



May 24, 2012

## **ABM's Bundled Energy Solutions Program Helps Client Reallocate \$5.5 Million to Fund Critical Renovations**

NEW YORK--(BUSINESS WIRE)-- **ABM (NYSE:ABM)**, a leading provider of integrated facility solutions, announced its ABM Building Solutions division has been selected to partner once again with the Madison County, GA School District to improve its K-12 educational learning environments through ABM's Bundled Energy Solutions Program. The initiative will allow for critical infrastructure improvements of the schools through an estimated \$5.5 million in energy and operational cost savings.

ABM's Bundled Energy Solutions Program has been designed as a financial solution to meet clients' technical facility needs. ABM's goal is to drive costs out of clients' operating budgets in a manner that allows them to reallocate funding for other facility enhancements.

The deal marks the third time in 11 years the Madison County Schools have elected to partner with ABM Building Solutions. The major renovations, which will coincide with the beginning of the 2012-13 school year, are expected to be completed and new equipment installed and operational by August of this year. Total synchronization of the buildings' control systems will be finished by October.

"ABM has been instrumental in Madison County Schools' plan to maintain efficient and functioning HVAC systems as well as lighting within our schools," said Dr. Allen McCannon, Superintendent of Madison County Schools. "Without their products and service, as well as financial solutions, it would have been impossible for us to accomplish all that we have. We look forward to continuing a long, extended relationship with ABM."

In addition to saving energy for the district's four elementary schools, the project will also focus on improving indoor environmental quality within the buildings, including comfort conditions, lighting levels and outside air ventilation. The schools will be retrofitted with new high-efficiency HVAC systems, high performance lighting technologies, high-efficiency water source heat pumps and an energy management control system. At Colbert Elementary, a new high-efficiency heat pump loop boiler will be installed, which is expected to be 25% more efficient than the existing boiler.

Danielsville Elementary is also taking a big step forward with new technology. A six-panel solar power system will be installed, doubling the Seasonal Energy Efficiency Ratio (SEER) on certain equipment. The solar modules will be used to help supplement the power needed to operate the system and will transfer any excess power generated back to the school's power grid.

With the amount of time students spend indoors learning, problems with a school's indoor air quality can trigger a host of health problems that increase absenteeism and play a major role in academic performance. Additionally, teacher and staff productivity and retention are enhanced through improved air quality in schools.

"Our continued partnership with Madison County Schools enables us to provide solutions that truly make a substantial difference in the quality of their schools," said President of ABM Building & Energy Solutions Scott Giacobbe. "Since this program is self-funded from the existing operating budget, we are able to provide the equipment replacement and upgrades without additional taxpayer burden. The students, faculty, staff and taxpayers of Madison County can now be assured that these schools are operating at peak efficiency for years to come."

### **ABOUT ABM**

ABM (NYSE:ABM) is a leading provider of integrated facility solutions. Thousands of commercial, industrial, government and retail clients outsource their non-core functions to ABM for consistent quality service that meets their specialized facility needs. ABM's comprehensive capabilities include expansive facility services, energy solutions, commercial cleaning, maintenance and repair, HVAC, electrical, landscaping, parking and security, provided through stand-alone or integrated solutions. With more than \$4 billion in revenues and 100,000 employees deployed throughout the United States and various international locations, ABM delivers custom facility solutions to meet the unique client requirements of multiple industries — ranging from healthcare, government and education to high-tech, aviation and manufacturing. ABM leverages its breadth of services, deep industry expertise and technology-enabled workforce to preserve and build value for clients' physical assets. ABM Industries

Incorporated, which operates through its subsidiaries, was founded in 1909. For more information, visit [www.abm.com](http://www.abm.com).

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Source: ABM Industries Incorporated

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