# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

(Mark One)

X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED OCTOBER 31, 2000

OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_

Commission File Number 1-8929
ABM INDUSTRIES INCORPORATED
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

 $94\text{-}1369354 \\ \text{(IRS Employer Identification Number)}$ 

160 PACIFIC AVENUE, SUITE 222, SAN FRANCISCO, CALIFORNIA 94111 (Address and zip code of principal executive offices)

TELEPHONE: 415/733-4000

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:

Title of Each Class

Name of Each Exchange on Which Registered

COMMON STOCK, \$.01 PAR VALUE PREFERRED STOCK PURCHASE RIGHTS

NEW YORK STOCK EXCHANGE NEW YORK STOCK EXCHANGE

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No  $\_$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. Yes X No  $\_$ 

As of December 31, 2000, nonaffiliates of the registrant beneficially owned 18,028,364 shares of the registrant's common stock with an aggregate market value of \$552,118,648.

As of December 31, 2000, there were 23,161,566 shares of the registrant's common stock outstanding.

# DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement to be used by the Company in connection with its 2001 Annual Meeting of Stockholders are incorporated by reference into Part III of this Form 10-K.

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PART I

#### ITEM 1. BUSINESS

ABM Industries Incorporated ("ABM") is the largest facility services contractor listed on the New York Stock Exchange. With annual revenues exceeding \$1.8 billion and more than 60,000 employees, ABM and its subsidiaries (the "Company") provide air conditioning, elevator, engineering, janitorial, lighting, parking and security services to thousands of commercial, industrial and institutional customers in hundreds of cities across North America.

ABM was reincorporated in Delaware on March 19, 1985, as the successor to a business founded in California in 1909. The Corporate Headquarters of the Company are located at 160 Pacific Avenue, Suite 222, San Francisco, California 94111, and its telephone number is 415/733-4000.

#### INDUSTRY SEGMENT INFORMATION

The Company's operations are grouped into nine industry segments or divisions (comprised of one or more subsidiaries of the Company). Referred to as "ABM Industries Incorporated Family of Services," they are listed below by their respective division name:

- - ABM Engineering Services
- - ABM Janitorial Services - - ABM Service Network
- American Commercial Security Services
- - Ampco System Parking
- Amtech Elevator Services
- Amtech Lighting Services - CommAir Mechanical
- Services
- Easterday Janitorial Supply Company

Additional information relating to the Company's industry segments appears in Note 14 of Notes to Consolidated Financial Statements contained in Item 8, "Financial Statements and Financial Statement Schedule." The business activities of the Company's industry segments, as they existed at October 31, 2000, are more fully described below.

- ABM ENGINEERING SERVICES provides building owners and managers with on-site engineers to operate, maintain and repair electrical, energy management, mechanical, and plumbing systems utilizing computerized maintenance management systems (CMMS). This service is primarily for high-rise office buildings, but customers also include schools, warehouses, factories, shopping malls and universities. ABM Engineering Services operates in 21 states through eight regional offices, two of which are in California and one each in Chicago, Illinois; Denver, Colorado; Philadelphia, Pennsylvania; New York, New York; and Phoenix, Arizona. In 1999, this Division earned ISO 9002 Certification, the first national engineering services provider of on-site operating engineers to earn this exclusive designation. ISO is a quality standard comprised of a rigorous set of guidelines and good business practices against which companies are rated through a comprehensive independent audit process that can take several years.
- ABM JANITORIAL SERVICES (also known as "American Building Maintenance") provides a wide range of basic janitorial services for a variety of structures and organizations, including office buildings, industrial plants, banks, department stores, theaters, warehouses, educational and health institutions and airport terminals. Services provided include floor cleaning and finishing, wall and window washing, furniture polishing, rug cleaning, dusting, as well as other building cleaning services. ABM Janitorial Services maintains 93 offices in 36 states, the District of Columbia and one Canadian province, and operates under thousands of individually negotiated building maintenance contracts, the majority of which are obtained by competitive bidding. Generally, profit margins on maintenance contracts tend to be inversely proportional to the size of the contract. Although many of this Division's maintenance contracts are fixed-price agreements, others contain clauses under which the customer agrees to reimburse the full amount of wages, payroll taxes, insurance charges and other expenses plus a profit percentage. The majority of ABM Janitorial Services contracts are for one-year periods, contain automatic renewal clauses and are subject to termination by either party upon 30 to 90 days written notice.
- ABM SERVICE NETWORK provides customers with streamlined, centralized control and coordination of multiple facility service needs. This process is consistent with the greater competitive demands on corporate organizations to become more efficient in the business market today. By leveraging the core competencies of the Company's other affiliated divisions, this Division attempts to reduce overhead, such as redundant personnel, for its customers by providing multiple services under a single contract, with one contact

and one invoice. Its National Service Center provides centralized dispatching, emergency services, accounting and related reports to financial institutions, high-tech companies, and other customers regardless of industry or size. ABM Service Network is headquartered in San Francisco, where it also maintains its National Service Center.

- AMERICAN COMMERCIAL SECURITY SERVICES(also known as "ACSS" and "ABM Security Services") provides security guards, electric monitoring of fire, life, safety, and access control devices, and security consulting services to a wide range of businesses in the major metropolitan areas of Phoenix, Arizona; San Francisco, San Diego and Los Angeles, California; Chicago, Illinois; New Orleans, Louisiana; Minneapolis, Minnesota; Portland, Oregon; Houston, Dallas, Fort Worth, Austin and San Antonio, Texas; Seattle, Washington; and Salt Lake City, Utah. Much like ABM Janitorial Services, the majority of this Division's contracts are for one-year periods, contain automatic renewal clauses and are subject to termination by either party upon 30 to 90 days written notice.
- AMPCO SYSTEM PARKING (also known as "Ampco System Airport Parking" and "Ampco Express Airport Parking") operates approximately 1,500 parking lots and garages, which are either leased from or operated through management contracts for third parties. The lease terms generally range from 5 to 20 years and usually contain provisions for renewal options. Leases which expire may continue on a month-to-month basis or may be replaced by similar leases. Many leases contain provisions for contingent rentals based on revenues. Ampco System Parking currently operates in 29 states and five of the 20 busiest international airports in the U.S.: Denver, Colorado; Honolulu, Hawaii; Newark, New Jersey; Phoenix, Arizona; and San Francisco, California. In conjunction with its on-airport parking services, this Division also operates off-airport parking facilities in Philadelphia, Pennsylvania; Houston, Texas; and Los Angeles, California, and parking shuttle bus services at thirteen locations.
- AMTECH ELEVATOR SERVICES maintains, modernizes and repairs elevators and escalators in major metropolitan areas of California; Houston, Texas; Cincinnati, Ohio; Detroit, Michigan; Upper Marlboro, Maryland; Las Vegas, Nevada; Pennsauken, New Jersey; Atlanta, Georgia; Philadelphia, Pennsylvania; Phoenix, Arizona; Denver, Colorado; Chicago, Illinois; and Washington, D.C. Amtech Elevator Services maintains 17 offices and several parts warehouses, and operates a fleet of radio-equipped service vehicles.
- AMTECH LIGHTING SERVICES (also known as "Sica Lighting & Electrical Services") provides relamping, fixture cleaning and periodic maintenance service to a variety of commercial customers. Amtech Lighting Services also repairs, services, designs and installs outdoor signage. This Division maintains 26 offices, eight of which are located in California; four of which are in Texas; and one office in each of the following states: Alabama, Arizona, Florida, Georgia, Illinois, Louisiana, Maryland, Minnesota, Nevada, New Jersey, New York, Oklahoma, Oregon, and Washington.
- COMMAIR MECHANICAL SERVICES (also known as "CommAir Preferred Mechanical Services") installs, maintains, and repairs heating, ventilation and air conditioning equipment, performs chemical water treatment, and provides energy conservation services for commercial, industrial and institutional facilities. CommAir Mechanical Services maintains ten offices, nine of which are located in California, and one in Phoenix, Arizona.
- EASTERDAY JANITORIAL SUPPLY markets janitorial supplies and equipment through six sales offices located in San Francisco, Los Angeles and Sacramento, California; Portland, Oregon; Reno, Nevada; and Houston, Texas. Aside from sales to ABM Janitorial Services, which, in 2000, accounted for approximately 27% of Easterday Janitorial Supply's total revenues, the principal customers for this Division are industrial plants, schools, commercial buildings, industrial organizations, transportation terminals, theaters, hotels, retail stores, restaurants, military establishments and janitorial service companies. Among the products sold are cleaning equipment, disinfectants, floor cleaners, floor finishes, glass cleaners, paper products and polishes. The products sold include many nationally advertised brands. This Division blends certain cleaning agents and floor finishes, which it sells under the Easterday trade name.

Supply also provides sanitation services to the food industry.

#### TRADEMARKS

The Company believes that it owns or is licensed to use all corporate names, trade names, trademarks, service marks, copyrights, patents and trade secrets which are material to the Company's operations.

# COMPETITION

The Company believes that each aspect of its business is highly competitive, and that such competition is based primarily on price and quality of service. Nearly all services provided by the Company are under contracts originally obtained through competitive bidding. The Company's competitors include a large number of regional and local companies located in major cities throughout the United States and Canada. While the majority of the Company's competitors operate in a limited geographic area, the operating divisions of a few large, diversified facility service companies compete with the Company on a national basis.

#### SALES AND MARKETING

The Company's sales and marketing efforts are conducted by its corporate, division, region, branch and district offices. Sales, marketing, management and operations personnel in each of these offices participate directly in selling and servicing customers. The broad geographic scope of these offices enables the Company to provide a full range of facility services through intercompany sales referrals, multi-service "bundled" sales and national account sales. The Company also has designated a nationwide group of "ABM Family of Services" executives to market all of the Company's facility services capabilities.

The Company has a broad customer base including airports, apartment complexes, city centers, colleges and universities, financial institutions, industrial plants, office buildings, retail stores, shopping centers and theme parks. No customer accounted for more than 5% of its revenues during the fiscal year ended October 31, 2000.

#### **EMPLOYEES**

The Company employs over 60,000 persons, of whom the vast majority are service employees who perform air conditioning, elevator, engineering, janitorial, lighting, parking and security services. Approximately 24,800 of these employees are covered under collective bargaining agreements. There are about 3,600 employees with executive, managerial, supervisory, administrative, professional, sales, marketing or clerical responsibilities or other office assignments.

# ENVIRONMENTAL MATTERS

The discussion of the Company's environmental matters can be found in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations."

EXECUTIVE OFFICERS OF ABM

The executive officers of ABM as of December 31, 2000 were as follows:

NAME	AGE	PRINCIPAL OCCUPATIONS AND BUSINESS EXPERIENCE DURING PAST FIVE YEARS
Henrik C. Slipsager	45	President & Chief Executive Officer since November 2000; Executive Vice President of ABM, and President of the Janitorial Services Division, from November 1999 through October 2000; Senior Vice President of ABM from March 1998 through October 1999; Executive Vice President of the Janitorial Services Division from January 1997 through October 1999
Martinn H. Mandles	60	Chairman of the Board since December 1997; Chief Administrative Officer since November 1991; Executive Vice President from November 1991 through November 1997
Jess E. Benton, III	60	Executive Vice President since November 1999; Chief Operating Officer since November 2000; Senior Vice President from July 1994 through October 1999
Donna M. Dell	52	Senior Vice President of Human Resources since November 1999; Chief Employment Counsel since April 1997; Vice President of Human Resources from July 1994 through October 1999
David H. Hebble	65	Senior Vice President since November 1999; Chief Financial Officer since November 1979; Vice President from November 1979 through October 1999
Harry H. Kahn	57	Senior Vice President since November 1999; General Counsel & Corporate Secretary since November 1991; Vice President from November 1991 through October 1999
Gary R. Wallace	49	Senior Vice President, Director of Business Development & Chief Marketing Officer of ABM since November 2000; Senior Vice President of the Janitorial Services Division from September 1995 through October 2000
Douglas B. Bowlus	56	Vice President since November 1999; Treasurer since February 1984
Anthony D. Lackey	37	Vice President since November 1999; Director of Electronic Services & Chief Technology Officer since July 1996; Assistant Vice President from July 1996 through October 1999; other positions of increasing responsibility in ABM's Electronic Services Department from November 1987 through June 1996
Terry D. McNeil	53	Vice President since November 1999; Director of Insurance Services since October 1988; Assistant Vice President from July 1996 through October 1999
Vernon E. Skelton	56	Vice President since November 1999; Controller & Chief Accounting Officer since April 1997; Assistant Vice President from July 1996 through October 1999; Director of Accounting from November 1991 through March 1997
Eleonora C. Walsh	60	Vice President since November 1999; Director of Administrative Services since November 1991; Assistant Vice President from July 1996 through October 1999

#### ITEM 2. PROPERTIES

The Company has corporate, division, regional, branch, or district offices in over 250 locations throughout the United States, and Canada. Thirteen of these facilities are owned by the Company and the remainder are leased. At October 31, 2000, the real estate owned by the Company had an aggregate net book value of \$3.7 million and was located in: Phoenix, Arizona; Fresno, California; Jacksonville and Tampa, Florida; Elko, Nevada; Portland, Oregon; Houston and San Antonio, Texas; and Kennewick, Seattle, Spokane and Tacoma, Washington.

Rental payments under long and short-term lease agreements amounted to \$100.7 million for the fiscal year ended October 31, 2000. Of this amount, \$70.3 million in rental expense was attributable to public parking lots and garages that Ampco System Parking leases and operates. The remaining expense was for the rental or lease of office space, computers, operating equipment and motor vehicles.

# ITEM 3. LEGAL PROCEEDINGS

Not applicable.

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

#### PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### MARKET INFORMATION AND DIVIDENDS

ABM's common stock is listed on the New York Stock Exchange. ABM's credit agreement places certain limitations on dividend payments based on net income (see Note 5 of Notes to Consolidated Financial Statements contained in Item 8). The following table sets forth the high and low prices of ABM's common stock and quarterly cash dividends on common shares for the periods indicated:

	FISCAL QUARTER				
	FIRST	SECOND	THIRD	FOURTH	YEAR
1999					
Price range of common stock:					
High	\$ 35.06	\$ 33.13	\$ 30.75	\$ 28.75	\$35.06
Low	\$ 27.88	\$ 25.75	\$ 25.19	\$ 21.88	\$21.88
Dividends per share	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.14	\$ 0.56
2000					
Price range of common stock:					
High	\$ 23.88	\$ 28.00	\$ 26.19	\$ 28.00	\$28.00
Low	\$ 19.25	\$ 20.25	\$ 21.75	\$ 23.94	\$19.25
Dividends per share	\$ 0.155	\$ 0.155	\$ 0.155	\$ 0.155	\$ 0.62

At December 31, 2000, there were approximately 5,490 registered holders of ABM's common stock, in addition to stockholders in street name.

# ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The selected consolidated financial data presented below is derived from the Company's consolidated financial statements for each of the years in the five-year period ended October 31, 2000.

(in thousands, except per share amounts and ratios)		1996		1997		1998		1999		2000
OPERATIONS Revenues and other income	\$1	., 086, 925	\$1	, 252, 472	\$1	.,501,827	\$1	.,629,716	\$1	,807,557
Expenses Operating expenses and cost of goods sold Selling, general and administrative Interest		940,296 105,943 2,581	1	,076,078 126,755 2,675	1	.,298,423 142,431 3,465	1	.,413,541 146,984 1,959	1	,573,998 157,546 3,320
	1	,048,820	1	,205,508	1	, 444, 319	1	.,562,484	1	,734,864
Income before income taxes Income taxes		38,105 16,385		46,964 19,725		57,508 23,578		67,232 27,565		72,693 28,350
Net income	\$	21,720	\$	27,239	\$	33,930	\$	39,667	\$	44,343
Net income per common share										
Basic Diluted	\$ \$	1.11 1.05	\$ \$	1.33 1.22	\$ \$	1.58 1.44	\$ \$	1.77 1.65	\$ \$	1.94 1.85
Common and common equivalent shares Basic Diluted	====	19,123 20,241	====	20,143 21,872	====	21,110 23,161	====	22,067 23,748	====	22,551 23,709
FINANCIAL STATISTICS	=====	:======	====	=======	====	:======	====	:======	====	======
Dividends per common share Stockholders' equity per common share Working capital Current ratio	\$ \$ \$	0.35 8.41 119,579 2.05	\$ \$	0.40 9.64 137,223 1.89	\$ \$	0.48 10.96 165,788 2.05	\$ \$	0.56 12.36 184,279 2.01	\$ \$	0.62 13.75 224,199 2.05
Long-term debt Redeemable cumulative preferred stock Stockholders' equity	\$ \$	33,664 6,400 163,915	\$ \$ \$	38,402 6,400 197,278	\$ \$ \$	33,720 6,400 236,838	\$ \$ \$	28,903 6,400 276,951	\$ \$ \$	36,811 6,400 316,309
Total assets Property, plant and equipment net Capital expenditures	\$ \$	379,770 22,570 10,751	\$ \$ \$	464,251 26,584 13,272	\$ \$ \$	501,363 27,307 11,715	\$ \$ \$	563,384 35,181 19,451	\$ \$ \$	641,985 40,734 18,717
Depreciation and amortization Accounts receivable net	\$ \$	13,651 183,716	\$ \$	16,118 234,464	\$ \$	19,593 260,549	\$ \$	20,698 297,596	э \$ \$	23,524 360,180

Certain prior year amounts have been reclassified to conform to the current year's presentation.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### RECENT ACCOUNTING PRONOUNCEMENTS

In fiscal 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS No. 133") (as amended by SFAS Nos. 137 and 138). SFAS No. 133 is required to be adopted for all fiscal quarters and fiscal years beginning after June 15, 2000, and relates to accounting for derivative instruments, including certain derivative instruments embedded in other contracts, and hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities and measure those instruments at fair value. The adoption on SFAS No. 133 is not anticipated to have a material effect on its results of operations or its financial position.

In December 1999, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 101 ("SAB 101"), "Revenue Recognition in Financial Statements." SAB 101, as amended, is to be adopted for fiscal years beginning after December 15, 1999, which for the Company would be fiscal year 2001. SAB 101 addresses various topics in revenue recognition. The Company is currently analyzing SAB 101; however, based on management's current understanding and interpretation, SAB 101 is not anticipated to have a material effect on its results of operations or its financial position.

In March 2000, the Financial Accounting Standards Board issued Interpretation No. 44 ("FIN 44"), "Accounting for Certain Transactions Involving Stock Compensation -- An Interpretation of Accounting Principles Board Opinion ("APB") No. 25". FIN 44 clarifies the application of APB No. 25 and is effective July 1, 2000. The Company believes that its current accounting policies are in conformity with this interpretation.

# FINANCIAL CONDITION

The following discussion should be read in conjunction with the consolidated financial statements of the Company and the notes thereto contained in Item 8, "Financial Statements and Financial Statement Schedule." All information in the discussion and references to the years are based on the Company's fiscal year that ends on October 31.

Funds provided from operations and bank borrowings have historically been the sources for meeting working capital requirements, financing capital expenditures, acquisitions and paying cash dividends. Management believes that funds from these sources will remain available and adequately serve the Company's liquidity needs. The Company has an unsecured revolving credit agreement with a syndicate of U.S. banks that provides a \$150 million line of credit expiring July 1, 2002. At the Company's option, the credit facility provides interest at the prime rate or IBOR+.35%. As of October 31, 2000, the total amount outstanding was approximately \$106 million, which was comprised of loans in the amount of \$35 million and standby letters of credit of \$71 million. This agreement requires the Company to meet certain financial ratios, places some limitations on outside borrowing and prohibits declaring or paying cash dividends exceeding 50% of the Company's net income for any fiscal year. In addition, the Company has a loan agreement with a major U.S. bank with a balance of \$2.6 million at October 31, 2000. This loan bears interest at a fixed rate of 6.78% with annual payments of principal, in varying amounts, and interest due each February 15 through 2003. The Company's effective interest rate for all long-term debt bank borrowings for the year ended October 31, 2000 was 7.4%.

Operating activities generated cash flows in 1998, 1999 and 2000 of \$32.1 million, \$35.3 million and \$18.9 million, respectively. The decrease in 2000 resulted primarily from an increase in accounts receivable, reflecting the higher volume in sales and slower payments by some large customers. Cash paid for acquisitions during the fiscal years ended October 31, 1998, 1999 and 2000, including payments pursuant to contractual arrangements involved in prior acquisitions, were approximately \$10.0 million, \$11.0 million and \$14.2 million, respectively. Capital expenditures during fiscal years 1998, 1999 and 2000 were \$11.7 million, \$19.5 million and \$18.7 million, respectively. Cash dividends paid to stockholders of common and redeemable preferred stock and amounts used to repurchase common stock were approximately \$10.7 million in 1998, \$18.5 million in 1999, and \$22.9 million in 2000. Cash used in financing activities during 1998 and 1999 was \$11.3 million and \$3.6 million, respectively. In 2000, \$12.3 million was provided by financing activities. The increase in 2000 was primarily due to greater net borrowings and an increase in the bank overdraft (outstanding checks). At October 31, 1999, working

capital was \$184.3 million as compared to \$224.2 million at October 31, 2000.

#### FEECT OF THELATION

The low rates of inflation experienced in recent years have had no material impact on the financial statements of the Company. The Company attempts to recover increased costs by increasing sales prices to the extent permitted by contracts and competition.

#### **ENVIRONMENTAL MATTERS**

The nature of the Company's operations, primarily services, would not ordinarily involve it in environmental contamination. However, the Company's operations are subject to various federal, state and/or local laws regulating the discharge of materials into the environment or otherwise relating to the protection of the environment, such as discharge into soil, water and air, and the generation, handling, storage, transportation and disposal of waste and hazardous substances. These laws generally have the effect of increasing costs and potential liabilities associated with the conduct of the Company's operations, although historically they have not had a material adverse effect on the Company's financial position, cash flows or its results of operations.

The Company is currently involved in three proceedings relating to environmental matters: one involving alleged potential soil and groundwater contamination at a Company facility in Florida; one involving alleged potential soil contamination at a former Company facility in Arizona; and, one involving alleged potential soil and groundwater contamination at a former dry-cleaning facility leased by the Company in Nevada. While it is difficult to predict the ultimate outcome of these matters, based on information currently available, management believes that none of these matters, individually or in the aggregate, are reasonably likely to have a material adverse effect on the Company's financial position, cash flows, or its results of operations.

#### **ACQUISITIONS**

The operating results of businesses acquired have been included in the accompanying consolidated financial statements from their respective dates of acquisition and are fully discussed in Note 12 to the Consolidated Financial Statements. Acquisitions made during the three fiscal years ended October 31, 2000, contributed approximately \$60 million to fiscal 2000 revenues.

# RESULTS OF OPERATIONS

#### COMPARISON OF 2000 TO 1999

The Company reported record revenues and earnings for 2000. Revenues and other income (hereinafter called "revenues") were \$1.8 billion in 2000, up \$178 million or 11%, from \$1.6 billion reported in 1999. The increase in revenues in 2000 over 1999 was attributable to new business and price increases as well as acquisitions made during the prior years. Revenues generated from acquisitions during the prior year contributed \$17.1 million of the 2000 increase while the current year acquisitions added \$17.4 million.

As a percentage of revenues, operating expenses and cost of goods sold was 87.1% for 2000, compared to 86.7% in 1999. Consequently, as a percentage of revenues, the Company's gross profit (revenues minus operating expenses and cost of goods sold) of 12.9% in 2000 was slightly lower than the gross profit of 13.3% in 1999. The decrease in gross profit as a percentage of revenues was mostly due to higher labor and related costs, particularly workers' compensation insurance and continued competitive pressure to maintain or lower prices. In addition, the Company's hourly workers were paid two additional workdays in 2000 compared to 1999. On fixed price monthly contracts, such increases are not recovered.

Selling, general and administrative expenses were \$158 million in 2000, an increase of 7.2% from \$147 million in 1999. However, as a percentage of revenues, selling, general and administrative expenses decreased from 9.0% for 1999 to 8.7% for 2000, primarily due to certain costs that do not increase at the same rate as sales. The absolute increase in selling, general and administrative expenses was primarily due to salaries and expenses associated with acquisitions including the amortization of goodwill, and costs associated with the implementation of a new accounting system. The cost increases were somewhat offset by decreased profit sharing expense.

Interest expense was \$3.3 million in 2000 compared to \$2.0 million for 1999, an increase of \$1.3 million. This increase was primarily due to higher weighted average borrowings and interest rates in 2000.

The income before income taxes (pre-tax income) for 2000 was \$72.7 million compared to  $\,$ 

67.2 million, an increase of 8% over 1999. Pre-tax income did not increase at the same rate as revenues due to the higher operating expenses.

The estimated effective income tax rate for 2000 was 39%, compared to 41% in 1999. The lower tax rate was due for the most part to a significant increase in the federal work opportunity tax credits.

Net income for 2000 was \$44.3 million, an increase of 12%, compared to net income of \$39.7 million in 1999. Diluted net income per common share also rose 12% to \$1.85 for 2000 compared to \$1.65 for the same period in 1999. On September 22, 1999 the Company announced a stock repurchase program for up to one million outstanding shares. As of October 31, 2000, 603,000 shares had been reacquired. Earnings per share calculations also include the effect of a preferred stock dividend deduction of \$512,000 in both 2000 and 1999.

The Company is organized into nine separate operating divisions as defined under Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information". However, only the ABM Janitorial, Ampco System Parking, ABM Engineering, Amtech Lighting, and Amtech Elevator Divisions are reportable using the criteria of SFAS No. 131. The results of operations from these five reportable operating divisions for 2000 as compared to 1999 are more fully described below:

The ABM Janitorial Services Division reported revenues for 2000 of \$1.1 billion, an increase of \$120 million, or 13%, from 1999. This is the Company's largest Division and accounted for 58% of the Company's consolidated revenues in 2000. ABM Janitorial Services revenues increased as a result of new business, particularly in the Mid-Atlantic, Northwest and Southwest regions. Revenues generated from acquisitions during the prior year contributed \$11.8 million of the 2000 increase while the current year acquisitions added \$10.8 million. ABM Janitorial Services' operating profits increased 9% in 2000 to \$53.8 million when compared to 1999. The lower percentage in profits can be attributed to low profit margins and high startup costs on some large contracts in this Division's Southeast region as well as the expense of extra workdays in fiscal 2000, as discussed previously.

Ampco System Parking increased revenues by 6% in 2000 from 1999 to \$172.4 million, and its operating profits also increased 6% to \$9.0 million during 2000 compared to 1999. The increase in revenues was mostly due to growth in California and Texas, along with small acquisitions in Florida, Texas and Washington.

The ABM Engineering Services Division increased revenues by 2% in 2000 from 1999 to \$156.3 million, while its operating profits decreased 2% to \$8.2 million for 2000 compared to 1999. The revenue increase was due primarily to additional business obtained in New York City and Southern California. The decrease in operating profits is due to lower profit margins and increased administrative costs.

Amtech Lighting Services reported a 24% revenue increase to \$118.4 million in 2000 from 1999 due to increased business in all its markets, except Northern California, and an acquisition in the Southeast. In addition, a significant new contract was obtained in New York City that began November 1, 1999. Operating profits increased by 35% to \$10.1 million during 2000 compared to the prior year. Profit margins improved due to a reduction in labor and material costs.

Revenues for Amtech Elevator Services were \$114.4 million, up by 18% for 2000 over 1999, largely due to an increased customer base. The Amtech Elevator Division reported a 3% increase to \$6.8 million in operating profits in 2000 compared to 1999. The smaller increase in operating profits can be attributed primarily to increased labor, material and insurance costs as well as computer-related expenses.

# COMPARISON OF 1999 TO 1998

Revenues were \$1.6 billion in 1999, up \$128 million or 9%, from \$1.5 billion reported in 1998. The increase in revenues in 1999 over 1998 was attributable to new business and price increases as well as acquisitions made during the prior years. Acquisitions during 1999 accounted for approximately \$11 million, or approximately 9% of the total revenue increase of \$128 million for 1999.

As a percentage of revenues, operating expenses and cost of goods sold were 86.7% for 1999, compared to 86.5% in 1998. Consequently, the Company's gross profit as a percentage of revenues of 13.3% in 1999 was slightly lower than the gross profit of 13.5% in 1998. The gross profit percentage declined mostly due to higher labor and related costs, particularly workers' compensation insurance, and

continued competitive pressure to maintain or lower prices.

Selling, general and administrative expenses increased 3.2% for 1999 compared to 1998. However, as a percentage of revenues, selling, general and administrative expenses decreased from 9.5% for 1998, to 9.0% for 1999, primarily due to certain costs (such as health insurance and legal fees) that do not increase at the same rate as sales. The dollar increase in selling, general and administrative expenses is primarily due to salaries and expenses associated with acquisitions including the amortization of goodwill.

Interest expense was \$2.0 million in 1999 compared to \$3.5 million for 1998, a decrease of \$1.5 million. This decrease was primarily due to lower weighted average borrowings.

The income before income taxes (pre-tax income) for 1999 was \$67.2 million compared to \$57.5 million, an increase of 17% over 1998. The growth in pre-tax income outpaced the revenue growth for 1999 primarily due to lower selling, general and administrative expenses as a percentage of revenues.

The estimated effective income tax rate for 1999 and 1998 was 41.0%.

Net income for 1999 was \$39.7 million, an increase of 17%, compared to net income of \$33.9 million in 1998. Diluted net income per common share rose 15% to \$1.65 for 1999 compared to \$1.44 for the same period in 1998. The percentage increase in diluted net income per share was less than the increase in net income due to the 3% increase in number of diluted shares outstanding that primarily resulted from stock purchased by employees under the Company's Employee Stock Purchase Plan as well as stock options exercised. On September 22, 1999 the Company announced a stock repurchase program for up to one million outstanding shares. As of October 31, 1999, 220,000 shares had been reacquired. Earnings per share calculations also include the effect of a preferred stock dividend deduction of \$512,000 in both 1999 and 1998.

The results of operations from the Company's five reportable operating divisions for 1999 as compared to 1998 are more fully described below:

Revenues of the ABM Janitorial Services Division increased by 9% during 1999 to \$933.7 million over 1998, as a result of new business, particularly in the Gulf Central, Mid-Atlantic and Southwest regions. Revenues generated from acquisitions during 1998 contributed about \$8.7 million of the 1999 increase while the 1999 acquisitions added \$9.1 million. Operating profits increased 11% in 1999 to \$49.5 million when compared to 1998. This profit increase was due primarily to the increase in revenues, reduced legal fees and slightly lower labor and labor related costs.

Ampco System Parking's revenues increased by 5% to \$162.4 million, while its operating profits increased 22% to \$8.5 million during 1999 compared to 1998. The increase in revenues was mostly due to growth in its California region. The operating profit increase was due for the most part to the conversion from leased lots to management contracts, which have higher margins, as well as improved profits related to off-airport parking operations.

The ABM Engineering Services Division increased revenues by 13% to \$153.9 million and operating profits by 4% to \$8.4 million for 1999 compared to 1998. The large revenue increase was due primarily to new business in the Midwest, Arizona, and Southern California regions. The smaller percentage increase in operating profits is due to lower margins on contracts particularly in the New York and Philadelphia regions and pressure from competition to reduce fees.

Amtech Lighting Services reported a 9% revenue increase to \$95.8 million due to increased business in the Atlanta, Chicago, New Orleans, New York, and Oakland markets. Operating profits increased by 8% to \$7.5 million during 1999 compared to the prior year primarily due to the increased sales.

Revenues for Amtech Elevator Services were \$96.6 million, up by 8% for 1999 over 1998, largely due to an increased customer base in the maintenance and repair sector. The Amtech Elevator Division reported a 3% increase in operating profits in 1999 to \$6.7 million compared to 1998. The smaller increase in operating profits can be attributed primarily to the inability of the Division to pass on increased labor and insurance costs.

# SAFE HARBOR STATEMENT

Cautionary Safe Harbor Disclosure for Forward Looking Statements under the Private Securities Litigation Reform Act of 1995: Because of the factors set forth below, as well as other variables affecting the Company's operating results, past financial performance, should not be considered a reliable

indicator of future performance, and investors should not use historical trends to anticipate results or trends in future periods. The statements contained herein which are not historical facts are forward-looking statements that are subject to meaningful risks and uncertainties, including but not limited to: (1) significant decreases in commercial real estate occupancy, resulting in reduced demand and prices for building maintenance and other facility services in the Company's major markets, (2) loss or bankruptcy of one or more of the Company's major customers, which could adversely affect the Company's ability to collect its accounts receivable or recover its deferred costs, (3) major collective bargaining issues that may cause loss of revenues or cost increases that non-union companies can use to their advantage in gaining market share, (4) significant shortfalls in adding additional customers in existing and new territories and markets, (5) a protracted slowdown in the Company's acquisition program, (6) legislation or other governmental action that severely impacts one or more of the Company's lines of business, such as price controls that could restrict price increases, or the unrecovered cost of any universal employer-paid health insurance, as well as government investigations that adversely affect the Company, (7) reduction or revocation of the Company's line of credit, which would increase interest expense or the cost of capital, (8) cancellation or nonrenewal of the Company's primary insurance policies, as many customers contract out services based on the contractor's ability to provide adequate insurance coverage and limits, (9) catastrophic uninsured or underinsured claims against the Company, the inability of the Company's insurance carriers to pay otherwise insured claims, or inadequacy in the Company's reserve for self-insured claims, (10) inability to employ entry level personnel due to labor shortages, (11) resignation, termination, death or disability of one or more of the Company's key executives, which could adversely affect customer retention and day-to-day management of the Company, and (12) other material factors that are disclosed from time to time in the Company's public filings with the United States Securities and Exchange Commission, such as reports on Forms 8-K, 10-K and 10-Q.

#### ITEM 7A. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

The Company does not issue or invest in financial instruments or their derivatives for trading or speculative purposes. The operations of the Company are conducted primarily in the United States, and, as such, are not subject to material foreign currency exchange rate risk. Although the Company has outstanding debt and related interest expense, market risk in interest rate exposure in the United States is currently not material.

#### ITEM 8. FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE

INDEPENDENT AUDITORS' REPORT

To the Stockholders and Board of Directors ABM Industries Incorporated:

We have audited the accompanying consolidated balance sheets of ABM Industries Incorporated and subsidiaries as of October 31, 1999 and 2000, and the related consolidated statements of income, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended October 31, 2000. In connection with our audits of the consolidated financial statements, we also have audited the related financial statement schedule II. These consolidated financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of ABM Industries Incorporated and subsidiaries as of October 31, 1999 and 2000, and the results of their operations and their cash flows for each of the years in the three-year period ended October 31, 2000, in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule II, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

/s/ KPMG LLP

San Francisco, California December 18, 2000 ABM Industries Incorporated and Subsidiaries

# CONSOLIDATED BALANCE SHEETS

OCTOBER 31 (in thousands, except share amounts)	1999	2000
ASSETS		
Cash and cash equivalents	\$ 2,139	\$ 2,000
Accounts receivable (less allowances of \$7,490 and \$8,825)	297,596	360,180
Inventories	23, 296	25,513
Deferred income taxes	14,163	17,531
Prepaid expenses and other current assets	30,395	31,595
Total current assets	367,589	436,819
Investments and long-term receivables	14,290	13,920
Property, plant and equipment net	35,181	40,734
Intangible assets (less accumulated amortization of \$49,297		
and \$60,543)	105,583	110,097
Deferred income taxes	30,388	32,537
Other assets	10,353	7,878
	\$563,384	\$641,985
LIABILITIES		
Current portion of long-term debt	\$ 898	\$ 865
Bank overdraft	4,967	15,952
Trade accounts payable	45,596	45,312
Income taxes payable	7,318	8,083
Accrued liabilities:		
Compensation Tayon other than income	45,170	54,901
Taxes other than income Insurance claims	16,505 35,139	18,195 43,361
Other	27,717	25,951
Total current liabilities	183,310	212,620
Long-term debt	28,903	36,811
Retirement plans	19,294	22,386
Insurance claims	48,526	47,459
Total liabilities	280,033	319,276
SERIES B 8% SENIOR REDEEMABLE CUMULATIVE PREFERRED STOCK,		
6,400 shares authorized, issued and outstanding, stated at		
redemption value, \$1,000 per share	6,400	6,400
STOCKHOLDERS' EQUITY		
Preferred stock, \$.01 par value; 500,000 shares authorized; none issued		
Common stock, \$.01 par value; 100,000,000 shares authorized;		
22,407,000 and 22,999,000 shares issued and outstanding at		
October 31, 1999 and 2000, respectively	224	230
Additional capital	93,336	102,902
Accumulated other comprehensive income	(635)	(653)
Retained earnings	184,026	213,830
Total stockholders' equity	276,951	316,309
	Φ562 204	\$641 09E
	\$563,384 	\$641,985 

The accompanying notes are an integral part of the consolidated financial statements  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left$ 

# CONSOLIDATED STATEMENTS OF INCOME

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YEARS ENDED OCTOBER 31 (in thousands, except per share amounts)	1998	1999	2000
REVENUES AND OTHER INCOME	\$1,501,827	\$1,629,716	\$1,807,557
EXPENSES Operating expenses and cost of goods sold Selling, general and administrative Interest	1,298,423 142,431 3,465	146,984	1,573,998 157,546 3,320
	1,444,319	1,562,484	1,734,864
INCOME BEFORE INCOME TAXES Income taxes	57,508 23,578	67,232 27,565	,
NET INCOME	\$ 33,930	\$ 39,667	\$ 44,343
NET INCOME PER COMMON SHARE Basic	\$ 1.58	\$ 1.77	\$ 1.94
Diluted	\$ 1.44		•
COMMON AND COMMON EQUIVALENT SHARES			
Basic Diluted	21,110 23,161	22,067 23,748	•

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME

YEARS ENDED OCTOBER 31, 1998, 1999 AND 2000 (IN THOUSANDS)	COMMON  SHARES	STOCK  AMOUNT	ADDITIONAL PAID-IN CAPITAL	ACCUMULATED OTHER COMPREHENSIVE INCOME	RETAINED EARNINGS	TOTAL
BALANCE OCTOBER 31, 1997	20,464	\$205	\$ 63,416	\$(535)	\$134,192	\$197,278
Comprehensive income: Net income Other comprehensive income:					33,930	33,930
Foreign currency translation				(161)		(161)
Comprehensive income Dividends:						33,769
Common stock Preferred stock					(10,196) (512)	(10,196) (512)
Tax benefit from exercise of stock options Stock issued under employees' stock purchase and option			718		(/	718
plans and for acquisition	1,137	11	15,770			15,781
BALANCE OCTOBER 31, 1998 Comprehensive income:	21,601	216	79,904	(696)	157,414	236,838
Net income Other comprehensive income:					39,667	39,667
Foreign currency translation				61		61
Comprehensive income Dividends:						39,728
Common stock Preferred stock					(12,543) (512)	(12,543) (512)
Tax benefit from exercise of stock options			387		(312)	`387´
Stock repurchased Stock issued under employees' stock purchase and option	(220)	(2)	(5,446)			(5,448)
plans and for acquisition	1,026	10	18,491			18,501
BALANCE OCTOBER 31, 1999 Comprehensive income:	22,407	224	93,336	(635)	184,026	276,951
Net income Other comprehensive income:					44,343	44,343
Foreign currency translation				(18)		(18)
Comprehensive income Dividends:						44,325
Common stock Preferred stock					(14,027) (512)	(14,027) (512)
Tax benefit from exercise of stock options			480		(312)	480
Stock repurchased Stock issued under employees' stock purchase and option	(383)	(4)	(8,386)			(8,390)
plans and for acquisition	975	10	17,472			17,482
BALANCE OCTOBER 31, 2000	22,999	\$230	\$102,902	\$(653)	\$213,830	\$316,309

The accompanying notes are an integral part of the consolidated financial statements.

YEARS ENDED OCTOBER 31 (in thousands)	1998	1999	2000
CASH FLOWS FROM OPERATING ACTIVITIES: Cash received from customers	\$ 1,463,918	\$ 1,589,775	\$ 1,739,297
Other operating cash receipts	1,331		
Interest received	682	870	580
Cash paid to suppliers and employees	(1,406,600)	(1,522,495)	(1,686,988)
Interest paid Income taxes paid	(3,334)	(2,025)	(3, 209)
	(23,930)	(32,311)	(33, 102)
Net cash provided by operating activities	32,061	35,305	18,925
CASH FLOWS FROM INVESTING ACTIVITIES:			
Additions to property, plant and equipment	. , ,	(19,451)	
Proceeds from sale of assets	497	(1 OOE)	270
Decrease (increase) in investments and long-term receivables Intangible assets acquired	495 (10 010)	(1,885) (10,980)	370 (14 191)
	(10,010)	(1,885)	(14, 191)
Net cash used in investing activities	(20,733)	(31,394)	(31, 374)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Common stock issued, including tax benefit	15,151		
Common stock repurchased Dividends paid	 (10 709)	(5,448) (13,055)	(8,390)
(Decrease) increase in bank overdraft	(10,500)	2.492	10.985
Long-term borrowings	93,204	57,064 (61,847)	126,000
Repayments of long-term borrowings	(98,414)	(61,847)	(118, 127)
Net cash (used in) provided by financing activities	(11, 267)	(3,616)	12,310
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents beginning of year	1,783	1,844	2,139
CASH AND CASH EQUIVALENTS END OF YEAR	\$ 1,844	\$ 2,139	\$ 2,000
RECONCILIATION OF NET INCOME TO NET CASH PROVIDED BY			
OPERATING ACTIVITIES:	Ф 22 020	¢ 20.667	¢ 44 242
Net income ADJUSTMENTS:	\$ 33,930	\$ 39,667	\$ 44,343
Depreciation	10,698	10,815	12,265
Amortization	8,895	9,883	11,259
Provision for bad debts	2,821	2,257	2,971
Gain on sale of assets Increase in deferred income taxes	(202)	(160)	(265) (5.517)
Increase in accounts receivable	(4,521) (28,907)	(6,537) (39,304)	(5,517) (65,555)
Increase in inventories	(1,768)	(331)	(2,217)
Increase in prepaid expenses and other current assets	(2,440)	(1,950)	(1,200)
Decrease (increase) in other assets	454	(3,295)	2,475
Increase in income taxes payable	4,163	1,791	765
Increase in retirement plans accrual	2,561		3,092
(Decrease) increase in insurance claims liability Increase in trade accounts payable and other accrued	(778)	4,500	7,155
liabilities		14,649	9,354
Total adjustments to net income	(1.869)	(4, 362)	(25, 418)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 32,061	\$ 35,305	\$ 18,925
SUPPLEMENTAL DATA:			
Non-cash investing activities:	¢ 1 240	¢ 1 710	ф 4 БО4
Common stock issued for net assets of business acquired	φ 1,348 	Ф 1,710	\$ 1,581

The accompanying notes are an integral part of the consolidated financial statements.

ABM Industries Incorporated and Subsidiaries

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

PRINCIPLES OF CONSOLIDATION: The consolidated financial statements include the accounts of ABM Industries Incorporated and its subsidiaries ("the Company"). All material intercompany transactions and balances have been aliminated

USE OF ESTIMATES: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and related notes to financial statements. Changes in such estimates may affect amounts reported in future periods.

ACCOUNTS RECEIVABLE: The Company's accounts receivable are principally trade receivables arising from services provided to its customers and are generally due and payable on terms varying from the receipt of invoice to net thirty days. The Company does not believe that it has any material exposure due to either industry or regional concentrations of credit risk.

INVENTORIES: Inventories are valued at amounts approximating the lower of cost (first-in, first-out basis) or market.

PROPERTY, PLANT AND EQUIPMENT: Property, plant and equipment are stated at cost less accumulated depreciation and amortization. At the time property, plant and equipment is retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in income. Maintenance and repairs are charged against income.

Depreciation and amortization are calculated principally on the straight-line method. Lives used in computing depreciation for transportation equipment average 3 to 5 years and 2 to 20 years for machinery and other equipment. Buildings are depreciated over periods of 20 to 40 years. Leasehold improvements are amortized over the shorter of the terms of the respective leases, or the assets' useful lives.

The Company is implementing an enterprise-wide information system. External direct costs of materials and services and payroll-related costs of employees working solely on the development of the system are capitalized. In addition, in 1999 and 2000 related interest costs of approximately \$135,000 and \$182,000, respectively, were capitalized. Capitalized costs of the project will be amortized over a period of five years beginning when the system is placed in service. Training costs are expensed as incurred.

INTANGIBLE ASSETS: Intangible assets consist of goodwill in the amount of \$168,110,000 and other intangible assets in the amount of \$2,530,000, net of accumulated amortization of \$60,543,000. Goodwill, which represents the excess of cost over fair value of tangible assets of businesses acquired, is amortized on a straight-line basis over periods not exceeding 40 years. It is the Company's policy to carry goodwill applicable to acquisitions prior to 1971 of \$1,450,000 at cost until such time as there may be evidence of diminution in value.

IMPAIRMENT OF LONG-LIVED ASSETS: The Company annually reviews its long-lived assets, including goodwill. Impairment is evaluated on the basis of whether the asset is fully recoverable from projected, undiscounted net cash flows of the related business unit, in accordance with Statement of Financial Accounting Standards No. 121. Impairment is recognized in operating results when a permanent diminution in value is believed to have occurred. The Company measures impairment as the excess of any unamortized goodwill over the estimated future discounted cash flows over the remaining life of the asset.

INCOME TAXES: Income tax expense is based on reported results of operations before income taxes. In accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes", deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting purposes and such amounts recognized for tax purposes. These deferred taxes are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

REVENUE RECOGNITION: Revenues are recorded at the time services are performed or when title transfers for products shipped.

NET INCOME PER COMMON SHARE: The company has reported its earnings in accordance with State-  $\,$ 

ment of Financial Accounting Standards No. 128, "Earnings per Share". Basic net income per common share, after the reduction for preferred stock dividends, is based on the weighted average number of shares outstanding during the period. Diluted net income per common share, after the reduction for preferred stock dividends, is based on the weighted average number of shares outstanding during the period, including common stock equivalents. The calculation of these amounts is as follows:

	1998	1999	2000
Net Income	\$33,930,000	\$39,667,000	\$44,343,000
Preferred Stock Dividends	(512,000)	(512,000)	(512,000)
	\$33,418,000	\$39,155,000	\$43,831,000
	=========		
Common shares outstanding basic Effect of dilutive	21,110,000	22,067,000	22,551,000
securities: Stock options	1,852,000	1,544,000	1,035,000
Other	199,000	137,000	123,000
Common shares outstanding diluted	23,161,000	23,748,000	23,709,000

For the purposes of computing diluted net income per common share, weighted average common share equivalents do not include stock options with an exercise price that exceeds the average fair market value of the Company's common stock for the period. On October 31, 2000, options to purchase approximately 1,078,000 shares of common stock at a weighted average exercise price of \$31.71 were outstanding, but were excluded from the computation because the options' exercise price was greater than the average market price of the common shares. At October 31, 1999, 1,268,000 shares of common stock at a weighted average exercise price of \$31.09 were outstanding, but were excluded from the computation because the options' exercise price was greater than the average market price of the common shares.

CASH AND CASH EQUIVALENTS: The Company considers all highly liquid instruments with original maturities of three months or less to be cash and cash equivalents.

STOCK-BASED COMPENSATION: The Company accounts for its stock-based awards using the intrinsic value method in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees".

COMPREHENSIVE INCOME: Comprehensive income consists of net income and other related gains and losses affecting shareholder's equity that, under generally accepted accounting principles, are excluded from net income. For the Company, such comprehensive income items consist of unrealized foreign currency translation gains and losses, the tax effect of such was insignificant.

# 2. INSURANCE

Certain insurable risks such as general liability, property damage and workers' compensation are self-insured by the Company. However, the Company has umbrella insurance coverage for certain risk exposures subject to specified limits. Accruals for claims under the Company's self-insurance program are recorded on a claim-incurred basis. Under this program, the estimated liability for claims incurred but unpaid at October 31, 1999 and 2000 was \$83,665,000 and \$90,820,000, respectively. In connection with certain self-insurance agreements, the Company has standby letters of credit at October 31, 2000 supporting the estimated unpaid liability in the amounts of \$69,381,000.

# 3. INVENTORIES

The inventories at October 31, consisted of the following:

(in thousands of dollars)	1999	2000
Janitorial supplies and equipment held for sale Parts and materials Work in process	\$ 4,176 14,766 4,354	\$ 3,950 16,321 5,242
	\$23,296	\$25,513 ======

# 4. PROPERTY, PLANT AND EQUIPMENT -- NET

(in thousands of dollars)	1999	2000
Land Buildings Transportation equipment Machinery and other equipment Leasehold improvements	\$ 800 3,726 13,104 61,390 14,425	\$ 878 4,334 13,127 73,056 15,092
Less accumulated depreciation and amortization	93,445 (58,264)	106,487
	\$ 35,181 ========	\$ 40,734 ======

# 5. LONG-TERM DEBT AND CREDIT AGREEMENT

The Company has a \$150 million syndicated line of credit expiring July 1, 2002. The unsecured revolving credit facility provides, at the Company's

option, interest at the prime rate or IBOR+.35%. The facility calls for a commitment fee payable quarterly, in arrears, of .12% based on the average, daily, unused portion. For purposes of this calculation, irrevocable standby letters of credit issued in conjunction with the Company's self-insurance program plus cash borrowings are considered to be outstanding amounts. As of October 31, 2000, the total outstanding amount under this facility was \$106,000,000, comprised of \$35,000,000 in loans and \$71,000,000 in standby letters of credit. The interest rates at October 31, 2000, on loans outstanding under this agreement ranged from 7.1% to 9.5%. The Company is required, under this agreement to maintain financial ratios and places certain limitations on dividend payments. The Company is prohibited from paying cash dividends exceeding 50% of its net income for any fiscal year.

The Company has a loan agreement with a major U.S. bank with a balance of \$2,622,000, at October 31, 2000. This loan bears interest at a fixed rate of 6.78% with annual payments of principal, in varying amounts, and interest due each February 15 through 2003.

The long-term debt of \$37,676,000 matures in the years ending October 31 as follows: \$865,000 in 2001, \$35,869,000 in 2002, and \$942,000 in 2003.

Long-term debt at October 31, is summarized as follows:

(in thousands of dollars)	1999	2000
Revolving credit facility with interest at 7.1 - 9.5% Note payable to bank with interest at 6.78% Other	\$26,000 3,386 415	\$35,000 2,622 54
Less current portion	29,801 898	37,676 865
	\$28,903	\$36,811

#### 6. EMPLOYEE BENEFIT PLANS

# (a) RETIREMENT AGREEMENTS

The Company has unfunded retirement agreements for approximately 47 current and former directors and senior executives, many of which are fully vested. The agreements provide for annual benefits for ten years commencing at the later of the respective retirement dates of those executives or age 65. The benefits are accrued over the period these directors and senior executives are expected to be employed by the Company. During 1998, 1999 and 2000, amounts accrued under these agreements were \$513,000, \$674,000 and \$684,000, respectively. Payments were made in 1998, 1999 and 2000 in the amounts of \$207,000, \$231,000 and \$171,000, respectively.

# (b) 401(k) AND PROFIT SHARING PLAN

The Company has a profit sharing and 401(k) plan covering certain qualified employees, which includes employer participation in accordance with the provisions of Section 401(k) of the Internal Revenue Code. The plan allows participants to make pretax contributions and the Company matches certain percentages of employee contributions depending on the participant's length of service. The profit sharing portion of the plan is discretionary and noncontributory. All amounts contributed to the plan are deposited into a trust fund administered by independent trustees.

The Company provided for profit sharing contributions of \$1,534,000 and \$1,643,000 for 1998 and 1999, respectively. No contribution was provided for fiscal year 2000. The Company's matching 401(k) contributions required by the 401(k) plan for 1998, 1999 and 2000 were approximately \$1,066,000, \$1,210,000 and \$1,191,000, respectively.

# (c) SERVICE AWARD BENEFIT PLAN

In 1989, the Company adopted an unfunded service award benefit plan, with a retroactive vesting period of five years. This plan is a "severance pay plan" as defined by the Employee Retirement Income Security Act (ERISA) and covers certain qualified employees. The plan provides participants, upon termination, with a guaranteed seven days pay for each year of employment subsequent to November 1, 1989. The Company, at its discretion, may also award additional days each year.

Net cost of the plan is comprised of:

(in thousands of dollars)	1	998	1	999	2	000
Service cost Interest	\$	300 247	\$	396 255	\$	380 318
Net cost	\$ ====	547	\$	651 ======	\$ ====	698 ====

Actuarial present value of:

 Vested benefit obligation
 \$3,280
 \$3,724
 \$3,895

 Accumulated benefit obligation
 \$3,391
 \$3,850
 \$4,067

 Projected benefit obligation
 \$4,072
 \$4,571
 \$4,746

Assumptions used in accounting for the plan as of October 31 were:

	1998	1999	2000
Weighted average discount			
rate Rate of increase in	7.0%	6.5%	7.5%
compensation level	5.0%	5.0%	5.0%

#### (d) PENSION PLAN UNDER COLLECTIVE BARGAINING

Certain qualified employees of the Company are covered under union-sponsored collectively bargained multi-employer defined benefit plans. Contributions for these plans were approximately \$20,763,000, \$25,516,000 and \$26,913,000 in 1998, 1999 and 2000, respectively. These plans are not administered by the Company and contributions are determined in accordance with provisions of negotiated labor contracts.

#### 7. LEASE COMMITMENTS AND RENTAL EXPENSE

The Company is obligated under noncancelable operating leases for various facilities and equipment.

As of October 31, 2000, future minimum lease commitments under noncancelable operating leases are as follows:

Years ending (in thousands of dollars)	
2001 2002 2003 2004 2005 Thereafter	\$ 42,786 34,673 26,844 17,524 13,886 68,174
T-1-1 minimum 1	
Total minimum lease commitments	\$203,887 ======

Rental expense for the years ended October 31, is summarized as follows:

(in thousands of dollars)	1998 	1999	2000
Minimum rentals under noncancelable leases Contingent rentals Short-term rental agreements	\$61,648 26,071 11,379	\$52,231 41,441 2,758	\$ 53,387 42,641 4,682
	\$99,098	\$96,430	\$100,710

Contingent rentals are applicable to leases of parking lots and garages and are based on percentages of the gross receipts attributable to the related facilities.

# 8. COMMITMENTS AND CONTINGENCIES

The Company and certain of its subsidiaries have been named defendants in certain litigation arising in the ordinary course of business. In the opinion of management, based on advice of legal counsel, such matters should have no material effect on the Company's financial position, results of operations or cash flows.

# 9. REDEEMABLE CUMULATIVE PREFERRED STOCK

On June 23, 1993, the Company authorized 6,400 shares of preferred stock having a par value of \$0.01 per share. These shares designated as Series B 8% Senior Redeemable Cumulative Preferred Stock (Series B Preferred Stock) shall be entitled to one vote per share on all matters upon which common stockholders are entitled to vote and have a redemption price of \$1,000 per share, together with accrued and unpaid dividends thereon. Redemption of the Series B Preferred Stock is at the option of the holders for any or all of the outstanding shares after September 1, 1998 or at the option of the Company after September 1, 2002. The total redemption value of the shares outstanding at October 31, 1999 and 2000 in an amount of \$6,400,000 is classified on the Company's balance sheet as redeemable cumulative preferred stock. In the event of any liquidation, dissolution or winding up of the affairs of the Company, holders of the Series B Preferred Stock shall be paid the redemption price plus all accrued dividends to the date of liquidation, dissolution or winding up of affairs before any payment

to other stockholders.

On September 1, 1993, the Company issued 6,400 shares of its Series B Preferred Stock in conjunction with the acquisition of System Parking. The acquisition agreement provided that one-half, or 3,200 shares, of the Series B Preferred Stock be placed in escrow and will be released upon certain earnout requirements. As of October 31, 2000, none of these shares have been released.

Dividends of \$128,000 are due and payable each quarter and are deducted from net income in determining net income per common share.

# 10. CAPITAL STOCK

In March 1999, the stockholders approved an amendment to the Company's Certificate of Incorporation to increase the number of shares of common

stock, par value \$.01 per share, authorized for issue from 28,000,000 to 100,000,000.

The Company is also authorized to issue 500,000 shares of preferred stock, of which 50,000 shares have been designated as Series A Junior Participating Preferred Stock of \$.01 par value. None of these preferred shares have been issued

In March 1998, the Company's Board of Directors adopted a stockholder rights plan to replace an existing rights plan that expired on April 22, 1998. The new plan provides for a dividend distribution of one preferred stock purchase right (a "Right") for each outstanding share of common stock, distributed to stockholders of record on April 22, 1998. The Rights will be exercisable only if a person or group acquires 20% or more of the Company's common stock (an "Acquiring Person") or announces a tender offer for 20% or more of the common stock. Each Right will entitle stockholders to buy one-thousandth of a share of newly created Participating Preferred Stock, par value \$.01 per share, of the Company at an initial exercise price of \$175 per Right, subject to adjustment from time to time. However, if any person becomes an Acquiring Person, each Right will then entitle its holder (other than the Acquiring Person) to purchase at the exercise price common stock (or, in certain circumstances, Participating Preferred Stock) of the Company having a market value at that time of twice the Right's exercise price. These Rightsholders would also be entitled to purchase an equivalent number of shares at the exercise price if the Acquiring Person were to control the Company's Board of Directors and cause the Company to enter into certain mergers or other transactions. In addition, if an Acquiring Person acquired between 20% and 50% of the Company's voting stock, the Company's Board of Directors may, at its option, exchange one share of the Company's common stock for each Right held (other than Rights held by the Acquiring Person). Rights held by the Acquiring Person will become void. The Rights Plan excludes from its operation The Theodore Rosenberg Trust and The Sydney J. Rosenberg Trust, and certain related persons, and, as a result, their holdings will not cause the Rights to become exercisable or nonredeemable or trigger the other features of the Rights. The Rights will expire on April 22, 2008, unless earlier redeemed by the Board at

As discussed in Note 1, the Company continues to account for its stock-based awards using the intrinsic value method in accordance with Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees", and its related interpretations. Accordingly, no compensation expense has been recognized in the financial statements for employee stock awards.

Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation", requires the disclosure of pro forma net earnings and earnings per share had the Company adopted the fair value method as of the beginning of fiscal 1996. Under SFAS 123, the fair value of stock-based awards to employees is calculated through the use of option pricing models. The use of these models requires subjective assumptions, including future stock price volatility and expected time to exercise, which can have a significant effect on the calculated values. The Company's calculations were made using the Black-Scholes option pricing model with the following weighted average assumptions: expected life 11.4 years, 11.9 years, and 9.1 years from the date of grant in fiscal 1998, 1999, and 2000, respectively; expected stock price volatility of 25.3%, 26.2% and 27.7%, respectively; expected dividend yields of 1.5%, 1.9% and 3.1%, and risk free interest rates of 6.0%, 5.0%, and 6.7% in fiscal 1998, 1999, and 2000, respectively.

The Company's calculations are based on a single option valuation approach and forfeitures are recognized as they occur. If the computed fair values of the fiscal awards had been amortized to expense over the vesting period of the awards, pro forma net earnings would have been \$27,496,000 (\$1.17 per diluted share) for fiscal 1998, \$35,409,000 (\$1.47 per diluted share) for fiscal 1999, and \$39,477,000 (\$1.64 per diluted share) for fiscal 2000. The impact of outstanding stock options granted prior to fiscal 1996 has been excluded from the pro forma calculation; accordingly, the fiscal 1998, 1999, and 2000 pro forma adjustments are not indicative of future period pro forma adjustments, when the calculation will apply to all future applicable stock grants.

Under the "Price-Vested" Performance Stock Option Plan options were granted with a ten-year term. If, during the first four years, the stock price achieved and maintained a set price for ten out of thirty consecutive trading days, the options associated with the price would vest. The prices established were \$25, \$30, \$35 and \$40, with 25% of the options vesting at each price point. If, at the end of four years, any of the stock price performance targets

were not achieved, then the remaining options would vest at the end of eight years from the date the options were granted. SFAS 123 requires that the projected value of the options be determined on the grant date and recognized over the period in which the options are earned (the vesting period). For these options, the projected value of the options was determined and that value was to be recognized over the eight-year vesting period unless vesting occurred at an earlier date. In fiscal 1998 ABM stock achieved and maintained for the requisite ten-day period, the first three price targets. As a result, 75% of the fiscal 1997 options vested, and the projected value of that 75% was recognized in 1998 pro forma net income. Of the remaining 25% of the fiscal 1997 options, one-eighth was recognized in each of the last four years, and the remaining amount will be recognized over the next four years. During fiscal 1998 and 2000, the first two price targets were met for the fiscal 1998 and 2000 grants, respectively. One-eighth of the remaining 50% of the respective grants has been recognized for each applicable fiscal year.

"Time-Vested" Incentive Stock Option Plan, as amended

In 1987, the Company adopted a stock option plan under which 1,200,000 shares were reserved for grant until December 31, 1996. In March 1994, this plan was amended to reserve an additional 1,000,000 shares. In March 1996, the plan was amended again to reserve another 2,000,000 shares. Options which terminate without being exercised may be reissued. At October 31, 2000, 804,000 shares remained available for grant.

Transactions under this plan are summarized as follows:

	Number of Options	Weighted Average Exercise Price
Balance October 31, 1997 Granted (Weighted average fair value of \$10.20) Exercised Terminated	2,315,000 266,000 (486,000) (83,000)	\$12.41 \$32.28 \$ 7.35 \$15.16
Balance October 31, 1998 Granted (Weighted average fair value of \$8.34) Exercised Terminated	2,012,000 126,000 (296,000) (35,000)	\$16.40 \$30.86 \$10.28 \$18.30
Balance October 31, 1999 Granted (Weighted average fair value of \$6.18) Exercised Terminated	1,807,000 225,000 (155,000) (25,000)	\$18.37 \$21.22 \$11.29 \$24.53
Balance October 31, 2000	1,852,000	\$19.23

Outstanding				Exerc	isable
Range of Prices	Number of Options	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
\$ 8.49 - 13.32 \$17.44 - 26.94 \$29.41 - 36.59	488,000 1,017,000 347,000	2.9 6.5 7.5	\$ 9.10 \$19.61 \$32.33	488,000 713,000 171,000	\$ 9.10 \$19.15 \$32.37

"Price-Vested" Performance Stock Option Plan

In December 1996, the Company adopted a stock option plan under which 1,500,000 shares have been reserved. The options expire 10 years after the date of grant and any options which terminate without being exercised may be reissued. Each option will have a pre-defined vesting price which provides for accelerated vesting if the fair market value of the Company's common stock is equal to or greater than the pre-defined vesting price for 10 trading days in any period of 30 consecutive trading days. Vested options will become exercisable only after the first anniversary of its grant date. Any option that has not vested prior to the fourth anniversary of its grant date will vest on the eighth anniversary of its grant date. At October 31, 2000, 194,000 shares remained available for grant.

Transactions under this plan are summarized as follows:

Weighted Average

Number of Options	Exercise Price
1,080,000	\$20.41 \$36.59
(70,000)	\$20.00
1,150,000 (15,000)	\$22.40 \$20.00
1,135,000	\$22.37
161,000	\$20.75
(75,000)	\$20.00
(75,000)	\$22.98
1,146,000	\$22.33
	0ptions 1,080,000 140,000 (70,000) 1,150,000 (15,000) 1,135,000 161,000 (75,000) (75,000)

Outstanding				E	xercisable
Range of Prices	Number of Options	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
\$20.00 - 25.59 \$36.59	1,006,000 140,000	6.6 7.4	\$20.34 \$36.59	821,000 70,000	\$20.28 \$36.59

"Age-Vested" Career Stock Option Plan, as amended

In 1984, the Company adopted a stock option plan whereby 680,000 shares were reserved for grant. In March 1996, another 1,000,000 shares were reserved for grant under the plan. As amended December 20, 1994, options which have been granted at fair market value are 50% exercisable when the option holders reach their 61st birthday and the remaining 50% will vest on their 64th birthday. To the extent vested, the options may be exercised at any time prior to one year after termination of employment. Options which terminate without being exercised may be reissued. At October 31, 2000, 443,000 shares remained available for grant.

Transactions under this plan are summarized as follows:

	Number of Options	Weighted Average Exercise Price
Balance October 31, 1997 Granted (Weighted average fair value of	623,000	\$ 7.53
\$13.79)	573,000	\$30.01
Terminated	(12,000)	\$18.82
Balance October 31, 1998 Granted (Weighted average fair value of	1,184,000	\$18.29
\$14.59)	75,000	\$31.88
Exercised	(56,000)	\$ 6.22
Terminated	(16,000)	\$ 9.31
Balance October 31, 1999 Granted (Weighted average fair value of	1,187,000	\$19.86
\$7.54)	75,000	\$20.75
Exercised	(56,000)	\$ 5.92
Terminated	(105,000)	\$19.80
Balance October 31, 2000	1,101,000	\$20.96

			Outstanding		Exercisable
Range of Prices	Number of Options	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Number of Options	Weighted Average Exercise Price
\$ 5.72 - 8.72 \$11.25 - 13.28 \$19.44 \$29.41 - 37.59	272,000 155,000 79,000 595,000	4.6 6.0 15.9 10.9	\$ 6.05 \$11.33 \$20.65 \$30.33	88,000 39,000 3,000 89,000	\$ 6.74 \$11.25 \$20.75 \$29.41

Employee Stock Purchase Plan, as amended

In 1985, the Company adopted an employee stock purchase plan under which sale of 5 million shares of its common stock has been authorized. In March 1996, the sale of an additional 1,200,000 shares were authorized, and again in March of 1999, 1,200,000 additional shares were authorized under this plan. The purchase price of the shares under the plan is the lesser of 85% of the fair market value at the commencement of each plan year or 85% of the fair market value on the date of purchase. Employees may designate up to 10% of their compensation for the purchase of stock. During 1998, 1999, and 2000, 562,000, 602,000, and 635,000 shares of stock were issued under the plan for an aggregate purchase price of \$10,873,000, \$13,632,000 and \$12,588,000, respectively. The weighted average fair value per share of purchases in 1998, 1999, and 2000 was \$5.11, \$7.32, and \$7.27, respectively, and were issued at a weighted average price of \$19.34, \$23.25 and \$19.84, respectively. At October 31, 2000, 257,000 shares remained unissued under the plan.

# 11. INCOME TAXES

The provision for income taxes is made up of the following components for each of the years ended October  $31\colon$ 

(in thousands of dollars)	1998	1999	2000
Current Federal State Foreign Deferred Federal State	\$22,415 5,647 37 (4,149) (372)	\$29,807 4,286 9 (6,022) (515)	\$29,793 4,051 23 (5,071) (446)

\$23,578	\$27,565	\$28,350

Income tax expense attributable to income from operations differs from the amounts computed by applying the U.S. statutory rates to pretax income from operations as a result of the following for the years ended October 31:

	1998	1999	2000
Statutory rate State and local taxes on	35.0 %	35.0 %	35.0 %
income, net of federal tax			
benefit	5.6 %	5.5 %	5.9 %
Tax credits Nondeductible expenses and	(2.7)%	(2.6)%	(3.6)%
other net	3.1 %	3.1 %	1.7 %
	41.0 %	41.0 %	39.0 %

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets  $% \left( 1\right) =\left( 1\right) \left( 1\right) \left($ 

and deferred tax liabilities at October 31, are presented below:

(in thousands of dollars)	1999	2000
Deferred tax assets:    Self-insurance claims    Bad debt allowance    Deferred and other compensation    Intangible amortization    State taxes    Vacation reserves    Depreciation    Other	\$30,484 2,401 7,361 3,384 1,408 2,670 392 502	1,543 3,523 496
Total gross deferred tax assets	48,602	54,807
Deferred tax liabilities: Deferred software development cost Union pension contributions Total gross deferred tax liabilities		(2,038) (2,701) (4,739)
Net deferred tax assets	\$44,551	

Management has determined that it is more likely than not that the total net deferred tax asset will be realized.

At October 31, 2000, ABM has a capital loss carryover of \$1,057,085, which can be carried forward to offset capital gains, if any, to reduce future federal income taxes through October 31, 2002.

# 12. ACQUISITIONS AND DIVESTITURES

All acquisitions have been accounted for using the purchase method of accounting; operations of the companies and businesses acquired have been included in the accompanying consolidated financial statements from their respective dates of acquisition. The excess of the purchase price over fair value of the net assets acquired is generally included in goodwill. Most purchase agreements provide for contingent payments based on the annual pretax income for subsequent periods ranging generally from three to five years. Any such future payments are generally capitalized as goodwill when paid. Cash paid for acquisitions, including any contingent amounts based on subsequent earnings, were approximately \$14 million in 2000. In addition, common shares, with a fair market value of approximately \$1.6 million at the date of issuance, were issued in 2000 under the contingent payment provisions of a prior year acquisition. As these acquisitions were not significant, pro forma information is not included in these financial statements. Acquisitions and dispositions made during the fiscal year 2000 are discussed below:

Effective November 1, 1999, the Company acquired the operations and selected assets of NPS Corporation, a janitorial services company, with customers located in Anchorage, Fairbanks and Juneau, Alaska. The terms included a cash down payment made at closing plus annual contingent payments based on operating profits to be made over five years. This acquisition contributed approximately \$4.6 million in revenues in fiscal year 2000.

Effective December 1, 1999, the Company acquired the operations and selected assets of Centre City Parking with customers located in Miami, Florida. The terms included a cash down payment made at closing plus annual contingent payments based on operating profits to be made over five years. This acquisition contributed approximately \$2.9 million in revenues in fiscal year 2000.

Effective January 1, 2000, the Company acquired the operations and selected assets of United Building Services, a janitorial services company, with customers located in Long Beach, California. The terms included a cash down payment made at closing plus a final payment based on operating profits to be made after one year. This acquisition contributed approximately \$1.2 million in revenues in fiscal year 2000.

Effective January 1, 2000, the Company acquired the operations and selected assets of Dixie Lighting & Electrical, Inc., with customers located in the greater Southeastern United States from Louisiana to Florida. The terms included a cash down payment made at closing plus annual contingent payments based on operating profits to be made over five years. This acquisition contributed approximately \$2.7 million in revenues in fiscal year 2000.

Effective March 1, 2000, the Company acquired all issued and outstanding stock of Allied Maintenance Services, Inc., a provider of janitorial, landscaping, parking, parking lot re-sealing and paint-stripping, engineering and related services, with customers located in Hawaii. The terms included a cash down payment made at closing plus annual contingent payments based on operating profits to be made over five years. This acquisition contributed approximately \$5.0 million in revenues in fiscal year 2000.

Effective July 1, 2000, the Company acquired the operations and selected assets of Silver Cloud & Associates, a parking company with customers located in the Seattle, Washington area. The terms

included a cash down payment made at closing plus annual contingent payments based on operating profits to be made over five years. This acquisition contributed approximately \$1.0 million in revenues in fiscal year 2000.

#### 13. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate fair value due to the short-maturity of these instruments

Financial instruments included in investments and long-term receivables have no quoted market prices and, accordingly, a reasonable estimate of fair market value could not be made without incurring excessive costs. However, the Company believes by reference to stated interest rates and security held, the fair value of the assets would not differ significantly from the carrying value.

The fair value of the Company's long-term debt approximates carrying value based on the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities.

The Company believes that it is not practical to estimate a fair market value different from the redeemable cumulative preferred stock's carrying value of \$6.4 million, as this security was issued in conjunction with an acquisition and has numerous features unique to this security as described in Note 9. However, the Company believes the carrying value would not differ significantly from the fair value.

#### 14. SEGMENT INFORMATION

Under Statements of Financial Accounting Standards (SFAS) No. 131, "Disclosures about Segments of an Enterprise and Related Information" segment information is presented under the management approach. The management approach designates the internal organization that is used by management for making operating decisions and assessing performance as the source of the Company's reportable segments. SFAS 131 also requires disclosures about products and services, geographic areas and major customers. The Company is organized into nine separate operating segments as defined under SFAS 131. However the ABM Janitorial, Amtech Elevator, ABM Engineering, Amtech Lighting and Ampco System Parking operating segments are reportable using the quantitative threshold criteria under SFAS 131. Included in other segments are the ABM Service Network, American Commercial Security, CommAir Mechanical Services and Easterday Janitorial Supply Company segments. In addition, the corporate expenses are not allocated. All of these segments are distinct business units. They are managed separately because of their unique services, technology and marketing requirements. Nearly 100% of the operations and related revenues are within the United States and no single customer accounts for more than 10% of sales.

ABM					Ampco										
The transpendent revenues   324   367   288   12,981   529	,	Ja		S	System	Engi								Co	rporate
## Depreciating profit		\$	,	\$1	154,050	\$13		\$		\$	89,263	\$1		\$	529 -
Operating profit Interest, expense         \$ 4,615 by 6,994 by 8,804 by 8,044 by 6,000 by 10 b				\$1	154,050	\$13		\$	88,189	\$	89,263	\$1	.87,560	\$	
Depreciation expense	Operating profit	\$	44,615	\$	6,984	\$		\$	•	\$	.,	\$		•	20,122)
Identifiable assets         \$ 212,714         \$ 77,690         \$ 34,606         \$ 54,134         \$ 29,903         \$ 47,335         \$ 44,811           Depreciation expense         \$ 4,281         \$ 2,125         \$ 1.46         \$ 1,617         \$ 391         \$ 1,029         \$ 1,109           Amortization expense         \$ 5,135         \$ 2,488         \$ 368         \$ 417         \$ 192         \$ 315         \$ -           Capital expenditures         \$ 5,577         \$ 1,485         \$ 97         \$ 1,330         \$ 115         \$ 786         \$ 2,325           FOR THE YEAR ENDED OCTOBER 31, 1999         ****         ****         \$ 933,293         \$ 162,358         \$ 153,758         \$ 96,618         \$ 187,700         ***         ***         ***         \$ 862         ***			,		,		,				-,				, ,
Depreciation expense   \$ 4,281   \$ 2,125   \$ 146   \$ 1,617   \$ 391   \$ 1,029   \$ 1,109	Identifiable assets	\$	212,714	\$	77,690	\$ 3	34,606	\$	54,134	\$	29,903	\$	47,335	\$	44,981
Amortization expense \$ 5,135 \$ 2,468 \$ 368 \$ 417 \$ 192 \$ 315 \$ - Capital expenditures \$ 5,577 \$ 1,485 \$ 97 \$ 1,330 \$ 115 \$ 786 \$ 2,325 \$ FOR THE YEAR ENDED OCTOBER 31, 1999  Revenues and other income \$ 933,293 \$ 162,358 \$ 153,758 \$ 95,521 \$ 96,618 \$ 187,366 \$ 262 Intersegment revenues \$ 933,667 \$ 162,358 \$ 153,946 \$ 95,5791 \$ 96,618 \$ 199,873 \$ 862 Intersegment revenues \$ 933,667 \$ 162,358 \$ 153,946 \$ 95,791 \$ 96,618 \$ 199,873 \$ 862 Operating profit \$ 49,496 \$ 8,539 \$ 8,352 \$ 7,461 \$ 6,651 \$ 7,326 \$ (18,644) Interest, expense \$ 49,496 \$ 8,539 \$ 8,352 \$ 7,461 \$ 6,651 \$ 7,326 \$ (28,580) \$ 100 \$	Depreciation expense				2,125	\$	146	\$	1,617	\$	391	\$	1,029	\$	1,109
Capital expenditures         \$ 5,577         \$ 1,485         \$ 97         \$ 1,330         \$ 115         \$ 766         \$ 2,325           FOR THE YEAR ENDED OCTOBER 31, 1999           Revenues and other income Intersegment revenues         \$ 933,293         \$162,358         \$153,758         \$ 95,521         \$ 96,618         \$187,366         \$ 862           Total Revenues         \$ 933,667         \$162,358         \$153,946         \$ 95,791         \$ 96,618         \$199,873         \$ 862           Operating profit Interest, expense         \$ 49,496         \$ 8,539         \$ 8,352         \$ 7,461         \$ 6,651         \$ 7,336         \$(18,644) (19)           Income before income taxes         \$ 49,483         \$ 8,539         \$ 8,352         \$ 7,461         \$ 6,651         \$ 7,336         \$(20,580)           Identifiable assets         \$ 242,117         \$ 84,360         \$ 34,864         \$ 59,921         \$ 32,411         \$ 52,798         \$ 56,913           Depreciation expense         \$ 6,632         \$ 1,998         \$ 101         \$ 1,454         \$ 381         \$ 1,092         \$ 1,274           Amortization expense         \$ 5,662         \$ 2,568         \$ 368         \$ 531         \$ 192         \$ 358         \$ 1,274           Revenues and other income taxes	Amortization expense		,		2,468	\$	368	\$	417	\$	192	\$	315	\$	-
Revenues and other income Intersegment revenues	Capital expenditures	\$	5,577											\$	2,325
Total Revenues															
Depreciating profit		\$	•	\$1	162,358	\$15		\$		\$	96,618			\$	862 -
Operating profit Interest, expense         \$49,496 (13)         \$8,539 (13)         \$8,352 (14)         \$7,461 (15)         \$6,651 (16)         \$7,336 (18)         \$(18),644 (19)           Income before income taxes         \$49,483 (13)         \$8,539 (13)         \$8,352 (13)         \$7,461 (13)         \$6,651 (13)         \$7,326 (10)         \$(20,580)           Identifiable assets         \$242,117 (17)         \$84,360 (13)         \$34,864 (13)         \$59,921 (13)         \$32,411 (13)         \$52,798 (13)         \$56,913           Depreciation expense         \$4,575 (13)         \$1,998 (16) (13)         \$11,454 (13)         \$11,452 (13)         \$1,032 (12)         \$1,274           Amortization expense         \$5,866 (12)         \$2,568 (13)         \$168 (13)         \$1,506 (13)         \$148 (13)         \$1,468 (13)         \$1,468 (13)         \$1,274           Amortization expense         \$6,632 (17)         \$1,763 (13)         \$168 (17)         \$1,506 (17)         \$354 (17)         \$158 (17)         \$17,560 (17)         \$17,560 (17)         \$17,560 (17)         \$17,560 (17)         \$17,560 (17)         \$17,560 (17)         \$17,560 (17)         \$11,449 (17)         \$193,073 (17)         \$11,560 (17)         \$11,449 (17)         \$193,073 (17)         \$11,510 (17)         \$11,449 (17)         \$193,073 (17)         \$11,510 (17)         \$11,510 (17) <td></td> <td>\$</td> <td>933,667</td> <td>\$1</td> <td>162,358</td> <td>\$15</td> <td>3,946</td> <td>\$</td> <td>95,791</td> <td>\$</td> <td>96,618</td> <td>\$1</td> <td>.99,873</td> <td></td> <td></td>		\$	933,667	\$1	162,358	\$15	3,946	\$	95,791	\$	96,618	\$1	.99,873		
Technician   Section   S	Operating profit	\$	*	\$	8,539	\$	8,352 -	\$	7,461 -	\$	6,651 -	\$	*	\$(	18,644)
Identifiable assets \$ 242,117 \$ 84,360 \$ 34,864 \$ 59,921 \$ 32,411 \$ 52,798 \$ 56,913			•		8,539									•	
Depreciation expense \$ 4,575 \$ 1,998 \$ 101 \$ 1,454 \$ 381 \$ 1,032 \$ 1,274 \$ 1,000 \$ 1,0	Identifiable assets	\$	242,117	\$		\$ 3	34,864	\$	59,921	\$	32,411	\$	52,798	\$	56,913
Amortization expense \$ 5,866 \$ 2,568 \$ 368 \$ 531 \$ 192 \$ 358 \$ -	Depreciation expense	\$	4,575	\$	1,998	\$	101	\$	1,454	\$	381	\$	1,032	\$	1,274
Capital expenditures \$ 6,632 \$ 1,763 \$ 168 \$ 1,506 \$ 354 \$ 1,468 \$ 7,560	Amortization expense	\$	5,866	\$	2,568	\$	368	\$	531	\$	192	\$	358	\$	-
Revenues and other income \$1,052,865 \$172,427 \$156,314 \$118,054 \$114,409 \$193,073 \$ 415	Capital expenditures	\$	6,632	\$	1,763	\$	168	\$	1,506	\$	354	\$	1,468	\$	7,560
Intersegment revenues 546 302 - 11,954 -  Total Revenues \$1,053,411 \$172,427 \$156,314 \$118,356 \$114,409 \$205,027 \$ 415  ———————————————————————————————————															
Operating profit \$ 53,814 \$ 9,047 \$ 8,164 \$ 10,088 \$ 6,832 \$ 6,776 \$ (18,708)   Interest, expense (9) (1) (10) (3,300)  Income before income taxes \$ 53,805 \$ 9,047 \$ 8,164 \$ 10,088 \$ 6,831 \$ 6,766 \$ (22,008)    Identifiable assets \$ 274,704 \$ 92,401 \$ 45,459 \$ 65,160 \$ 37,356 \$ 56,120 \$ 70,785    Depreciation expense \$ 4,962 \$ 1,834 \$ 80 \$ 1,260 \$ 316 \$ 959 \$ 2,854    Amortization expense \$ 6,817 \$ 2,742 \$ 366 \$ 735 \$ 192 \$ 407 \$		\$1		\$1	.72,427 -	\$15	56,314	\$2		\$:	114,409 -	\$1	,	\$	415 -
Operating profit Interest, expense       \$ 53,814 \$ 9,047 \$ 8,164 \$ 10,088 \$ 6,832 \$ 6,776 \$ (18,708) \$													,		
Income before income taxes \$ 53,805 \$ 9,047 \$ 8,164 \$ 10,088 \$ 6,831 \$ 6,766 \$ (22,008)    Identifiable assets \$ 274,704 \$ 92,401 \$ 45,459 \$ 65,160 \$ 37,356 \$ 56,120 \$ 70,785    Depreciation expense \$ 4,962 \$ 1,834 \$ 80 \$ 1,260 \$ 316 \$ 959 \$ 2,854    Amortization expense \$ 6,817 \$ 2,742 \$ 366 \$ 735 \$ 192 \$ 407 \$ -    Capital expenditures \$ 4,568 \$ 1,521 \$ 524 \$ 1,469 \$ 390 \$ 692 \$ 9,553	Operating profit		53,814				8,164	\$	10,088		6,832		6,776	\$(	18,708)
Identifiable assets       \$ 274,704       \$ 92,401       \$ 45,459       \$ 65,160       \$ 37,356       \$ 56,120       \$ 70,785         Depreciation expense       \$ 4,962       \$ 1,834       \$ 80       \$ 1,260       \$ 316       \$ 959       \$ 2,854         Amortization expense       \$ 6,817       \$ 2,742       \$ 366       \$ 735       \$ 192       \$ 407       \$ -         Capital expenditures       \$ 4,568       \$ 1,521       \$ 524       \$ 1,469       \$ 390       \$ 692       \$ 9,553							8,164	\$	10,088				,		, ,
Depreciation expense       \$ 4,962       \$ 1,834       \$ 80       \$ 1,260       \$ 316       \$ 959       \$ 2,854         ====================================	Identifiable assets	\$	274,704	\$	92,401	\$ 4	15,459	\$	65,160	\$	37,356	\$	56,120	\$	70,785
Amortization expense \$ 6,817 \$ 2,742 \$ 366 \$ 735 \$ 192 \$ 407 \$ - ==================================	Depreciation expense	\$	4,962	\$	1,834	\$	80	\$	1,260	\$	316	\$	959	\$	2,854
Capital expenditures \$ 4,568 \$ 1,521 \$ 524 \$ 1,469 \$ 390 \$ 692 \$ 9,553	Amortization expense	\$	6,817	\$	2,742	\$	366	\$	735	\$	192	\$	407	\$	-
	Capital expenditures	\$	4,568	\$	1,521	\$	524	\$	1,469	\$	390	\$	692	\$	9,553

(in thousands of dollars) FOR THE YEAR ENDED OCTOBER 31, 1998	Elimin -	ations		SOLIDATED TOTALS
Revenues and other income Intersegment revenues	\$ (13	- ,960)	\$1	,501,827 -
Total Revenues	\$(13	,960)	\$1,	,501,827
Operating profit Interest, expense	\$	- -	\$	60,973 (3,465)
Income before income taxes	\$	-	\$	57,508
Identifiable assets	\$	-	\$	501,363
Depreciation expense	\$	-	\$	10,698
Amortization expense	\$	-	\$	8,895
Capital expenditures	\$	-	\$	11,715
FOR THE YEAR ENDED OCTOBER 31, 1999				

Revenues and other income Intersegment revenues	\$ (13	- 3,399)	\$1	,629,716 -	
Total Revenues	\$(13	3,399)	\$1	,629,716	
Operating profit Interest, expense	\$	- -	\$	69,191 (1,959)	
Income before income taxes	\$	-	\$	67,232	
Identifiable assets	\$	-	\$	563,384	
Depreciation expense	\$	-	\$	10,815	
Amortization expense	\$	-	\$	9,883	
Capital expenditures	\$	-	\$	19,451	
FOR THE YEAR ENDED OCTOBER 31, 2000					
Revenues and other income Intersegment revenues	\$ (12	- 2,802)	\$1	, 807, 557 -	
Total Revenues	\$(12	2,802)	\$1	,807,557	
Operating profit Interest, expense	\$	-	\$	76,013 (3,320)	
Income before income taxes	\$	-	\$	72,693	
Identifiable assets	\$	-	\$	641,985	
Depreciation expense	\$	-	\$	12,265	
Amortization expense	\$	-	\$	11,259	
Capital expenditures	\$	-	\$	18,717	

Intersegment revenues are recorded at prices negotiated between the entities.

15. QUARTERLY INFORMATION (UNAUDITED) (in thousands, except per share amounts)

	Fiscal Quarter				
	First	Second	Third	Fourth	YEAR
1999					
Revenues and other income	\$391,831	\$398,291	\$412,689	\$426,905	\$1,629,716
Gross profit	50,155	50,228	56,584	59,208	216,175
Net income	6, 969	8,366	11,129	13, 203	39,667
Net income per common share:	•	,	,	,	,
Basic	0.32	0.37	0.50	0.58	1.77
Diluted	0.29	0.35	0.46	0.55	1.65
2000					
Revenues and other income	\$428,581	\$439,988	\$461,890	\$477,098	\$1,807,557
Gross profit	52,883	56,684	60,136	63,856	233,559
Net income	7,527	9,880	12,445	14,491	44,343
Net income per common share:					
Basic	0.33	0.43	0.54	0.64	1.94
Diluted	0.32	0.41	0.52	0.60	1.85

# SCHEDULE II

CONSOLIDATED VALUATION ACCOUNTS Years ended October 31, 1998, 1999 and 2000

(in thousands)

	Balance	Charges to	Deductions	Other	Balance
	Beginning	Costs and	Net of	Additions	End of
	of Year	Expenses	Recoveries	(Reductions)	Year
Allowance for Doubtful Accounts Years ended October 31: 1998 1999 2000	\$5,923	\$2,821	\$(1,983)	\$-	\$6,761
	6,761	2,257	(1,528)	-	7,490
	7,490	2,971	(1,636)	-	8,825

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

#### PART TTT

# ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information required by this item regarding the Company's directors and executive officers is incorporated by reference to the information set forth under the captions "Election of Directors" and "Executive Compensation" contained in the Proxy Statement to be used by the Company in connection with its 2001 Annual Meeting of Stockholders.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated by reference to the information set forth under the caption "Executive Compensation" contained in the Proxy Statement to be used by the Company in connection with its 2001 Annual Meeting of Stockholders.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item is incorporated by reference to the information set forth under the caption "Principal Stockholders" contained in the Proxy Statement to be used by the Company in connection with its 2001 Annual Meeting of Stockholders.

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item is incorporated by reference to the information set forth under the captions "Executive Compensation" and "Certain Relationships and Related Transactions" contained in the Proxy Statement to be used by the Company in connection with the 2001 Annual Meeting of Stockholders.

#### PART IV

- ITEM 14. EXHIBITS, CONSOLIDATED FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K
  - (a) The following documents are filed as part of this Form 10-K:
  - Consolidated Financial Statements of ABM Industries Incorporated and Subsidiaries (see Item 8):

Independent Auditors' Report

Consolidated Balance Sheets -- October 31, 1999 and 2000

Consolidated Statements of Income -- Years ended October 31, 1998, 1999 and 2000

Consolidated Statements of Stockholders' Equity and Comprehensive Income -- Years ended October 31, 1998, 1999 and 2000

Consolidated Statements of Cash Flows -- Years ended October 31, 1998, 1999 and 2000

Notes to Consolidated Financial Statements.

2. Consolidated Financial Statement Schedule of ABM Industries Incorporated and Subsidiaries (see Item 8):

Schedule II -- Consolidated Valuation Accounts -- Years ended October 31, 1998, 1999 and 2000  $\,$ 

All other schedules are omitted because they are not applicable or because the required information is included in the consolidated financial statements or the notes thereto.

The individual financial statements of the registrant's subsidiaries have been omitted since the registrant is primarily an operating company and all subsidiaries included in the consolidated financial statements are wholly owned subsidiaries.

# 3. Exhibits:

See Exhibit Index.

(b) Reports on Form 8-K:

No reports on Form 8-K were filed during the fourth quarter of fiscal year 2000.

# **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# ABM INDUSTRIES INCORPORATED

BY: /s/ Henrik C. Slipsager

Henrik C. Slipsager

President, Chief Executive Officer and Director January 29, 2001

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

/s/ Henrik C. Slipsager

/s/ Martinn H. Mandles

Henrik C. Slipsager President, Chief Executive Officer and Director (Principal Executive Officer) January 29, 2001 Martinn H. Mandles Chairman of the Board, Chief Administrative Officer and Director January 29, 2001

/s/ David H. Hebble

/s/ Vernon E. Skelton

David H. Hebble Senior Vice President and Chief Financial Officer (Principal Financial Officer) January 29, 2001 Vernon E. Skelton
Vice President, Controller and
Chief Accounting Officer
(Principal Accounting Officer)
January 29, 2001

/s/ Maryellen Cattani Herringer

/s/ Linda Chavez

Maryellen Cattani Herringer Director January 29, 2001 Linda Chavez Director January 29, 2001

/s/ Luke S. Helms

/s/ Charles T. Horngren

Luke S. Helms Director January 29, 2001 Charles T. Horngren Director January 29, 2001

/s/ Henry L. Kotkins, Jr.

/s/ Theodore Rosenberg

Henry L. Kotkins, Jr. Director January 29, 2001 Theodore Rosenberg Vice Chairman of the Executive Committee and Director January 29, 2001

/s/ William W. Steele

/s/ William E. Walsh

William W. Steele Chairman of the Executive Committee and Director January 29, 2001 William E. Walsh Director January 29, 2001

Exhibit Number	Description
3.1[a]	Restated Certificate of Incorporation of ABM
3.2[u]	Industries Incorporated, dated March 22, 2000 By-laws, as amended June 20, 2000
4.1[k]	Credit Agreement, dated June 25, 1997, between Bank of America National Trust and Savings
	Association and the Company
4.2[q]	First Amendment to Credit Agreement dated as of October 31, 1997
4.3[t]	Second Amendment to Credit Agreement dated as of September 22, 1999
4.5[c] 10.2[j]*	Business Loan Agreement dated February 13, 1996 1985 Employee Stock Purchase Plan as amended effective December 19, 1995
10.3[b]*	Supplemental Medical and Dental Plan
10.4[j]*	1984 Executive Stock Option Plan as amended effective December 19, 1995 (now known as "Age-
10.9[f]*	Vested" Career Stock Option Plan) Short Form Deed of Trust and Assignment of Rents
	(dated December 17, 1991) between the Company and
	John F. Egan, together with the related Promissory Note (dated January 1, 1992)
10.13[j]*	1987 Stock Option Plan as amended effective
232	December 19, 1995 (now known as "Time-Vested"
10.16[d]	Incentive Stock Option Plan) Rights Agreement, dated as of March 17, 1998,
10.10[4]	between the Company and ChaseMellon Shareholder
10.19[e]*	Services, L.L.C., as Rights Agent Service Award Plan
10.20[f]*	Executive Employment Agreement with William W.
10.21[f]*	Steele Amended and Restated Retirement Plan for Outside
	Directors
10.22[f]* 10.23[g]*	Amendment No. 1 to Service Award Plan Form of Outside Director Retirement Agreement
	(dated June 16, 1992)
10.24[g]* 10.25[g]*	Executive Employment Agreement with John F. Egan Executive Employment Agreement with Jess E.
10.20[9]	Benton, III
10.27[h]	Guaranty of American Building Maintenance Industries, Inc.
10.28[i]*	Deferred Compensation Plan
10.29[i]*	Form of Existing Executive Employment Agreement Other Than Those Specifically Named
10.30[1]*	Executive Employment Agreement with Martinn H.
10.31[1]*	Mandles, as amended by Amendments One and Two Amendment of Corporate Executive Employment
	Agreement with William W. Steele
10.32[1]*	First and Second Amendments of Corporate Executive Employment Agreement with John F. Egan
10.34[1]*	First and Second Amendments of Corporate
	Executive Employment Agreement with Jess E. Benton, III
10.35[1]*	Form of Amendments of Corporate Executive
10.36[m]*	Employment Agreements with Other Than Those Named Form of Indemnification for Directors
10.37[n]*	Second Amendment of Corporate Executive
10.39[n]*	Employment Agreement with William W. Steele Third Amendment of Corporate Executive Employment
	Agreement with Martinn H. Mandles
10.40[p]*	1996 ABM Industries Incorporated Long-Term Senior Executive Stock Option Plan (now known as
40 405 74	"Price-Vested" Performance Stock Option Plan)
10.40[o]*	Amendment of Corporate Executive Employment Agreement with Martinn H. Mandles
10.41[o]*	Amendment of Corporate Executive Employment
10.42[r]*	Agreement with Jess E. Benton III Executive Employment Agreement with Henrik
	Slipsager
10.43[r]*	Second Amendment of Division Executive Employment Agreement with Henrik Slipsager
10.44[r]*	Third Amendment of Division Executive Employment
10.45[r]*	Agreement with Henrik Slipsager Amendment of Division Executive Employment
10.46[s]*	Agreement with Henrik Slipsager Amendment numbers 1, 2 and 3 to the Employee
10.47[t]*	Stock Purchase Plan Amendment No. 1 to the 1987 Incentive Stock
	Option Plan
10.48[t]*	Amendment No. 2 to the ABM Industries Incorporated 1987 Incentive Stock Option Plan
40 40543#	(December 19, 1994 Restatement)
10.49[t]*	Amendment No. 3 to the "Time-Vested" Incentive Stock Option Plan
10.50[t]*	Amendment No. 4 to the ABM Industries Incorporated "Time-Vested" Incentive Stock Option

	rian (becember is, issue Restatement)
10.51[t]*	Amendment No. 1 to the 1984 Executive Stock
	Option Plan
10.52[t]*	Amendment No. 2 to the 1984 Executive Stock
	Option Plan (December 1994 Restatement)
10.53[t]*	Amendment No. 3 to the ABM Industries
	Incorporated "Age-Vested" Career Stock Option
	Plan (December 19, 1995 Restatement)
10.54[t]*	Amendment No. 1 to the Long-Term Senior Executive
	Incentive Stock Option Plan Adopted December 1996
10.55[t]*	Amendment No. 2 to the "Price-Vested" Performance
	Stock Option Plan
10.56[t]*	Amendment No. 3 to the ABM Industries
	Incorporated "Price-Vested" Performance Stock
	Option Plan
10.57[t]*	Fourth Amendment of Division Executive Employment
	Agreement with Henrik Slipsager
21.1	Subsidiaries of the Registrant
23.1	Consent of Independent Certified Public
	Accountants

Plan (December 19 1994 Restatement)

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Financial Data Schedule

27.1

- [a] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended April 30, 2000.
- [b] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1984.
- [c] Incorporated by reference to the exhibit bearing the same numeric description, which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended January 31, 1996.
- [d] Incorporated by reference to exhibit 4.1 to the Company's report on Form 8-K dated March 17, 1998.
- [e] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1990.
- [f] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the

Company's annual report on Form 10-K for the fiscal year ended October 31,

- [g] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended July 31, 1992.
- [h] Incorporated by reference to the exhibit bearing the same numeric reference which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended July 31, 1993.
- [i] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1993.
- [j] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal guarter ended April 30, 1996.
- [k] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended July 31, 1997.
- [1] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1994.
- [m] Incorporated by reference to exhibit 10.20 which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended April 30, 1991.
- [n] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1996.
- [0] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended July 31, 1998.
- [p] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended April 30, 1997.
- [q] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1997.
- [r] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1998.
- [s] Incorporated by reference to exhibits 99.1, 99.2 and 99.3 to Form S-8 Registration Statement (File No. 333-78425) filed by the registrant.
- [t] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended October 31, 1999.
- [u] Incorporated by reference to the exhibit bearing the same numeric description which was filed as an exhibit to the Company's quarterly report on Form 10-Q for the fiscal quarter ended July 31, 2000.
- \* Management contract, compensatory plan or arrangement.

Subsidiaries of Registrant as of 10/31/00

Name 	State of Incorporation	Percentage of Voting Securities Owned by Immediate Parent
ABM Industries Incorporated	Delaware	Registrant
(*) ABM Engineering Services Company	California	100%
ABM Family of Services	California	100%
ABM Janitorial Services Northern California	California	100%
ABM Janitorial Services Southern California*	California	100%
ABM Janitorial Services Co., Ltd.	British Columbia	100%
American Building Maintenance Co. of Boston*	California	100%
American Building Maintenance Co. of Georgia	California	100%
American Building Maintenance Co. of Kentucky	California	100%
American Building Maintenance Co. of Illinois	California	100%
American Building Maintenance Co. of New York	California	100%
American Building Service Company	California	100%
American Building Maintenance Co. of Utah*	California	100%
American Building Maintenance Co West	California	100%
Canadian Building Maintenance Co., Ltd.	British Columbia	100%
Supreme Building Maintenance, Ltd.	British Columbia	100%
Commercial Property Services, Inc.	California	100%
Bonded Maintenance Company	Texas	100%
Servall Services Inc.	Texas	100%
American Building Maintenance Co.	California	100%
American Public Services	California	100%
Easterday Janitorial Supply Company	California	100%
American Security and Investigative Services, Inc.	California	100%
ABMI Investigative Services*	California	100%
ABMI Security Services, Inc.	California	100%
American Commercial Security Services, Inc.	California	100%
Amtech Lighting Services of the Northeast.	California	100%
ABM Facility Services Company	California	100%
Amtech Energy Services	California	100%
Amtech Lighting Services	California	100%
Amtech Lighting Services of Illinois	California	100%
CommAir Mechanical Services	California	100%
Amtech Elevator Services	California	100%
Amtech Reliable Elevator Company of Texas*	Texas	100%
ABM Engineering Services Company	California	100%
Bradford Building Services, Inc.	California	100%
Commercial Air Conditioning of Northern California, Inc.*	California	100%
Accurate Janitor Service, Inc.*	California	100%
Ampco System Parking	California	100%
Beehive Parking, Inc.*	Utah	100%
System Parking, Inc.*	California	100%
Towel and Linen Service, Inc.*	California	100%

- (\*) Subsidiary relationship to registrant or to subsidiary parents shown by progressive indentation.
- \* Inactive companies.

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EXHIBIT 23.1

# CONSENT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Stockholders and Board of Directors ABM Industries Incorporated:

We consent to incorporation by reference in the following Registration Statements on Form S-8 of ABM Industries Incorporated of our report dated December 18, 2000, relating to the consolidated balance sheets of ABM Industries Incorporated and subsidiaries as of October 31, 1999 and 2000, and the related consolidated statements of income, stockholders' equity and comprehensive income, and cash flows for each of the years in the three-year period ended October 31, 2000, and related financial statement schedule II, which report appears in the October 31, 2000, annual report on Form 10-K of ABM Industries Incorporated.

Registration No.	Form	Plan
2-86666	S-8	"Age-Vested" Career Stock Option Plan
333-78425	S-8	1985 Employee Stock Purchase Plan
33-14269	S-8	"Time-Vested" Incentive Stock Option Plan
333-48857	S-8	"Price-Vested" Performance Stock Option Plan

/s/ KPMG LLP

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KPMG LLP

San Francisco, California January 26, 2001

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YEAR

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0CT-31-2000
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369,005
8,825
25,513
436,819
106,487
65,753
641,985
212,620
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