006, approximately 40% of the Company's employees were subject to various local collective bargaining agreements. Some collective bargaining agreements will expire or become subject to renegotiation during fiscal year 2006. In addition, the Company may face union organizing drives in certain cities. When one or more of the Company's major collective bargaining agreements becomes subject to renegotiation or when the Company faces union organizing drives, the Company and the union may disagree on important issues which, in turn, could lead to a strike, work slowdown or other job actions at one or more of the Company's locations. A strike, work slowdown or other job action could in some cases disrupt the Company from providing its services, resulting in reduced revenue collection. If declines in customer service occur or if the Company's customers are targeted for sympathy strikes by other unionized workers during union organizing drives, contract cancellations could result. In other cases, a strike, work slowdown or other job action could lead to lower expenses due to fewer employees performing services. Alternatively, the result of renegotiating a collective bargaining agreement could be a substantial increase in labor and benefits expenses that the Company could be unable to pass through to its customers for some period of time, if at all.

**Acquisition activity could slow or be unsuccessful.** A significant portion of the Company's historic growth has come through acquisitions and the Company expects to continue to acquire businesses in the future as part of its growth strategy. A slowdown in acquisitions could lead to a slower growth rate. Because new contracts frequently involve start-up costs, sales associated with acquired operations generally have higher margins than new sales associated with internal growth. Therefore a slowdown in acquisition activity could lead to constant or lower margins, as well as lower revenue growth. There can be no assurance that any acquisition that the Company makes in the future will provide the Company with the benefits that were anticipated when entering the transaction. The process of integrating an acquired business may create unforeseen difficulties and expenses. The areas in which the Company may face risks include:

- Diversion of management time and focus from operating the business to acquisition integration;
- Inability to retain employees from businesses the Company acquires;
- Inability to maintain relationships with customers of the acquired business;
- The need to implement or improve internal controls, procedures and policies appropriate for a public company at businesses that prior to the acquisition lacked these controls, procedures and policies;
- The need to integrate acquired businesses' accounting, management information, human resources and other administrative systems to permit effective management;
- Write-offs or impairment charges relating to goodwill and other intangible assets from acquisitions; and
- Unanticipated or unknown liabilities relating to acquired businesses.

**A decline in commercial office building occupancy and rental rates could affect the Company's sales and profitability.** The Company's sales directly depend on commercial real estate occupancy levels and the rental income of building owners. Decreases in occupancy levels and rental income reduce demand and also create pricing pressures on building maintenance and other services provided by the Company. In certain geographic areas and service segments, the Company's most profitable sales are known as tag jobs, which are services performed for tenants in buildings in which it performs building services for the property owner or management company. A decline in occupancy rates could result in a decline in fees paid by landlords, as well as tenant work, which would lower sales and margins. In addition, in those areas of its business where the Company's workers are unionized, decreases in sales can be accompanied by relative increases in labor costs if the Company is obligated by collective bargaining agreements to retain workers with seniority and consequently higher compensation levels and cannot pass through these costs to customers.

**Weakness in airline travel and the hospitality industry could adversely affect the results of the Company's Parking segment.** A significant portion of the Company's Parking sales is tied to the numbers of airline passengers and hotel guests. Parking results were adversely affected after the terrorist attacks of September 11, 2001, during the Severe Acute Respiratory Syndrome ("SARS") crisis and at the start of the military conflict in Iraq as people curtailed both business and personal travel and hotel occupancy rates declined. As airport security precautions expanded, the decline in travel was particularly noticeable at airports associated with shorter flights for which ground transportation became the alternative. While it appears that airline travel and the hospitality industry have recovered, there can be no assurance that increased concerns about terrorism, disease (including avian flu), or other adversities will not again reduce travel, adversely impacting Parking sales and operating profits.

**The financial difficulties or bankruptcy of one or more of the Company's major customers could adversely affect results.** The Company's ability to collect its accounts receivable and future sales depend, in part, on the financial strength of its customers. The Company estimates an allowance for accounts it does not consider collectible and this allowance adversely impacts profitability. In the event customers experience financial difficulty, and particularly if bankruptcy results, profitability is further impacted by the Company's failure to collect accounts receivable in excess of the estimated allowance. Additionally, the Company's future sales would be reduced.

**The Company's success depends on its ability to preserve its long-term relationships with its customers.** The Company's contracts with its customers can generally be terminated upon relatively short notice. However, the business associated with long-term relationships is generally more profitable than that from short-term relationships because the Company incurs start-up costs with many new contracts, particularly for training, operating equipment and uniforms. Once these costs are expensed or fully depreciated over the appropriate periods, the underlying contracts become more profitable. Therefore, the Company's loss of long-term customers could have an adverse impact on its profitability even if the Company generates equivalent sales from new customers.

**The Company is subject to intense competition.** The Company believes that each aspect of its business is highly competitive, and that such competition is based primarily on price and quality of service. The Company provides nearly all its services under contracts originally obtained through competitive bidding. The low cost of entry to the facility services business has led to strongly competitive markets made up of large numbers of mostly regional and local owner-operated companies, located in hundreds of cities throughout the United States as well as in certain cities in British Columbia, Canada (with particularly intense competition in the janitorial business in the Southeast and South Central regions of the United States). The Company also competes with the operating divisions of a few large, diversified facility services and manufacturing companies on a national basis. Indirectly, the Company competes with building owners and tenants that can perform internally one or more of the services provided by the Company. These building owners and tenants might have a competitive advantage when the Company's services are subject to sales tax and internal operations are not. Furthermore, competitors may have lower costs because privately owned companies operating in a limited geographic area may have significantly lower labor and overhead costs. These strong competitive pressures could inhibit the Company's success in bidding for profitable business and its ability to increase prices even as costs rise, thereby reducing margins.

**An increase in costs that the Company cannot pass on to customers could affect profitability.** The Company attempts to negotiate contracts under which its customers agree to pay for increases in certain underlying costs associated with providing its services, particularly labor costs, workers' compensation and other insurance costs, any applicable payroll taxes and fuel costs. If the Company cannot pass through increases in its costs to its customers under its contracts in a timely manner or at all, then the Company's expenses will increase without a corresponding increase in sales. Further, if the Company's sales decline, the Company may not be able to reduce its expenses correspondingly or at all.

**Natural disasters or acts of terrorism could disrupt the Company in providing services.** Storms, earthquakes, or other natural disasters or acts of terrorism may result in reduced sales or

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property damage. Disasters may also cause economic dislocations throughout the country. In addition, natural disasters or acts of terrorism may increase the volatility of the Company's results, either due to increased costs caused by the disaster with partial or no corresponding compensation from customers, or, alternatively, increased sales and profitability related to tag jobs, special projects and other higher margin work necessitated by the disaster.

**The Company incurs significant accounting and other control costs that reduce its profitability.** As a publicly traded corporation, the Company incurs certain costs to comply with regulatory requirements. The process of attempting to meet the internal control over financial reporting certification requirement of Section 404 of the Sarbanes-Oxley Act of 2002 was more costly than anticipated, requiring additional personnel and outside advisory services as well as additional accounting and legal expenses. The Company anticipates capital expenditures and operating expenses associated with the remediation of its material weaknesses and other planned remediation actions and with implementation of system-provided internal controls which is continuing in 2006.

Most of the Company's competitors are privately owned so these costs can be a competitive disadvantage for the Company. Should the Company's sales decline or if the Company is unsuccessful at increasing prices to cover higher expenditures for internal controls and audits, its costs associated with regulatory compliance will rise as a percentage of sales.

**Other issues and uncertainties may include:**

- new accounting pronouncements or changes in accounting policies,
- labor shortages that adversely affect the Company's ability to employ entry level personnel,
- legislation or other governmental action that detrimentally impacts the Company's expenses or reduces sales by adversely affecting the Company's customers,
- unanticipated adverse jury determinations, judicial rulings or other developments in litigation to which the Company is subject,
- a reduction or revocation of the Company's line of credit that could increase interest expense and the cost of capital,
- the resignation, termination, death or disability of one or more of the Company's key executives that adversely affects customer retention or day-to-day management of the Company.

The Company believes that it has the human and financial resources for business success, but future profit and cash flow can be adversely (or advantageously) influenced by a number of factors, including those listed above, any and all of which are inherently difficult to forecast. The Company undertakes no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise.

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### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### (c) Stock Repurchases

Period	(a) Total number of shares (or units) purchased	(b) Average price paid per share (or unit)	(c) Number of shares (or units) purchased as part of publicly announced plans or programs	(d) Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs (1)
2/1/2006-2/28/2006	—	—	—	—
3/1/2006-3/31/2006	—	—	—	2,000,000 shares
4/1/2006-4/30/2006	800,000 shares	\$ 17.43	800,000 shares	1,200,000 shares
Total	800,000 shares	\$ 17.43	800,000 shares	1,200,000 shares

(1) On March 29, 2006, ABM's Board of Directors authorized the purchase of up to 2.0 million shares of ABM's outstanding common stock at any time through October 31, 2006.

### Item 6. Exhibits

- Exhibit 10.1 - 2006 Equity Incentive Plan (incorporated by reference to Exhibit No. 99.1 to the registrant's Form 8-K Current Report filed May 5, 2006, File No. 1-8929)
- Exhibit 10.2 - ABM Executive Officer Incentive Plan (incorporated by reference to Exhibit No. 99.2 to the registrant's Form 8-K Current Report filed May 5, 2006, File No. 1-8929)
- Exhibit 31.1 - Certification of Chief Executive Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a)
- Exhibit 31.2 - Certification of Chief Financial Officer pursuant to Securities Exchange Act of 1934 Rule 13a-14(a) or 15d-14(a)
- Exhibit 32.1 - Certifications pursuant to Securities Exchange Act of 1934 Rule 13a-14(b) or 15d-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ABM Industries Incorporated

June 12, 2006

/s/ George B. Sundby

George B. Sundby  
Executive Vice President and  
Chief Financial Officer  
Principal Financial Officer

June 12, 2006

/s/ Maria De Martini

Maria De Martini  
Vice President and Controller  
Chief Accounting Officer

**EXHIBIT INDEX**

<u>Exhibit No.</u>	<u>Description</u>
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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO SECURITIES EXCHANGE ACT OF 1934  
RULE 13a-14(a) OR 15d-14(a)**

I, Henrik C. Slipsager, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ABM Industries Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

June 12, 2006

/s/ Henrik C. Slipsager  
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Henrik C. Slipsager  
Chief Executive Officer  
(Principal Executive Officer)

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO SECURITIES EXCHANGE ACT OF 1934  
RULE 13a-14(a) OR 15d-14(a)**

I, George B. Sundby, certify that:

1. I have reviewed this quarterly report on Form 10-Q of ABM Industries Incorporated;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

June 12, 2006

/s/ George B. Sundby  
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George B. Sundby  
Chief Financial Officer  
(Principal Financial Officer)



**CERTIFICATIONS PURSUANT TO SECURITIES EXCHANGE ACT OF 1934  
RULE 13a-14(b) OR 15d-14(b) AND  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of ABM Industries Incorporated (the "Company") on Form 10-Q for the quarter ended April 30, 2006, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Henrik C. Slipsager, Chief Executive Officer of the Company, and George B. Sundby, Chief Financial Officer of the Company, each certifies for the purpose of complying with Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 1350 of Chapter 63 of Title 18 of the United States Code, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

June 12, 2006

/s/ Henrik C. Slipsager

Henrik C. Slipsager  
Chief Executive Officer  
(Principal Executive Officer)

June 12, 2006

/s/ George B. Sundby

George B. Sundby  
Chief Financial Officer  
(Principal Financial Officer)